

### Clash may be avoided at summit

President Reagan will face the most critical audience of his presidency when he addresses the North-South economic summit in Cancun, Mexico, this week. There have been forecasts of a United States-Third World confrontation over aid and other issues but American and Third World representatives believe this can be avoided. In Florence, Mr. Gaston Thorn, president of the European Commission, gave warning of a clash between Europe and the United States over tackling world hunger. Pages 10 and 14

### Ambition 'led to murder of wife'

A surgeon and his mistress murdered his wife because she stood in the way of his ambitions, it was alleged at Middlesbrough Crown Court. They were said to have given her a dangerous drug over several months to cause a fatal illness. Page 4

### Williams chosen to fight Crosby

Mrs Shirley Williams was adopted last night as the Social Democratic Party candidate with Liberal backing for the Conservative-held seat of Crosby. She told her adoption meeting that the despair and cooperation of the Conservative Party was now self-evident. Croydon contest, page 2

### £17.1m profit rise for M & S

Marks and Spencer reports a pre-tax profit increase of £17.1m but a top retail executive gave a warning that a general upturn in retail sales is unlikely before the middle of next year as the consumer recession follows that experienced by the manufacturers. Page 19

### Three win Nobel physics prize

Two Americans and a Swede won the 1981 Nobel Prize in physics for refining methods of studying atoms with spectroscopes. Another American shared the chemistry award with a Japanese professor. The awards underlined a continued American dominance in the Nobel science categories. Page 12

### Jobless better off in Europe

Unemployed Britons are considerably poorer than their counterparts in most of Europe, new figures show. The value of unemployment benefit compared to wages has fallen since 1972 and is now lower than in 1948, when national insurance was introduced. Page 4

### Judge summons newspaper

A representative from the Sunday Express was ordered by the judge to appear before the court in the Downs syndrome baby murder trial today to explain an article by Sir John Lunn, the editor, after a complaint by counsel defending Dr Leonard Arthur. Page 3

### Trethowan £50 licence hopes

Nothing would give Sir Ian Trethowan more satisfaction than the announcement by the Government next month of a £50 licence fee. Starting his final year today as Director-General of the BBC, Sir Ian talks of his struggles and hopes. Page 16

### Windscale leak inquiry set up

An urgent examination of the way nuclear incidents are reported, was announced by the Energy Department after a leak at Windscale. Mr. Michael Heseltine, Under-Secretary of State, said the leak of iodine 131 was not a hazard. Parliamentary report, page 6

Leader page, 15  
Letters: On anti-inflation strategy, from Mr G. A. D. Emerson and others; BL offer, from Mr Roy Gramham; forestry, from Mr E. H. M. Harris.  
Leading articles: Cabinet meeting; Greece; Moshe Dayan's funeral.  
Features, pages 13, 14  
The Mexico summit: fruitful or futile? by Geoffrey Rippon; surprise: the Whitehall minefield; Paris fashions, by Suzi Menkes.  
Obituary, page 16  
Mr Charles Batey, Professor R. D. Russell, Professor Tadeusz Kotarbinski.  
Company Cars: A 10-page Special Report on a British phenomenon at Motofair.

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## State share of North Sea oilfields up for auction

By Peter Hill, Industrial Editor

The Government is to auction off large tracts of state-controlled oil resources in the North Sea and break the British Gas Corporation's supply monopoly on sales to industry. This sale of a majority stake in the British National Oil Corporation's production operations and the proposed bringing of offshore oil activities of British Gas into the private sector are likely to yield an estimated £1,500m, and possibly more, for the Exchequer. Details of the Government's disposal plans were outlined to MPs yesterday by Mr Nigel Lawson, Secretary of State for Energy, who called it the biggest programme of privatisation ever to come before Parliament. The announcement was greeted by howls of dismay from the opposition and was immediately attacked by trade union leaders.

Unperturbed, Mr Lawson told a press conference: "On oil, the measures amount to nothing less than the privatisation of the North Sea. It is private enterprise which made the North Sea the outstanding success that it is, and it is the private sector which is the key to its continued success." Mr Lawson's proposal reflects the Government's new determination to press ahead with privatisation to roll back the frontiers of state intervention in industry. The move coincides with the announcement of the sale of the National Freight Corporation to a consortium of managers and employees. The move into warehousing and distribution conglomerate with 25,000 employees and 15,000 lorries will be sold in the new year for £53.5m. Mr David Howell, Secretary of State for Transport, told Parliament. But

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## Cabinet may be forced to cut spending further

By Frances Williams

The Cabinet meeting today to thrash out public spending plans for next year could cut short the brief and unhappy life of the Government's medium-term financial plan - the keystone of its economic policy for bringing down inflation and cutting taxes. Failure to curb a projected £6,500m to £7,000m overshoot in the £110.06m of public spending originally planned for 1982-83 will leave the strategy dangerously off course. The public expenditure White Paper published in March alongside the Budget gave spending totals in constant 1980 survey prices. This had spending in 1982-83 falling 1.5 per cent in volume terms to £78,000m from £79,000m in 1981-82 (equivalent to £104,000m in cash terms). But no decisions had then been taken on whether the cuts were to fall. This was left to the autumn public spending review. Now, however, ministers are faced with the prospect of making a 6 per cent cut in programmes to stick to the original plans. As much as half the overshoot represents departments putting in bids for programmes not sanctioned by Cabinet.

## Britain explains absence from Dayan funeral

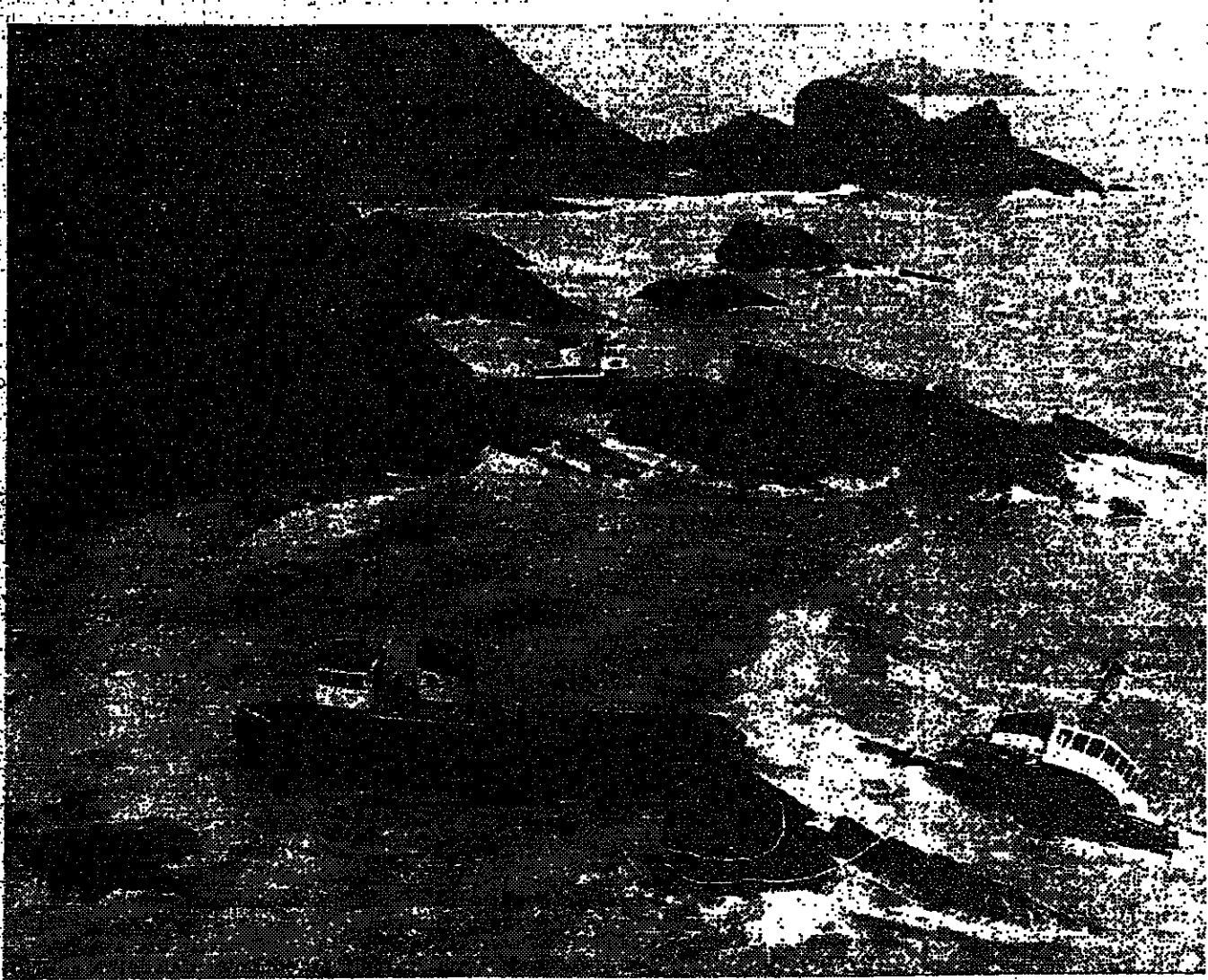
By David Spanier

No British Minister attended the funeral of Moshe Dayan in Israel on Sunday because of practical difficulties, the Foreign Office said yesterday. Mr Patrick Moberly, the Ambassador, who was on leave in Sinai, was out of contact, so the Government was represented by Mr Michael Pike, the Consul-General. No disrespect was intended to the memory of Mr Dayan, the Foreign Office said. Mr Moberly returns to the Embassy in Tel Aviv today. Last night Mr Pike said Mr Moberly could not be located in Sinai and knew nothing about the funeral arrangements. He was in a remote area and could not hear the radio. The first time Mr Pike spoke to him was on Sunday after the funeral. Leading article, page 15

## Walesa pleased by change of leadership

Paris, Oct. 19. Mr Lech Walesa, leader of Solidarity, the Polish independent trade union organisation, today welcomed the change of leadership in Poland, saying Solidarity considered the situation was better than before. He told a press conference here: "The changes, in the opinion of Solidarity, will not produce unfavourable developments for our movement."

Solidarity had nothing against Mr Stanislaw Kania, the former Polish Communist Party leader who was replaced yesterday by General Wojciech Jaruzelski. Asked for his reaction to the Polish Communist Party's call for a ban on strikes to be issued by the Sejm (parliament), Mr Walesa said: "We can search for other forms of protest. We can protest in different ways. Solidarity hopeful, page 8



Three tugs stranded in St Bride's Bay, Dyfed yesterday after being blown on to rocks.

## Papandreou assures Washington

From Mario Modiano, Athens, Oct. 19

Mr Andreas Papandreou, the Greek Socialist leader who has won a landslide victory on a largely anti-American election platform, assured President Reagan today that his Government would give priority to closer links between the Greek and American peoples. The emphasis was on peoples rather than countries which was the term used by Mr Reagan in his letter of congratulations to Mr Papandreou, but the exchange of messages was significant in itself. Mr Papandreou wished to reassure Mr Papandreou of the importance of the United States in the Balkans, which had been strengthened by dedication to democracy and alliance in the Western Community. Mr Papandreou said: "We consider it to be one of our primary duties to strengthen these bonds in the interest of democracy, progress and peace."

Probably more significant is the fact the press was conveyed by Mr Montsegle Stearns, the newly-appointed United States Ambassador to Greece, an old personal and family friend of Mr Papandreou. The latest leader of the election gave the Panhellenic Socialist Movement (Pasek) an impressive 12-point lead over the centre-right New Democracy. There were slight gains also for the far-right Greek Communist Party (KKE). With fewer than 700 polling stations unaccounted for, some 5.4 million votes were broken down as follows: Pasek 2,600,000 (48 per cent) 174 seats (+81); New Democracy 1,950,000 (36 per cent) 113 seats (-59); KKE 590,000 (11 per cent) 13 seats (+2); others 260,000 (5 per cent) 0 seats (-24). Profile, page 8  
Leading article, page 15

## Miners delay pay talks until BL settles claim

By Paul Routledge, Labour Editor

Miners' leaders formally rejected a 7 per cent wage rise offer yesterday but delayed resumption of negotiations to avoid being caught in the way of a confrontation between the Government and BL car workers.

Mr Joseph Gormley, president of the National Union of Mineworkers, complained: "Why should we be in the forefront? Why should it be seen so urgent that we are leading?" Talks between the miners and the National Coal Board will now resume on November 11, on the understanding that BL wages dispute could be over by then. Mr Gormley admitted that the state company's pay conflict was "one of the reasons we do not need to hurry", although he predicted that the final settlement would cost more than the £71m currently on offer.

The coal board yesterday spelled out in detail what its unchanged offer would mean for the men. The minimum rate on the surface would rise by £25 to £85.10 a week, while the top face workers' basic wage would go up by £6 to £117.95. This would cost £58m in a full year. In addition, incentive bonus payments for achieving jointly agreed output targets would rise by £1 a week to £21, making the total increase worth £65m. The other £6m has been set aside for improvements in fringe benefits. The miners want shorter working weeks, longer holidays, a long-service bonus and salary status for pitmen.

Mr James Cowan, coal board member for industrial relations, said: "Our offer reflects the situation we are in. The country is in recession. Demand is going down, though we are exporting more. "We have looked at revenue,

## Agreement nearer on Namibia

From Ray Kennedy, Johannesburg, Oct. 19

A three-stage independence plan for Namibia has been agreed between South Africa and the Western contact group, it was indicated in Windhoek today.

Mr P. W. Botha, the Prime Minister, Mr R. F. Botha, Foreign Minister, and General Magnus Malan, Defence Minister, also appear to have indicated to leaders of the internal parties in the territory that it is the final option. The trio held talks in Windhoek today with internal political leaders and it was apparent tonight there had been a heated exchange of views. But the fact that the Prime Minister flew to Windhoek yesterday signifies the importance the South African Government attaches to discussions which could be the last before a 15-member mission representing the Western contact group on Namibia arrives later this month.

The Western mission results from talks in Zurich in September between a South African delegation and a team led by Dr Chester Crocker, United States Assistant Secretary of State for Africa, on breaking the deadlock over the implementation of United Nations Resolution 435.

Washington: Dr Crocker will tomorrow begin a visit to nearly a dozen African countries to help win support for the independence plan (AP reports).

## Wagner is silenced by Israeli protests

From Moshe Brilliant, Tel Aviv, Oct. 19

Richard Wagner's future in Israeli concert halls remained doubtful today as the Israel Philharmonic Orchestra's attempt to ease the banned German composer's music into its repertoire foundered.

Mr Zubin Mehta, the conductor, left the podium angrily last night after leading the ensemble through only two bars of the prelude to *Tristan and Isolde* against a cacophony of shrieking protests from concertgoers objecting to the music which the Nazis had used for their self-glorification. "I will not subject my musicians any more to this kind of circus," the conductor vowed today. However, he added that the orchestra was not giving up. "The music of this great musical genius has got to be played once and for all," he said, "which is the finest music loving people in the world," he said. "The timing will have to be very carefully considered."

Mr Mehta played the Wagner music last night as an encore although the orchestra management had been warned by police that hoodlums elements with smoke bombs and knives had been plotting disturbances. He said today he had responded to a request by the audience. Normally, he said, he was called for two curtain calls after a concert but last night the audience refused to go home. He interpreted their assiduous applause as request for the Wagnerian encore that had been played last week and caused a near riot.

In contrast to last night, the orchestra last week played the entire prelude and love death from *Tristan and Isolde* despite fist fights and screaming in the auditorium. "The first night we had to go on," he said. "We had to prove we wanted to play the music." He said the ovations last night and last week showed the Israeli public overwhelmingly wanted to hear Wagner. He said the depth of feelings the issue provoked had not been underestimated but only the noise level. He claimed there had not been many protesters and if supporters had not tried to quieten them the disturbances would have subsided.

Mr Mehta, the orchestra's music director, said it had been decided not to schedule Wagner's music in subscription concerts because it would be forcing people to hear the music. A special concert had been planned but that now appeared impossible. "We were told by the police that the opposition will buy up half the house and will not let the concert take place."

He suggested an educational programme since much of the opposition to Wagner was hypocritical and misinformed. There were young Israelis who believed Wagner had been Hitler's personal friend, he said. He sympathized completely with critics who grew up during the Third Reich in Central Europe. Meanwhile, Mr Hammer, the Minister of Education, called for respect for the feelings of those who had experienced the Holocaust from playing Wagner's works.

## Diplomats express concern at scale of US commitment in Egypt

From Christopher Walker, Cairo, Oct. 19

As *The New York Times* noted with concern this morning, the new deputy chief of mission in Cairo is Mr Harry Precht, the man who headed the Iran desk at the State Department during the Iran crisis and wrote a memorandum in August 1, 1979, three months before the hostages were taken - stating: "We have the impression that the threat to United States Embassy personnel is less now than it was in the spring, presumably it will diminish somewhat further by the end of this year."

Only a short walk from the embassy is another reminder of the American commitment, a gleaming new office building which contains the headquarters of the largest United States mission in the world. It employs a staff of 127 with dozens more American consultants working on contract in different parts of Egypt.

Since the Sinai disengagement agreement was negotiated by Dr Henry Kissinger in 1975, American economic and food aid to Egypt has totalled about \$1,000m (£555m) a year, making a total of \$6,600m. Statistics show that per capita, Egyptians receive more American aid than anybody but the Israelis.

The size of the air programme is one reason for the increased size of America's diplomatic presence. It is supplemented by a substantial five-year military aid programme which began in 1979 - two years after the late President's trip to Jerusalem - and which has been accelerated since his death.

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MONDAY OCTOBER 20, 1941

Special Articles:

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# Duffy faces left demand for new AUEW poll

By Donald Macintyre, Labour Correspondent

The Amalgamated Union of Engineering Workers executive will today resist demands that Mr Terence Duffy stands in a fresh election for the presidency in the wake of an internal appeals court decision that a rule was broken during last year's contest.

A bitter constitutional dispute between the union's right and left wings is certain after a decision by the lay final appeals court of the Amalgamated Union of Engineering Workers (AUEW) that material in last September's issue of the AUEW's journal broke the rule covering elections.

Left-wingers are waiting to see what the right-controlled executive decides in the wake of the findings at its weekly meeting today, but may consider legal action if it votes to take no further action.

The final appeals court decided last week at its annual closed session in Eastbourne that material in the journal praising the leadership of Mr Duffy was a breach of a union rule prohibiting the distribution by candidates or union members of material other than election addresses during elections. It provides that members who do distribute such material may be disqualified or dealt with respectively by the executive council.

The appeals court upheld complaints from three left-wing districts, Hatfield and Welwyn, Burnley and Sheffield charging that an editorial and centre page article in the journal, which is edited by Sir John Boyd, the union's general secretary, broke the rule by containing specific praise of the leadership of Mr Duffy.

The centre page spread, which, like the editorial written by Sir John, appeared shortly before the ballot for the presidency opened, contained a phrase urging members to "support Mr Duffy and his colleagues".

Mr Wright, who claimed that the scale of Mr Duffy's victory last year went against the trend of the left, fared better, added that he did not normally favour rushing off to the courts.

In an initial reaction, Mr Duffy said the appeals court decision did not surprise him since it was in "communist hands". He added: "The only complaint I have heard of is that the Communist Party in the union were hit so hard they are still dancing."

Left-wingers last night were citing as evidence that the executive should act on the left-dominated appeal court's findings the union's rule 20 clause which says that any appeal shall be incumbent upon the executive council to give immediate effect to the decisions of the appeal court.

The Burnley complaint is understood to have specifically called for Sir John, as the union's returning officer, to declare Mr Duffy disqualified.

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# Rumblings of revolt among Tory dissidents

By Philip Webster, Political Reporter

Conservative MPs who are unhappy over the Government's economic policies held a series of private discussions on their return to Westminster yesterday to consider ways of putting pressure on the Prime Minister to change her strategy.

With the Cabinet meeting today to discuss big savings in public expenditure programmes, Sir Geoffrey Howe, the Chancellor of the Exchequer, was warned of a revolt by backbenchers if he attempts to raise extra revenue in an early Budget by increases in petrol and alcohol.

The mood of the dissident Tories was appropriately summed up by Mr Patrick Cormack, MP for Staffordshire, South West, who told *The Times*: "Those of us who question the wisdom of the Government's economic policy were not answered at Blackpool and remain profoundly depressed by the obdurate attitude of the hardliners, who seem quite content to contemplate any sacrifice to maintain doctrinal purity, a strange posture for a Tory."

There is no obvious coordination of the "wets" campaign, but their tactics will clearly be influenced by the outcome of the Croydon, North West, by-election on Thursday, and the attitude of the Cabinet to the Chancellor's request for substantial savings.

If the firm monetarist line is maintained, it was said yesterday to be all the more likely that Mr Geoffrey Rippon would be "drafted" to challenge Mrs Margaret Thatcher for the leadership.

Meanwhile Sir Ian Gilmour, one of the former ministers who spoke in Blackpool last week, issued an unusual statement of support for Mr John Birtwell, the Conservative candidate at Croydon, in which he conspicuously omitted to mention government policies.

"If the people of Croydon stick to essentials on Thursday they will keep faith with the Tory party and the Tory tradition," Sir Ian said.

Mr Edward Taylor, MP for Southend East, last night hit out at Mrs Thatcher's critics. There was something bogus and sinister about the current wave of attacks on her economic policies, he said, because the criticisms were directed at the creation of a myth which MPs knew to be untrue, that the total of three million unemployed directly arose from huge spending cuts and the Prime Minister's obsession with monetarism.

Mrs Thatcher was a person of guts and determination who was best suited to supervising the nation at a time of crisis, he said in Glasgow. "We will certainly not help Britain by seeking to use her as a scapegoat."

Mr Rippon, a former Cabinet minister who is Tory MP for Hexham, said last night that he would offer himself for the party leadership "only in very exceptional circumstances" (the Press Association reports).

Interviewed on the Tyne Tees Television's current affairs programme, *Briefing*, he was asked if he would "put up, or shur up" if he did not get the policies he was advocating. He replied: "Only in very exceptional circumstances, and only where that appeared the only way in which you could get the Government to change course."

Leading article, page 15  
Frank Johnson, back page

Mr Birtwell was supported in his views by Mr Robert Crier (Kegworth) and Mr Allan Roberts (Bottle), and the group decided to demonstrate their loyalty to the party by sending between 30 and 40 MPs to Croydon to help Mr Boden.

More than 30 members of the group signed a Commons motion tabled by Mr Boden asking that the 20 former Labour MPs and one Conservative who have defected to the Social Democratic Party should resign their seats forthwith and submit themselves for re-election as SDP candidates. "So that their constituents may determine who they wish to represent them."

Mr Boden, who lost the election to Mr Healey by a tiny margin, relied mainly on left-wing backing. He was present last night but did not speak.

Members of the group said that there was still great bitterness about the split vote at the party conference and there could be a serious clash at next week's meeting that might lead to the group's disintegration.

Meanwhile, several of the groups outside Parliament which united to form the Rank and File Mobilizing Committee for Labour Party Democracy, which backed Mr Benn for the deputy leadership, have been meeting to decide on the next phase of their campaign to make Labour MPs more accountable to the party conference and constituency parties for their actions in Parliament.

Mr Norman Atkinson, MP for Haringey, Tottenham, former party treasurer and a leading member of the *Tribune* group, was asked to head a new organisation to link the left-wing groups outside Parliament and MPs.

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# Go back to the voters, Benn tells defectors

# Science report

# Chimpanzee which understands numbers

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# Go back to the voters, Benn tells defectors

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## 'Sunday Express' to appear before murder case judge

A representative from the *Sunday Express* is to be called before the Down's syndrome baby murder trial today to explain an article commenting on the case in last Sunday's paper. The fifth day of the trial was delayed yesterday after a complaint to Mr Justice Farquharson from Mr George Carman, QC, who is defending Dr Leonard Arthur, a consultant paediatrician.

Dr Arthur, aged 55, of Church Broughton, Derbyshire, has denied murdering a three-day-old baby, John Pearson, at Derby City Hospital in July last year.

Mr Carman gave the judge a copy of the *Sunday Express* article written by its editor, Sir John Junor. He reminded the judge that last week he had criticized as "deplorable" an article in the *Daily Mail*, and had asked the jury not to read press reports of the case. Mr Carman said the *Sunday Express* article was "a continuation of the worst kind." He asked the judge to refer to it as Sir Michael Havers, QC, the Attorney General.

Of Sir John, Mr Carman said: "This journalist, as I understand it, was absent from the court last week and is commenting on matters which took place in his absence. It is in stark contrast to the very high standard of reporting which has been observed by those journalists present."

After reading the article, Mr Justice Farquharson said: "He says he makes no comment — after writing three paragraphs about it. It is quite untrue on the evidence, isn't it?"

The judge said it was an extremely serious matter, but he did not want to act precipitately. He was worried that the defendant, Dr Arthur, would feel more and more pressured.

The court would get in touch with the *Sunday Express*, and "I will expect somebody to be here tomorrow on their behalf to address me and if possible to explain this article." He would then decide on the proper course to take.

He was not disposed yesterday to pass on the matter to the Attorney General, but he feared the defendant would feel "gravely prejudiced".

The standard of reporting in the case had been excellent and it would be a tragedy if that kind of article jeopardized and blackened the press, the judge added.

Mr Douglas Draycott, QC, for the prosecution, alleged that Dr Arthur prescribed the drug DF118 for the baby, who died on July 28, and that the drug suppressed his appetite and impaired breathing.

He has claimed that that treatment was designed to kill the child, who had been rejected by his parents, Mr John Pearson and his wife, who live at Wirksworth, Derbyshire.

The trial resumed with the cross-examination by Mr Carman of Margaret Slater, the state-registered nurse, who on Friday told the court that her daughter had been born with brain damage and but for Dr Arthur and his team would have died.

She said yesterday that the drug in syrup form in distilled water was given purely to relieve symptoms of distress. When the child ceased to take the feed there was no attempt to make him. "You cannot force a baby to take a meal."

A gastric feed via a tube down the throat was considered, but he would be allowed to feed the baby that way only if authorized. "The reason I wished to feed the baby in this way was because it was extremely high distress," she said. The baby died about five hours later.

Another witness, Nurse Diana Chapman, broke down when asked what her attitude would have been if the parents did not want the baby kept alive. She replied: "He would have been kept comfortable and nursed, as he was." She agreed with Mr Carman that Dr Arthur would "strain every effort" if the parents had said they wanted the baby to live.

The hearing continues today.

## Polytechnics gain from cuts at universities

By Diana Geddes  
Education Correspondent

The number of students accepted for first-year undergraduate courses this autumn looks certain to be a record, despite Government cuts in spending on higher education.

Universities have accepted 4 per cent fewer home students compared with last year, but the intake at polytechnics has more than compensated for the loss. In many places it is up by more than a quarter compared with 1980.

The latest official figures show that 75,700 home students were accepted to start undergraduate courses in universities this autumn, 3,200 fewer than last year. The number of overseas students accepted for undergraduate courses at universities has dropped by about 10 per cent, from 5,750 to 4,500. No figures have yet been collected centrally for this year's undergraduate intake into polytechnics, but individual institutions are reporting a wide range of increases in total first-year admissions, despite a continuing fall in overseas student numbers.

The biggest increase so far is at Teesside Polytechnic, where the first-year intake is 38 per cent above last year's, partly because last year's intake was below target. The increase means that courses such as engineering, where there were previously spare places, are full.

Sheffield, Middlesex, Portsmouth, Sunderland and Kingston polytechnics reported an increase of about a quarter compared with last year; that compares with an average growth over the previous few years of 5 per cent or less. Many students have had to be turned away from the most popular courses such as business studies, computer science and electronic engineering.

At Leicester first-year numbers are up by 15 per cent, at Manchester, Wolverhampton, the Polytechnic of Central London and North East London Polytechnic by about 10 per cent; and at the Polytechnic of North London by about 7 per cent. But at Oxford Polytechnic, which is expected to adhere fairly closely to targets set by the local authority, the intake is the same as last year and on target.

### RESUMPTION AT MERSEY DOCKS

Cargo handling was resumed on 11 freighters and seven coasters in the port of Liverpool yesterday as most of the 3,500 dockers went back to work after the week-long strike over a minor manning dispute had closed the port. Altogether 615 men; more than one in six of the labour force, had to be sent home on fallback pay because there was no work for them, while pay and productivity talks were resumed to avoid further disruption.

### PERJURY FINE

Mohammed Janjua, aged 49, chairman of Northampton Pakistan welfare association, was given a nine-month sentence suspended for two years and fined £750 yesterday at Northampton Crown Court after admitting perjury at the criminal proceedings of a nephew, accused of drug smuggling. He also admitted trying to pervert the course of justice.

Departments languishing under weak ministerial leadership is brought out by dissecting the role of Sir John Maud (now Lord Redcliffe-Maud) at the Ministry of Education, and Sir Henry Hancock at the Ministry of Food. On that score, too, there is something for Mrs Thatcher's economic advisers; some of whom believe, as they battle with unyielding indicators and a deeply sceptical Civil Service, that the machinery of government has long been weakened by the corrosion of Keynesianism.

Dr Seldon's anatomy of the Treasury under Rab is fleshed out with plenty of red meat for conspiracy theorists in high places. By determining which officials exerted the most influence over the new Chancellor in 1951, he shows that there were four who stood out: the late Sir Leslie Rowan, Mr Robert Hall (now Lord Rotherham), Sir Edwin (now Lord) Plowden and the late William Armstrong (who became Lord Armstrong of Sanderstead).

"There were all Keynesians," Dr Seldon said last week, "who had worked with Dalton, Cripps and Gaiskill. Butler did not have strong economic ideas of his own. He was not an original economic thinker — many things, but not that."

He is adamant that, in future, scholars must examine the convictions of civil servants, a notion, he added, that many retired officials find abhorrent. But, he explained, "to write history excluding civil servants is to offer a one-eyed understanding."

Churchill's *Indian Summer*, by Anthony Seldon, is to be published by Hodder on October 26, price £14.95. It will be reviewed in *The Times* by Mr Enoch Powell on October 29.



Comedy capers: Eric Morecambe and Ernie Wise, the entertainers, as they appear in a book of photographs, "The Great British" by Arnold Newman, published by Weidenfeld and Nicolson.

## ITV unwraps Christmas package

Independent Television released details yesterday of its Christmas programmes and said that the package, which includes several popular films, should cause "some very worried faces at the BBC".

The *Morecambe and Wise* comedy show has been dropped after 14 years as a regular part of Christmas Day viewing. The show will be broadcast, but not on Christmas night.

Among the highlights are a special show by Bruce Forsyth, which was saved yesterday when a strike was called off, and the film "Close Encounters of the Third Kind".

Morecambe and Wise will not appear on Christmas night because they now work for Thames Television after a long association with the BBC.

Christmas Day falls on a Friday, and the company

responsible for programmes that day is London Weekend. Executives refused yesterday to say exactly when the show would go out. They would only say that it would be broadcast during the run-up to Christmas.

Other stars in the package include The Goodies, Harry Secombe, Jim Davidson, Petula Clark, Bob Monkhouse and Michael Aspel.

Princess Anne and Freddie Starr, the comedian, will be among documentary subjects during the Christmas period, which will span 15 days.

Princess Anne will be shown both in public and private life in a programme made during several months earlier this year.

Independent television also revealed a strong line-up of films that have been box office hits, headed by *Close Encounters of the Third Kind*, starring Richard Dreyfuss. Other films include

"Savage", *The Way We Were*, *"Sweeney II"*, *"The 39 Steps"*, and *"The Muppet Movie"*.

Mr Michael Grade, London Weekend Television's director of programmes, said independent television was going on the offensive this Christmas. "We have a very strong set of programmes," he said.

He would not give details of when and at what times the programmes would be screened over the Christmas period. The company is waiting to see the BBC's Christmas package before putting final details to its schedules.

A special Christmas production by Bruce Forsyth was saved yesterday when a strike by 100 carpenters and painters in the scenery construction department at Thames Television's Teddington studios was called off. The recording this week would have been cancelled had the strike continued.

## Fair trading inquiry into BBC sports contracts

By Derek Harris  
Commercial Editor

Contracts between the BBC and promoters of mainly sporting events are to be scrutinized by Mr Gordon Borrie, Director General of Fair Trading, to see if they may be against the public interest. He will want to know whether they are unfair to any other interests or if they restrict competition.

Yesterday the BBC placed on the register of restrictive trading agreements 16 current contracts together with details of about fifty earlier contracts.

A lesser number of sports contracts involving independent television companies are already on the register. Those are still under consideration by Mr Borrie.

Of the new BBC contracts about half relate to television sports coverage and the rest to radio programmes. Various horse race contracts and others for football match coverage are among the more recent.

The BBC has contracts which cover a number of national sporting events, including the Oxford and Cambridge Boat Race, the Grand National, Wimbledon tennis and cricket Test matches, as well as various motor racing events.

The BBC said yesterday that it regarded the registration of the contracts as a formality. No effect on BBC coverage was expected.

The Office of Fair Trading may take the view that this is more a matter of technical compliance rather than throwing up important issues which will have to be resolved. But Mr Borrie has still to discuss each of the contracts with the BBC and the promoters.

Contracts between the BBC and promoters vary. Commonly the promoters, in return for the fee paid, accept restrictions on granting television or radio rights to others, conditions on advertising and restrictions on terms for cinema newsreel companies.

## Contractor told to move sewage or go to jail

Peter Bryant, a sludge disposal contractor who dumped tons of allegedly toxic sewage in the heart of Surrey, was given an ultimatum in the High Court yesterday to move the sewage or go to jail.

Mr Justice Tudor Evans made a jail order against Mr Bryant, aged 38, and said it would be enforced unless he begins moving the mounds of sewage from a field at Norwood Farm, Portsmouth Road, Cobham, within a fortnight.

The sewage came from Esher sewage works and was conveyed to the field in tankers and lorries more than a year ago. Mr Bryant says that Burhill Estates Co Ltd, the farm owners, agreed to it being put on the field as fertilizer.

Later, however, the sludge was analysed by Surrey County Council and it was claimed that the tests disclosed excess cadmium. After High Court proceedings last September, Mr Bryant, of Travers Farm, Croydon, Hampshire, was ordered to move the sludge.

It is piled into several mounds about 15 feet high, and yesterday the farm owners asked the judge to tell Mr Bryant unless he started to move it within 14 days.

Making the suspended jail order, the judge warned Mr Bryant: "Going inside prison is not a very pleasant experience. But I shall send you there if you are not going to obey the order of the court."

Afterwards, Mr Bryant said he did not want that the sewage was toxic. But he said sent to prison would be unfair to his family.

### DAMAGE CHARGE

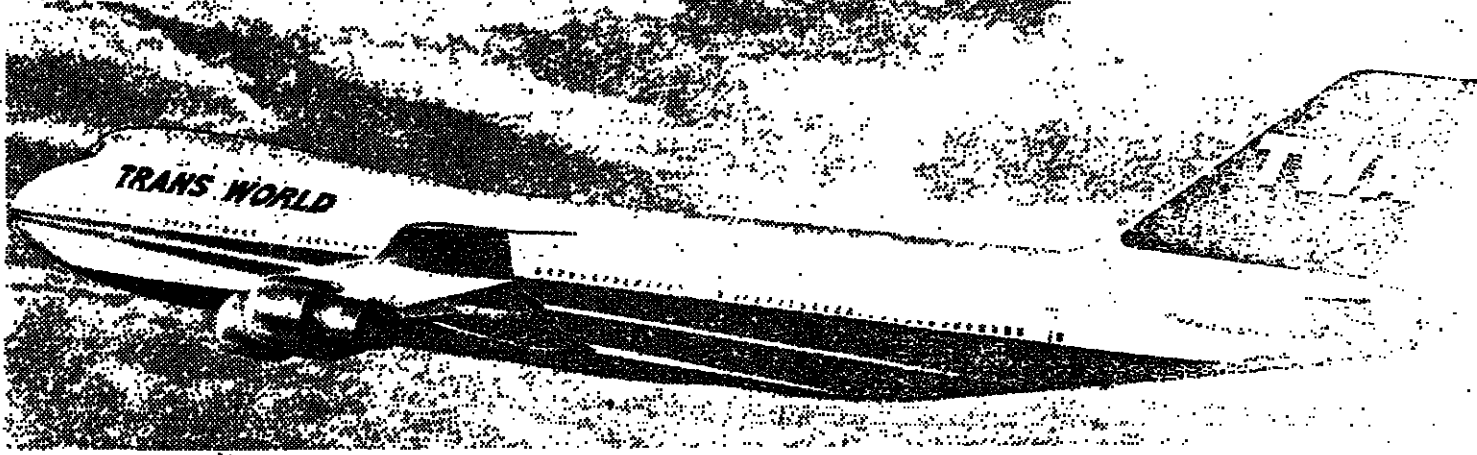
Chief Inspector Leslie Matthews-Streud, based at Chiswick police station in London, is to appear before Staines magistrates on November 19 charged with causing criminal damage to a public telephone in Staines.

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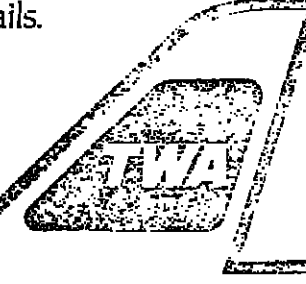
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## Attendance record for Picasso

By Our Arts Correspondent

The Picasso exhibition, which closed a week ago after a 12-week run, broke all records for attendance at an Arts Council exhibition at the Hayward Gallery.

Picassos. An exhibition from the Musée Picasso, Paris, was seen by 221,618, which was the highest total for any exhibition staged by the Arts Council during the gallery's 13-year history.

During the exhibition the Arts Council extended concessionary admission rates to the unemployed, a policy that was continued at the Hayward Gallery until further notice.

The exhibition, selected by Sir Roland Penrose, Dr John Gollings and M Dominique Bozo, consisted of 130 paintings, 55 sculptures, 179 drawings and 90 graphics chosen from the works in Picasso's estate.

## 5 CHARGED WITH KIDNAP OF IRANIANS

Five men accused of kidnapping two Iranian government officials and an Iranian banker appeared before Marylebone magistrates in London yesterday.

Richard Page, a chauffeur, of Drayton Way, Kenton, Middlesex, Peter Dean, a mechanical engineer, of Queen Mary's Road, Upper Norwood, south London, William White, a labourer, and Ronald White, both of Abbotbury Road, Morden, Surrey, and Benham Nodjourni, an Iranian businessman, of Water Gardens, Burwood Place, Paddington, were remanded in custody.

Mr Nodjourni was remanded in police custody for 48 hours and the other men are to appear in court on October 26. They were charged with assault and unlawfully imprisoning and detaining the three men against their will at Water Gardens, Burwood Place, Paddington. Reporting restrictions were not lifted.

### Whitehall brief

## Myth catches up with Thatcher

By Peter Hennessy

History has the pleasing habit of catching up with politicians who trifle with the truth. It is doubly charming when myths are exposed while their protagonists still hold high office.

The present Prime Minister, for example, in the run-up to the 1979 general election, made much of the view that the Conservative Party on its return to power in 1951 had indeed "set the people free" as its manifesto promised. Questioned about the economic strategy she might pursue if elected, she would direct attention to what "Rab" (Lord Butler of Safon Walden) had done as Chancellor of the Exchequer between 1951 and 1955.

An immensely thorough account of Sir Winston Churchill's last administration, to be published next week, shows that in 1951 Lord Butler did very little to alter the course set by his Labour predecessor, the late Hugh Gaitskill, apart from the very un-Tory decision to cut defence spending.

The volume, entitled *Churchill's Indian Summer*, cites the view of Lord Croham, the former Treasury official perhaps better known as Sir Douglas Allen, that less change occurred in economic policy in 1951 than at any other transfer of power since the Second World War. Its author, Dr Anthony Seldon, asked in conversation last week "Where is the evidence for Mrs Thatcher saying Rab was the beacon?"

"Churchill had brought the country through the war... There was a man deeply moved by the circumstances of what he called his 'island people', a man of very profound consensus instincts. I feel that it is a travesty for Margaret Thatcher to see herself as Churchill's spiritual heir. True, they share courage. But Churchill's courage was founded upon the bedrock of a profound feeling of communion with ordinary people, Margaret Thatcher's on an intellectual insight."

Apart from teaching the Prime Minister a lesson in political history, and showing that Churchill, though aging, was far from the drink-soaked, near-ga-ga shell of his former self, exerting the feeblest grip on the affairs of state that he has sometimes been depicted, Dr Seldon's book is interesting and important for another, wider reason.

His work has broken new ground by taking fully into account the role, influence and powers of the senior Civil Service, Britain's "permanent politicians", as James MacGregor Burns called them. Accumulating material through an extensive programme of interviewing, Dr Seldon has reconstructed the atmosphere and the networks of the private world of early 1950s Whitehall, an era in which the phrase "freedom of information" had yet to disturb the measured work-style of the brokers of bureaucratic power.

He illuminates, for example, the importance of the highly efficient Secretary of the Cabinet, Sir Norman Brook, in supporting Sir Winston. The very powerful combination of Mr Peter (now Lord) Thorneycroft and Sir Frank Lee at the Board of Trade in, among other things, weaning the party of empire away from imperial preference and towards free trade, is fully depicted.

Likewise, the significance of strong permanent secretaries in shaping policy in

departments languishing under weak ministerial leadership is brought out by dissecting the role of Sir John Maud (now Lord Redcliffe-Maud) at the Ministry of Education, and Sir Henry Hancock at the Ministry of Food. On that score, too, there is something for Mrs Thatcher's economic advisers; some of whom believe, as they battle with unyielding indicators and a deeply sceptical Civil Service, that the machinery of government has long been weakened by the corrosion of Keynesianism.

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# Ambition 'drove surgeon and mistress to murder'

From Ronald Kershaw, Middlesbrough

A surgeon and his mistress murdered his wife because she stood in the way of their ambitions, it was alleged at Teesside Crown Court yesterday. The mistress later told police that her lover had dishonestly obtained a dangerous drug which, the Crown alleged, was used to kill his wife.

Paul Richard Jarvis Vickers, aged 47, a consultant orthopaedic surgeon of Moor Crescent, Gosforth, Newcastle-upon-Tyne, and Pamela Ester Collison, aged 34, a research assistant of Margaret Road, New Barnet, Herts., pleaded not guilty to murdering Mrs Margaret Vickers, aged 43, the wife of Mr Vickers, on June 14, 1979. They appear before Mr Justice Boreham.

Mr Harry Ognall, QC, for the Crown, said the cause of Mrs Vickers' death was a rare condition known as aplastic anaemia. It was not a natural or accidental death, and the Crown's case was that her illness was caused by the deliberate conduct of her husband knowingly assisted by Miss Collison. They administered to her over several months an extremely dangerous drug obtained dishonestly. "In effect, Mrs Vickers was poisoned," Mr Ognall said.

It was not essential for the Crown to prove motive, Mr Ognall said but "you may conclude with little difficulty that Mrs Vickers died because she stood in the way of the various ambitions of these two defendants, who had been lovers for some time but whose purpose would not be served merely by divorce or separation."

He said Mrs Vickers was "a grave impediment" to her husband's ambitions in politics.

Mr Ognall told the jury of seven men and five women that Mr Vickers and his late wife met as undergraduates at Cambridge. She became a teacher at Newcastle and they married in 1962 shortly after Mr Vickers qualified. They had one son, born in 1963.

The evidence suggested that the two were ill matched and with the passing years disparity between them became obvious not only to Mr Vickers but also those who knew them.

Mr Ognall said Mr Vickers was consultant orthopaedic surgeon in the accident department of Queen Elizabeth Hospital, Gateshead, but the job did not satisfy him. He was keenly interested in medical politics and had served on medical committees at local and national level for years, with special interest in the EEC.

He had been a member of the council of the British Medical Association and had represented the BMA executive on EEC matters. He was once considered as prospective Conservative candidate for Northumbria in the European Parliament.

Mr Ognall described Mr Vickers as successful and outgoing. He enjoyed the friendship and the cut and thrust of politics and his activities in that sphere had gained him entry to a much wider stage than the north of England.

Evidence disclosed Mrs Vickers as partially crippled from birth, obsessively shy, solitary and almost friendless. From her marriage in 1962 she developed symptoms of schizophrenia, essentially a withdrawal from the world, suspicion of others and chronic depression.

He described how she was treated by doctors for most of the rest of her life. From 1978 she became dirty and untidy and "locked in the prison of her life and unable to escape."

Mr Ognall told the jury: "It will be for you to say whether these assessments of Mrs Vickers are accurate and fair and what part their undoubtedly disparate characters played in these matters. It would be difficult to conceive of a wife who could less serve the needs and ambitions of her husband."



Paul Vickers arriving at Teesside Crown Court yesterday.

Miss Collison was a graduate of Leeds University with a degree in economics and statistics. She took an MA at York and worked as a research assistant or statistician and speech writer, Mr Ognall said. She had held various positions of considerable responsibility in politics and elsewhere.

She was later to say she met Paul Vickers in 1975 when he was 41 and she was 27. They met in London through mutual interest in Conservative politics and it might be said that she was in his world of medical politics.

Mr Ognall said: "It is beyond doubt that from 1977 these two persons shared a clandestine and passionate sexual liaison."

Counsel said that about five months after Mrs Vickers died, Miss Collison wrote to a local clergyman saying she was pregnant and alleging that Mr Vickers was the father. Towards the end of 1979 Miss Collison said she would marry Mr Vickers on December 15, 1979, at Marylebone registry office, six months after Mrs Vickers' death. Mr Ognall said Mrs Vickers' death was not regarded with suspicion by doctors, and police investigations began nearly a year later, probably as a direct consequence of the intervention of Miss Collison in alleging that Mr Vickers had been obtaining drugs by deception.

He told the jury: "Why she chose to raise the matter at that stage, what connexion it has, if any, with her own frustrated intentions to marry Mr Vickers, and what light it throws on her involvement in the death of Mrs Vickers are questions you will have to consider."

"You may think that her conduct in drawing this matter to the attention of the police will be a central part of her defence."

Mr Ognall later told the jury that on May 15, 1978, Mr Vickers, when being considered as a candidate for Northumbria at the European Parliament went to see a Mr Simon Hogg, Conservative Party agent for a Newcastle MP, and asked his advice.

Mr Ognall alleged that Mr Vickers told Mr Hogg he was having difficulties with his wife and had put up with her abnormal behaviour for years. He said Mr Vickers spoke of his association with a girl from London whom he identified as working for Mr Michael Heseltine, and, Mr Ognall said, "that woman was Pamela Collison".

The case continues today.



The Cup that leaketh: Mr Matthew Ridge, a silversmith, examining the FA cup which was yesterday brought back for repairs by Fattorini and Sons of Sheffield, who designed the trophy 70 years ago. The holders, Tottenham Hotspur, found it leaked champagne from a small hole.

## Archbishop will back Bill change

By a Staff Reporter

The Archbishop of Canterbury, Dr Robert Runcie, is expected to speak today against the nationality Bill and to support an amendment from Labour peers which says the Bill will result in injustice and exacerbate racial tension.

The Labour amendment, tabled for third reading of the Bill in the House of Lords today, says that the legislation will greatly increase the number of stateless men, women and children and create new uncertainties and feelings of insecurity.

The Bill is unlikely to be changed further in the Lords but there is a possibility that the Government will try to amend it when it goes back to the floor of the House of Commons.

Ministers are not happy with the change made in the Lords to the position of residents of Gibraltar who are now to be British citizens. They feel that that is an anomaly. Residents of other colonies, such as the Falkland Islands, will not be British. But the Government is keen for the Bill to become law and may not want to hold it up.

## Dentist caused death of patient, QC says

A dentist caused the death of a woman patient who had gone to his surgery to have a troublesome tooth out, it was alleged at Teesside Crown Court yesterday.

Mr Wilson Mellor, QC, said that the dentist, Indian-born Kewal Abrol, aged 53, gave the woman, Mr Joyce Foundling, of Thackwell Road, Erington, Birmingham, an injection and then administered a general anaesthetic, even though his dental assistant had gone home.

Mrs Foundling never regained consciousness, and died after inhaling her own vomit at Mr Abrol's surgery in Gravely Hill North, Erington. Mr Mellor said that after showing Mrs Foundling into the surgery the dental receptionist went home. He added: "It is never proper or safe for a person to administer a general anaesthetic and undertake dental surgery while he is alone and when no nurse is present to attend to the needs of the patient."

Mr Abrol has pleaded not guilty to manslaughter.

Mr Mellor said Mrs Foundling was given an injection of Melbexone, which has the effect of depressing the respiratory system. After giving the injection it would have been quite improper to administer nitrous oxide. After Mrs Foundling had been in the surgery for about ten minutes Mr Abrol came out and told Mr Foundling that his wife was asleep and taking a long time to come round.

To have left the patient alone at that point, unattended and unattended, before recovering from a general anaesthetic, was a disgraceful conduct," said Mr Mellor.

It was the Crown's case that Mrs Foundling did not die instantly. "There must have been a terrible sound as she struggled for breath," he told the jury.

Eventually an ambulance was called, but when it arrived the patient had stopped breathing and there was no pulse. Two ambulance-men spent half an hour trying to revive her by mouth-to-mouth resuscitation and cardiac massage.

Mr Mellor said it was the Crown's case that Mr Abrol had been grossly negligent because he embarked on a general anaesthetic while alone in his surgery.

The hearing continues today.

From yesterday's

later editions

## Police chief says he favours complaints body

Mr Albert Laughton, Chief Constable of Lancashire, told the Guild of British Newspaper Editors in Bath that he favoured independent inquiries into complaints against police.

The police were awaiting the Scarman report with bated breath, he said. "It is likely to give us a bloody nose. But chief constables generally welcomed such debates on accountability and considered them healthy and necessary," he said.

"The only way to put to bed public disputes about investigation of police complaints is to have an independent body." He did not believe that only the police could investigate the police. Investigation could be done by an outside body, but he was not sure that this would be an improvement on the present position.

## Commons seat inquiry

A public inquiry is to be held at Chichester on November 3 into a proposal by the Boundary Commission to transfer the northern parishes of the Mid-Sussex parliamentary constituency into a new Crawley seat. The change could give Labour its first MP in the north of the county. Mr Ronald Renton, Conservative, is the MP for Mid-Sussex.

## Council's by-pass law

Local authorities are accused of by-passing a recent law requiring them to put out building work for tender to private contractors. The National Federation of Building Trades Employers said that the Local Government, Planning and Land Act has been in operation only since April, yet the federation had already found numerous examples of local authorities seeking to undermine or circumvent its provisions.

## Customs man denies fear

A customs investigator denied yesterday that he gave up following a man because he was frightened.

Mr Mark Bragg, of the Customs Investigation Branch, told a jury at the Central Criminal Court that he followed a male suspect in Glasgow and then Hyde Park London. But he gave up the Hyde Park observation because there were too few people about to keep his cover.

He denied a suggestion by a defence counsel that he was frightened because a vicious

## 25% FARM PAY RISE SOUGHT

By Hugh Clayton  
Agriculture Correspondent

Farm workers yesterday demanded a rise worth more than 25 per cent on average weekly earnings. The National Farmers' Union indicated at the start of the annual wage round for more than 100,000 farm workers in England and Wales that it was determined not to concede a double-figure rise.

The National Union of Agricultural and Allied Workers and the Transport and General Workers' Union said in their joint claim to the Agricultural Wages Board that they wanted "a substantial increase" to bring them up to the average in urban industry.

Mr Jack Boddy, general secretary of the NUAAW, said before yesterday's meeting of the board in London that the average weekly pay of farm workers was £96.09, compared with £125.80 in urban industry.

The union team said at the meeting that some earnings were low enough to entitle farmworkers to family income supplement.

Mr Boddy recalled that at the Conservatives' conference Mr Peter Walker, Minister of Agriculture, had congratulated farm workers for not striking or imposing restrictive practices. He appealed to the minister to ensure that their pay was brought up to urban levels.

The union team also demanded a cut in the working week from 40 to 35 hours and higher rates of holiday pay. They claimed, at yesterday's meeting that farm workers in Britain were the worst paid in the EEC.

The NFU said: "Farm incomes are going down for the fifth successive year and have fallen by a minimum of 40 per cent in the past five years. One cannot see how farm workers can expect to get more money."

The case arises from the unloading of 15 tons of cannabis, worth £20m, on a Scottish island.

The trial continues today.

## Britain lags behind Europe in value of jobless payments

By Pat Healy, Social Services Correspondent

With unemployment approaching three millions and the Cabinet expected to discuss further social security cuts today, new figures show that unemployment benefit has fallen to its lowest point compared to wages since April, 1975. The unemployed man in Britain is considerably poorer than his counterpart in most of Europe.

Flat rate unemployment benefit is now £20.65 a week for a single person, and £33.40 for a man with a dependent wife. When they were introduced in November, 1980, those rates were worth respectively 18.1 and 29.3 per cent of gross average earnings for male manual workers, exactly the same proportion as in April, 1975.

The value of unemployment benefit compared to wages has fallen in each of the last two years, and is now at a lower level than in July, 1948, at the start of the national insurance scheme. But it has fluctuated in between, with the highest level compared to wages being achieved between 1963 and 1969.

Less than half the unemployed receive flat rate benefit, either because they do not have the right contribution record or because they have exhausted their benefit, which is paid for a maximum of one year. The minority who receive earnings related supplement of a maximum of £14 a week have experienced a similar drop in value of their incomes compared with wages.

A man who had earned average wages for adult male manual workers in his last job would have received £33.34 a week in benefit plus earnings related supplement if he was single, and £46.09 if he was married.

Those sums amounted to 29.2 and 40.4 per cent respectively of average earnings, the lowest point in both cases since it was introduced in 1966. The maximum supplement payable was reduced this year and it is being abolished completely in January.

In contrast, means-tested supplementary benefit improved slightly compared with wages for the unemployed. In November, 1980, supplementary benefit for a single man was £21.50 a week and for a married couple £34.60. Those rates were equivalent to 18.7 and 30.3 per cent of gross average earnings of male manual workers in the previous year, but still lower than the level in November, 1979.

Those figures do not show the effect on the incomes of unemployed families. The Child Poverty Action Group estimates that flat rate unemployment benefit for a man with a dependent wife and two children has fallen to its lowest level for 20 years compared with wages.

The group estimates that benefit for such a family is now worth 48.1 per cent of net average earnings for male manual workers, compared with 44.9 per cent in 1961.

All benefits are due to go up on November 23, and there are growing doubts about the accuracy of the Government's forecast of inflation which underpins the increases. The Government took special powers to limit the increase to one per cent below the inflation forecast, and promised to make good next year any shortfall for pensioners and other long-term beneficiaries.

The unemployed do not count as long-term, however long they are out of work, because they cannot qualify for the long-term rates of supplementary benefit. Rates for savings from cutting their benefits are therefore limited; it costs £215m to increase benefits by 1 per cent across the board, and £170m of that goes on increasing long-term benefit.

Child benefit, which is not included in the previous figure, costs £55m to increase by 10p a week. It continues to be paid to the unemployed, but is deducted from supplementary benefit if they claim. The level of child support is generally better in most of Europe than in Britain, although international comparisons are notoriously difficult.

Most European countries have a decoupled social security system, with unemployment pay linked to particular industries and related to earnings. Most have a fall-back assistance scheme, but most of these schemes pay less than is available under insurance benefits, in contrast to British practice. But generally, unemployed people are better off in Europe than in Britain.

In Denmark, all employees are covered by insurance schemes which pay 90 per cent of their insurable earnings up to a maximum benefit in 1980 of £129.64 a week. It is paid immediately for up to three years.

In Germany, all employees are entitled to 68 per cent of their previous take-home pay if they have had at least six months' insured employment during the last three years. But that is based on a maximum wage of £23.56 a week.

In France, where there are five basic systems of unemployment pay, employees are entitled to a maximum of 42 per cent of insurable earnings, ranging from a minimum of £6.29 a day to 90 per cent of insurable earnings.

Belgium paid a minimum of £9.54 a day to unemployed heads of households last year, with a daily maximum of £12.50. Unemployment benefit is paid indefinitely.

## UNEMPLOYMENT

Benefits for the unemployed compared with gross average earnings: Flat Rate Unemployment Benefit:

	(a) Benefit as percentage of average earnings of male manual workers		(b) Benefit as percentage of average earnings of all adult males (NES)	
	Man or single woman	Man plus dependent wife	Man or single woman	Man plus dependent wife
November 1979	15.75	25.50	18.9	18.5
November 1978	18.50	28.95	18.8	18.3
November 1980	20.65	33.40	18.1	18.3

Flat rate unemployment benefit plus earnings related supplements:

	Benefit plus ERS as percentage of average earnings of male manual workers			
	Man plus dependent		Man plus dependent	
Date	Man	wife	Man	wife
November 1978	27.35	41.11	22.3	24.4
November 1979	30.37	41.82	20.6	22.2
November 1980	33.34	46.09	20.2	20.4

\*Earnings related supplement is being abolished in January, 1982.

Supplementary Benefit:

Supplementary benefit:

	(a) Benefit as percentage of average earnings of male manual workers		(b) Benefit as percentage of average earnings of all adult males (NES)	
Date	Single householder	Married couple	Single householder	Married couple
November 1978	15.55	25.25	18.8	18.3
November 1979	18.30	28.70	18.8	18.2
November 1980	21.30	34.60	18.7	18.3

Source: Social Security Statistics 1980, with November 1980 conversion figures

Source: Social Security Statistics 1980, with November, 1980, collection figures added.

## Workers who volunteered to lose jobs forfeit date

From Tim Jones, Merthyr Tydfil

Plans by companies throughout Britain to shed labour to become more competitive could be disrupted because of a ruling by the Department of Employment which is to be challenged by the Amalgamated Union of Engineering Workers.

Under the ruling more than 1,000 workers at the Hoover plant at Merthyr Tydfil will have to survive for up to 20 weeks without unemployment pay because they accepted extra payments on top of the legal compensation for voluntary redundancy.

Union officials at the plant say the workers will be denied unemployment benefit because they accepted additional payments, averaging £1,200 each offered as an incentive to leave.

Mr William Bish the union's works convenor at the factory, said: "Quite clearly this decision affects every company in the land who are attempting to trim their workforce by offering additional payments over the legal minimum."

"There is now no incentive to volunteer for redundancy because all it amounts to is that the company is paying dole money in advance."

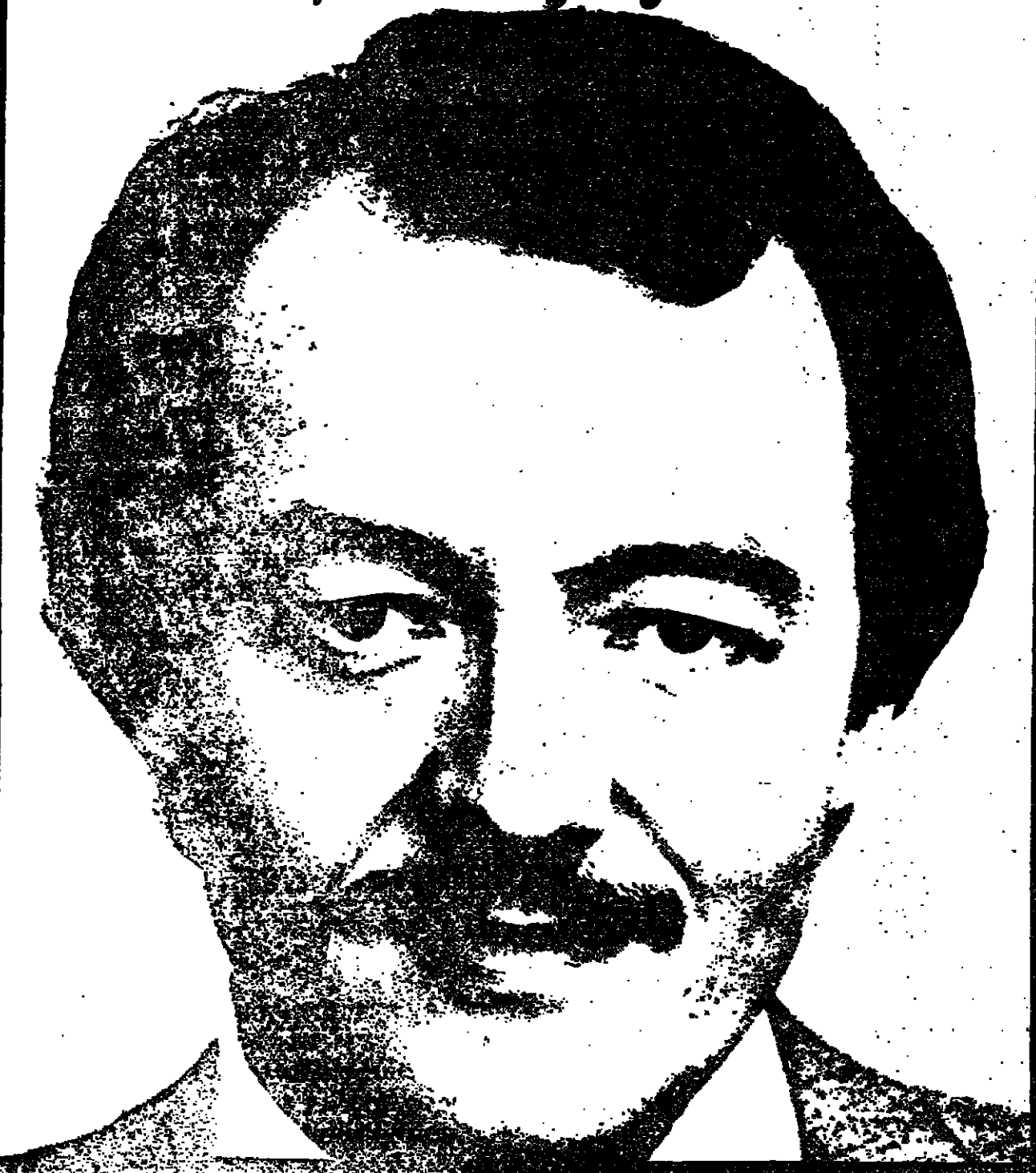
The union intends to challenge the ruling, which means in effect that ex-gratia payments are regarded as additional wages.

The union thought it had won the battle earlier this year when it successfully appealed against a similar decision by the department, made against men who took advantage of an earlier redundancy scheme.

Three ME's also intend to challenge the ruling and some men have asked for the jobs back on the grounds they were misled by the company. Mr Bish said his union would examine the possibility of taking legal action against Hoover.

"There are no huge family redundancy payments for the type of jobs enjoyed by steelworkers."

## 'Is it true, what they say about Ken?'



Ken Livingstone confronts his press critics. Have his critics got him wrong? REPORTING LONDON at 6.55 on Thames. What's the story about Stansted? What's the Japanese trying to conquer London?

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## PARLIAMENT October 19 1981

# Private sector takeover of UK oil production

The entire oil-producing business of the British National Oil Corporation is to be transferred to the private sector with the state retaining only a minority stake, Mr Nigel Lawson, Secretary of State for Energy, announced in reply to a question.

The British Gas Corporation's substantial offshore oil business is also to be transferred to the private sector, he said, but the disposal of the gas showrooms is to be postponed.

Mr Lawson said: The House will be aware that I issued a direction last week, under Section 7 of the Gas Act, instructing the British Gas Corporation to dispose of their stake in the Wytch Farm offshore oilfield. This needs to be seen in the context of the Government's overall plans for privatisation and competition in the oil and gas industries.

First, the Government proposes to introduce legislation to allow the transfer—I would hope next year—of the entire oil-producing business of the British National Oil Corporation to the private sector, with the state retaining only a minority stake.

Second, the Government will also be seeking powers to privatise the British Gas Corporation's substantial offshore oil business.

These powers will enable the gas corporation to be required to dispose of its showrooms. As we have made clear, it is essential that safety standards are fully maintained. This will require complex safety legislation for which there is unlikely to be time during the current session of Parliament. The Government remains fully committed to breaking this monopoly as soon as practicable.

Third, the Government also intends to introduce measures to abolish the gas corporation's unique statutory rights over both the purchase of gas and its sale to industry in particular.

These outdated privileges have acted as a serious disincentive to the exploration and development of gas supplies on the United Kingdom Continental Shelf with the result that British industry has not had all the gas it needs.

## BRITISH GAS

Kingdom Continental Shelf with the result that British industry has not had all the gas it needs.

The measures to be introduced, which will include effective private access to the gas corporation's pipeline system, will for the first time introduce real competition into the market for gas.

Mr Peter Viggers (Gosport, C): His proposals will be enthusiastic. I received in the country because state monopoly and investment are not in the best interests of consumers in a high risk industry. Can he be more specific about the amounts involved and the timing?

Mr Lawson: The amounts involved are substantial. It is no exaggeration to say that the measures I have outlined add up to what is without doubt the biggest programme of privatisation ever to come before Parliament. In addition these measures will introduce much needed competition into the market for gas.

Dr David Owen (Plymouth, Devonport, SDP): Does his decision to sell the gas corporation to the private sector mean that he is prepared to renegotiate all the participation agreements? If he is to re-open the question of UK Continental Shelf rights now that BNOC will be a minority shareholder?

On the question of the gas decision, would it not have been better to recognise that the wrong decision had been made and that instead of taking refuge in some safety regulation which it was the wrong decision? It will be construed as industrial blackmail.

Mr Lawson: On the question of participation agreements, he has

clearly misunderstood what I was saying. I was saying that it was the oil producing business of BNOC which was to have privatisation.

BNOC with its participation agreements, the trading operations of BNOC, will remain 100 per cent state-owned and there will be no impact on the participation agreements of the kind he suggested or any other kind.

As regards gas, I am sorry to see that even though he has switched parties he is still in favour of monopoly.

Sir Charles Fletcher-Cooke (Darwen, C): Would he confirm, where Wytch Farm is concerned, that there will be no central interference or reduction in the rights of landowners and that their interests, both present and future, are fully secured?

Mr Lawson: There is no reason to assume that the landowners' rights will be in any way affected by this.

Mr Mervyn Rees, Chief Opposition spokesman on energy (Leeds, SDP): I am sure that the way to put to the House a detailed change of policy, (Labour cheers). This is a fundamental change and this is the first time that the House to find out what the Government is really up to.

Once again the Government has shown that on occasions it is anti-public enterprise, even when the nature of the public enterprise is such that in other parts of the world it has been shown to be successful under any criteria.

What legislation will be required for this? I hope that the Secretary of State is not being given such powers that he can act without parliamentary approval, in the way at least suggested in what has been put to the House today.

In the sale of the new method suggested, he is saying that a private company is going to supply gas at a cheaper rate, and that the gas will be sold already done by the gas corporation. We are grateful that the matter of the sale of the gas showrooms has been shelved.

Mr Lawson: He huffs and puffs in his customary way. There is every

reason to suppose that there will be more gas under this freedom: more gas developed and brought ashore. They will be for the good of British industry. At present we have a shortage of gas. It is the only fuel for which there is a shortage and that will be ended.

On the detail of the legislation, there will be ample opportunity for debate. The Queen's Speech will contain the proposals and will be debated in the normal way. When the legislation comes forward it will be fully debated in this House and in detail.

Meanwhile it is for the convenience of the House and courtesy to the House that on this first available opportunity after the summer recess I should inform it of what we intend to do.

Mr Timothy Edgar (Enfield, North, C): He is to be congratulated on his bold and imaginative statement. (Labour Interjections). This is a long overdue. On the whole the British gas monopoly has done untold harm to the economy over a number of years. We are bringing forward legislation to ensure that he can introduce private equity into the British Gas Corporation?

Mr Lawson: The monopoly has done harm to the economy, particularly in recent years. That is why I propose to change it. In the way outlined, these proposals are designed to ensure that the monopoly should go. It is not my intention

to introduce legislation to have direct private equity participation in this public utility.

Mr David Penhaligon (Truro, L): Would Wytch Farm have been developed earlier or at all if the proposals had been implemented in the way he has suggested?

Mr Lawson: I do not know. Taking Britain's new-found North Sea oil industry as a whole, it was private enterprise that made the difference to the way the oil is private enterprise that is the key to its continuing success.

Mr Peter Hardy (Rother Valley, Lab): What he has said is such a long way from the reality of interest that we should have a debate on this matter now rather than wait for the Queen's Speech which will be in November.

On the gas showrooms, what action is he taking in response to those companies which have imported appliances in anticipation of the coming of the gas showrooms which may have contributed to Conservative Party funds in anticipation of that government? It is going to be a long time before we can get the gas showrooms to send them back again?

Mr Lawson: His crocodile tears are not intended to be taken seriously. There will be ample opportunity for debate. It is so characteristic of him that he is so impatient that he cannot even wait for the Queen's Speech which now is not all that far off.

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# Bringing N Sea gas ashore

## N SEA PIPELINE

Mr Haniish Gray, Minister of State for Energy, denied misleading MPs over the gas gathering pipeline when he explained why the Government had decided not to help finance the project.

He announced during questions that applications by companies for production in new North Sea gas fields would not be accepted until the Government had decided on a clear indication of how the gas would be brought ashore.

Mr Timothy Edgar (Enfield, North, C) had asked what progress was being made in agreeing financing for the gas gathering pipeline.

Mr Gray (Ross and Cromarty, C): After exhausting discussion, the Government has decided that companies should, in the future as in the past, make their own arrangements for bringing the gas ashore.

It is confident that, following the pattern which has been successfully adopted for the discovery and exploitation of North Sea oil, the production of gas will ensure that Britain's North Sea gas reserves are brought ashore efficiently in accordance with the nation's needs.

Mr Edgar: I welcome his statement. Can he confirm that the oil companies will be expected to bear and finance their own pipelines and that the Government will not allow associated gas to lie in the ground or to be flared?

Mr Gray: I can confirm that the Government policy on wasteful flaring of gas is unchanged. Companies will, indeed, be exercising going to ensure that the gas is brought ashore. We shall give them every encouragement so to do.

Mr Edward Rowlands, an Opposition spokesman on energy (Merthyr Tydfil, Lab): I offer Mr Gray my congratulations, but I am disappointed that the Government has failed to support a bill to bring gas ashore.

What has happened since then except for the fact that private financiers and private investors have failed to support that national interest?

Mr Gray: At no time did the Government envisage that it would be asked to support a bill to bring gas ashore. It is a matter of financial interest in the line. When the Government was not able to secure the oil companies to take up a 70 per cent interest on reasonable terms then the Govern-

ment was faced with the possibility of having to finance the whole 100 per cent, which the Government felt was not realistic in the circumstances.

Mr Gordon Wilson (Dundee, East, Scot Nat): When the House last met he was assuring the House that the pipeline was in progress and there would be no reason for it to fail.

Wittingly or unwittingly he has misled the House. How does he justify the loss of thousands of jobs in the steel and construction industries, and in petrochemicals, on the same day as the Government announced its intention?

Mr Gray: I am as anxious as Mr Wilson to see the pipeline brought ashore. I am as anxious as Mr Wilson to see the pipeline brought ashore. I am as anxious as Mr Wilson to see the pipeline brought ashore.

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will accrue in the short and long term will be of benefit to Scotland and the nation?

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## HOUSE OF LORDS

# Government urged to act over Land's End

There was little reason to regard a possible change of the ownership of Land's End as a threat in itself to its character or appearance, the Earl of Avon, a Lord in Waiting, said during question time.

Lord Mollay (Lab) asked the Government to take all necessary steps to prevent the sale of Land's End to non-British individuals or organisations and to consider providing financial aid to the National Trust to purchase Land's End on behalf of the British people.

The Earl of Avon: Mr Michael Heseltine, the Secretary of State for the Environment, will consider any proposals he may receive from the Countryside Commission or the local authorities concerned, but there is little reason to regard the possible change of ownership as a threat in itself to the character or appearance of Land's End, which has been a matter of concern for some while.

The land will remain subject to normal planning control. The local authorities, the Commission and the National Trust will continue to direct their attention towards the conservation of the better environmental management to improve unsightly features and avoid erosion of paths.

Lord Mollay: The grave concern felt by people all over the country is reaching consternation. Would he make a statement that, rather than lose Land's End to overseas interests, the Government will be prepared to help the National Trust and the Countryside Commission financially to purchase Land's End on behalf of the British people?

The Earl of Avon: At the moment Lord Mollay is jumping the gun. We do not even know how much acreage is for sale.

We would expect this issue to be considered in the first instance by the Countryside Commission, the National Trust and Cornwall County Council. I believe there are discussions between these bodies.

Many properties owned by people from various foreign

countries all over the world are extremely well maintained. Viscount St David (Ind): Could he catch the rumour that seems to have got about that if Land's End is purchased by some foreign power, the Government intend to cut it off and tow it away?

The Earl of Avon: That would be difficult. But there will be power under the Wildlife and Countryside Bill when it becomes law, for local planning authorities to make a management agreement with the landowner to conserve the landscape.

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# No hazard to health from leak

## NUCLEAR POWER

Mr John Moore, Under Secretary of State for Energy, said he had asked that the reporting procedures at all stages for incidents at the nuclear installations be reviewed.

He was answering a written question about the leak of iodine 131 from the British Nuclear Fuels Ltd site at Sellafield, Cumbria, on October 4, 1981, which released about 7 curies have been discharged.

The company are required by the authorities to report all incidents of abnormal releases to the Department of the Environment and Ministry of Agriculture, Fisheries and Food (DOE and MAFF), to use the release data to assess the annual discharge. Over the past four years, the annual discharge has been less than one curie.

On Tuesday, October 6, Sellafield, Cumbria, under arrangements for the reporting of abnormal releases to those Departments, at about 4 pm that day, the company reported an increase of iodine 131 from the Sellafield site.

Analysis of the stack samples confirmed that a release of the radioactive isotope iodine 131 had occurred. The release was estimated to be about 7 curies.

We are not talking about some joke of towing this away. Ordinary people recognize that something is at risk and that the Government's responsibility to do something about it.

The Earl of Avon: The information we have at the moment does not say it is at risk, but it may be up for sale. We are in touch and I have a copy of The Times which says it is for sale.

We are trying to follow it up, but nothing in this country has so far been done.

plant. There movable iodine was flushed out of the disolver and safely discharged to the sea. The plant was restarted at about 10 am on October 5 using fuel of proven long storage.

Careful surveillance, including monitoring of further releases of iodine 131 within the plant, continued. The release of iodine 131, which had been measured at about 1.5 curies in the first hour, was estimated to be about 7 curies by the morning of October 6.

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We are trying to follow it up, but nothing in this country has so far been done.

I am satisfied that this incident, although resulting in a release of iodine 131 has caused no hazard to public health or the environment. The release of iodine 131 was very small because safety precautions came into play. The NII is investigating the full circumstances of the incident. The Inspectorate advise me that, in the light of their investigations, steps have been taken to ensure that no irradiated fuel will be moved from nuclear power stations to Wind-scale for reprocessing until it has been stored for at least 80 days, to allow the Radio-iodine to decay.

My department was informed on October 7 by the NII and BNFL of the incident. On October 8, NII submitted a formal report to the Secretary of State on the basis of the information then supplied to them by BNFL. On October 9, following the receipt of further detailed information from BNFL, the NII submitted a further report to the Secretary of State which amplified the initial report.

I have asked that the reporting procedures at all stages for such incidents be reviewed. The NII is currently reviewing the procedures. I intend to satisfy myself that such procedures are adequate, and that the NII is fully aware of the local community in the event of such incidents are satisfactory.

The Central Electricity Generating Board expected to adopt a design for the first pressurized water reactor (PWR) under the Nuclear Energy Act, 1954, under the Secretary of State for Energy, said during questions.

Mr Lawson (Blyth, C) said: One of the main reasons for the interest in the domestic area, particularly in domestic gas, it is considered, is that the price of gas is rising. It is not clear whether the price of gas is rising or falling, but it is a matter of concern.

Cheap electricity for bulk users in France is a consequence of heavy French investment in nuclear power, which has cheapened French electricity.

# Design agreed for first nuclear PWR

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power's safe and long-term opportunities for use, to secure cheap electricity prices. It is a little early to say whether the price of gas is rising or falling, but it is a matter of concern.

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# Reactions to Severn barrage plan

The Government hopes to have received all responses to an invitation to comment on the Severn barrage proposal by the end of the year, Mr David Mellor, Under Secretary of State for Energy, said during questions about the committee report on the feasibility of the barrage.

Mr Geoffrey Johnson Smith (East Dorset, C) said: The Minister has set up an inquiry into the environmental aspects of a barrage which are imperfectly understood?

Mr Mellor: A number of responses have been received to the inquiry. It is a matter of concern.

# TUC may end backing for youth jobs scheme

By Donald Macintyre, Labour Correspondent

The TUC is to warn Mr Norman Tebbit, Secretary of State for Employment, that he stands to lose trade union support for the Youth Opportunities Programme unless the young people involved are paid more than £2.50 a week.

A renewed demand for an increase in the minimum wage to £2.50 or £3.00 will be pressed at what promises to be the TUC's first formal meeting with the new minister.

Senior union leaders are expected to seek to persuade the new minister to accept the present allowance is encouraging abuse of the scheme as "cheap labour" by employers, and deterring an increasing number of young people from taking part in the programme.

The employment policy and organization committee is also being asked to use the same meeting to express its anger at the Government's plan to cut the number of industrial training boards.

In its July measures providing for an expansion of the YOP to 550,000 entrants a year, the Government promised to pay the minimum allowance, despite strong pressure from the Manpower Services Commission.

Union leaders, who are aware of MSC estimates that last year about 11,000 young people, or 4 per cent of those taking part in the scheme, will argue that that figure will

increase sharply if the allowance—unchanged since 1979—is not raised.

A letter from Mr Tebbit to Mr James Prior, union leaders fear he will also be considerably more hawkish as a spending minister.

With the commission awaiting a government response to its request for an increase in the allowance, union suspicion that Mr Tebbit will refuse it has been sharpened by a letter from him denying that the present payment is a disincentive.





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## How Nunn May passed uranium samples to Russia

From Peter Menzies, Ottawa, Oct 19

Details of how Dr Alan Nunn May, the British atomic scientist, managed to pass samples of enriched uranium to Soviet intelligence in Canada in the summer of 1945, thus helping to shorten the West's monopoly of nuclear weapons, are revealed in newly declassified documents available in the Canadian National Archives.

They are contained in lengthy transcripts of evidence taken by a royal commission in Ottawa in February and May, 1946, from Mr Igor Gouzenko, a cipher clerk in the Soviet Embassy there. Mr Gouzenko defected to the Royal Canadian Mounted Police in September, 1945, with a wealth of material on an extensive spy-ring operated in North America by Russian military intelligence.

The importance of the Soviet controllers placed on the activity of Dr Nunn May, who operated under the code name Alec, is apparent from a message sent by Major-General Bolshakov, chief of the first intelligence directorate in Moscow, to Colonel Nikolai Zabolotni, military attaché in Ottawa, who controlled the atomic spy network in Canada.

Dr Nunn May arrived in Canada from England in January, 1945, to work in Montreal on the joint Anglo-American-Canadian project, which built the first atom bomb. As Mr Gouzenko told his interrogators: "Moscow sent a telegram and it said that it is imperative to establish contact with Alan Nunn May, who is a very valuable source. It is a very delicate business, therefore, to establish contact with him and must be done with the greatest care."

Mr Gouzenko went on to describe how specific questions were transmitted from Moscow to be put to Dr Nunn May by his Soviet contact in Canada, Lieutenant Pavel Angelov. In reply, Dr Nunn May was able to give details of the successful test of a uranium bomb in the New Mexico desert in July,

1945, together with details of its manufacture.

A month before the United States dropped two atomic bombs on Japan, Dr Nunn May handed Lieutenant Angelov samples of enriched uranium. A telegram from Colonel Zabolotni to General Bolshakov, encoded by Mr Gouzenko on July 9, 1945, read: "Alec handed over to us a platinum with 162 micrograms of uranium 233, in the form of acid, contained in a thin lamina."

The sample was stored in Ottawa for a few weeks, then taken to Moscow by air. Just before Mr Gouzenko defected and "blew" Dr Nunn May, General Bolshakov instructed Colonel Zabolotni to "take measures to organize the obtaining of documentary material on the atomic bomb, the technological process, drawings, calculations."

On September 8, three days after Mr Gouzenko had approached the Canadian authorities, the late Mr Peter Dwyer, an officer of MI6, the British secret intelligence service, arrived in Ottawa from Washington to interview him.

A CBS television documentary showed in Canada on Sunday night included a statement from Mr Mark McClung, an officer of the Royal Canadian Mounted Police concerned with the Gouzenko affair, who said that Mr Dwyer's main concern was the evidence on Dr Nunn May's activities rather than possible "moles" in British intelligence itself.

Dr Nunn May was arrested in London on March 4th, 1946, and charged under the Official Secrets Act, 1911. He pleaded guilty at the Old Bailey in May and was sentenced to 10 years imprisonment.

Dr H. Montgomery Hyde, the leading authority on the atom bomb spies, places Dr Nunn May second in his importance to Russian intelligence after Dr Klaus Fuchs, who, in June 1950, gave them an accurate drawing of the more advanced plutonium bomb.

## A politician to whom no Greek is indifferent

From Mario Modiano, Athens, Oct 19

Indifference is, perhaps, the only feeling that Mr Andreas Papandreu has never evoked from the Greeks, ever since he became embroiled in their politics less than 20 years ago.

He is either worshipped as the idol and the hope of the underprivileged, or he is despised as an evil, yet admittedly gifted demagogue.

Andreas, as he likes to be called by his followers, will have a chance to prove which he is after Wednesday (Tuesday is unlucky for Greeks) when he takes the reins of power with a broad popular mandate that, with some luck, should last him four years.

Those who saw and heard him make a measured and sober victory statement on television last night were impressed. He told his audience: "We shall be the government of all the Greeks."

The paradox is that the man who practically swept the polls yesterday did not know himself by the age of 40, that he would be engulfed in the game of politics. When he did, he had behind him a brilliant academic reputation as a teacher of economics at leading American universities.

When his father, the late George Papandreu, a politician by vocation, was swept into power by a rare 53 per cent vote in 1964 the old man was eager to see the family name perpetuated in Greek politics and enticed him to join, ceding to him the safe home-ground seat of Patras.

This week, somehow, history repeated itself when George Papandreu, junior, Andreas's 39-year-old son, an economist, was elected to Parliament at the top of his father's party ticket in Patras.

Two incidents have marked his political course, deeply. The first was when, as a minister with extended powers in his father's centrist Cabinet, he tried hard to dissociate himself from his American past by displaying an aggressive anti-Americanism.

The second was when his sudden rise in the party hierarchy caused rivalry and intrigue that ultimately led to the Centre Party's downfall and disintegration.

When the palace, the Americans, the economic vested interests, and the political



Mr Papandreu with his American-born wife at their home shortly after hearing that his opponents had conceded defeat.

establishment turned against him, he became increasingly radicalized but also more popular with the masses.

When in 1967 it became clear that he and his father (in that order) would win the May elections on an anti-establishment platform, a handful of colonels put the Greek clock back and set up a dictatorship. Yesterday the majority of Greek voters disregarded the prophecies of doom and caught up with the clock 14 years late, giving him at least a chance to show his mettle.

A handsome man at 62 with sparse grey flowing hair that makes him look more and more like his father, he has enormous charm when one meets him face to face. Having also inherited his father's eloquence he is an excellent orator who manages to captivate the crowds, feel their pulse and respond.

He lives in his modest house

at Kastri, north of Athens, with his wife, a blonde Chicago woman who is a close assistant and an author of children's books. They have three sons and a daughter who has just married.

The years in exile while the Colonels ruled Greece brought Andreas Papandreu into contact with the mainstream of socialist fundamentalist thinking. When he returned to Greece in 1974 he showed disdain for the professional politicians. He did not even claim the title of his father's party but founded the Panhellenic Socialist Movement (Pasek) with new people.

Within seven years he managed to make socialism respectable. Although he aspires to shape a new brand of socialism in step with the Americans, the west, many see greater similarities with Middle Eastern Baathism than with West

European reformism. He says: "We plan to change the system not to embellish it."

President Spyros Kyprianou of Cyprus is flying to Athens on Friday for urgent talks with Mr Andreas Papandreu, who is to be the new Socialist Prime Minister of Greece. Mr Kyprianou has already congratulated him on his election (Our Foreign Staff writes).

The Turkish Cypriot leadership expressed disappointment and the Government in Ankara reacted cautiously, fearing Mr Papandreu's election could stall efforts at improving bilateral relations.

Elsewhere, socialist leaders have expressed delight. Herr Willy Brandt, the former West German Chancellor, yesterday sent congratulations.

Senator Mario Soares, the Portuguese Socialist leader, described the election result as an historic victory.

## Cairo admits Muslim extremists are threatening regime

From Christopher Walker, Cairo, Oct 19

Nearly two weeks after President Sadat's assassination official evidence has emerged to confirm speculation that the threat to the past and present Egyptian governments by Muslim extremists was more widespread and well-organized than previously admitted.

In a series of officially inspired articles, the Cairo newspapers today reported the arrest of 230 members of a foreign-financed Islamic group which had been planning to launch a "Khomeini-style" revolution in Egypt.

In a separate development, the Defence Ministry announced that 134 members of the armed forces had been switched to civilian posts because of their "extreme religious affiliations."

Although the connexion between the various internal investigations now under way is still vague, it appears certain that a leading Muslim terrorist arrested in a gun-battle near the Pyramids last week was a middle-ranking officer in military intelligence, although this has not been confirmed officially.

The man was named by the Interior Ministry today simply as Mr Abdul el-Zummar, with no indication that he had previously held a rank in military intelligence, believed to have been that of major.

He was said to be the ring-leader of a fanatical Islamic group which had been planning a number of regional uprisings. He coincided with that in Asyut just after Mr Sadat's killing.

There were more than 100 deaths in the Asyut incident. According to *Maga*, the newspaper of the ruling National Democratic Party, Mr el-Zummar group was closely linked with Al-Takfir Wal-Hijra (Repentance and Holy Flight), the well established right-wing Muslim terror group which carried out the assassination of Sadat.

The newspapers did not identify the country which had helped to finance the plot; but it disclosed that the security forces had seized a quantity of documents which showed that it

was planning to overthrow the Government and set up an Islamic revolutionary committee, complete with an Islamic militia. Members had been recruited at selected mosques throughout Egypt.

Foreign observers attach great significance to the link between the el-Zummar group (which is given a formal title) and the Sadat assassination, as it could go far to explaining how the four assassins—led by Lieutenant Khalid Islambouli—were able to smuggle live ammunition on to a parade where none was permitted.

For the past few days, Cairo-based intelligence experts have been checking widely circulated Egyptian rumours of a close link between fanatical Muslim groups and military intelligence—the main security organization employed by the late President to monitor the loyalty of his troops. Cairo newspapers reported today that several revolutionary groups had joined forces under the leadership of Mr el-Zummar.

The 230 arrests have led to the seizure of 15 sub-machine guns, 29 automatic rifles, 20 pistols and a large quantity of bomb-making equipment and grenades.

Investigations into the Islamic plot began some time before the attack on the late President. Three weeks before his assassination, he was warned officially by the Egyptian security services that Muslim fanatics were planning to kill him.

The influential newspaper *Al-Ahram* reported that Mr Sadat was shown videotaped evidence to support the claim before the attack. He gave at the Nile delta town of Manshara on September 26, but he refused to take any extra security precautions.

Earlier today, Lieutenant General Abu el-Ghassia, the Defence Minister, revealed that 30 Egyptian officers and 104 NCOs and men had been transferred to civilian posts because of their extreme religious associations.

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## Trident 2 missile may prove a better buy

From Henry Stanhope, Defence Correspondent, Gleneagles, Oct 19

Britain should find it cheaper in the end to buy Trident 2 nuclear missiles from the United States than the less expensive Trident 1, Mr John Nott, the Defence Secretary, said here last night. This was because by doing so Britain would be keeping in step with the Americans who have recently announced their own plans to start full development of the bigger, more accurate Trident 2, or D5 missile.

Mr Nott said at a press conference that the Government's decision was a foregone conclusion. It was a question of judgement rather than arithmetic and not even a Nobel prize-winner in mathematics could necessarily work out the right answer.

Even so the extra cost of purchasing the Trident 2, which the Government says will cost £5,000m over 15 years at 1980 prices—is among the details which still have to be worked

out before Mr Nott can give any firm recommendation to the Cabinet.

It is one of the points he wants to clarify with Mr Casper Weinberger, the United States Defence Secretary, during the next two days, while both men are attending the meeting here of Nato's Nuclear Planning Group (NPG).

Mr Nott is the non-paying host for the NPG, which is being held behind unprecedented security at the Gleneagles Hotel.

President Reagan has acknowledged that he envisages the possibility of a limited nuclear war in Europe under certain conditions without such a conflict leading to direct confrontation between the two super-powers (AFP reports from Washington).

"I could see where you could have the exchange of tactical weapons against troops in the field without it bringing either one of the major powers to pushing the button", he said.

## Bridge federation refuses to invite Terence Reese

From a Correspondent, Port Chester, New York, Oct 19

The executive committee of the World Bridge Federation (WBF) has unanimously accepted the decision of its credentials committee, declaring Mr Terence Reese to be unacceptable as non-playing captain of the British team for the Bermuda Bowl, the official bridge world championship beginning tomorrow.

In a press release, the WBF president, Mr Jaime Ortiz-Pascual, said: "In October 1977, new by-laws were adopted by the WBF by a vote of 68 countries for, and four against, whereby participation by players and captains in WBF championships is by invitation only; and, having received the report of the credentials com-

mittee, and having reviewed the procedures taken by that committee in the circumstances, the executive council unanimously voted to uphold the decision not to invite Mr Terence Reese as non-playing captain of the British team representing the European Bridge League at the 1981 Bermuda Bowl."

Mr Ortiz-Pascual further stated that the decision with regard to Mr Reese was not intended to reimpose or extend a ban on Mr Reese imposed in 1965, and lifted in 1968. That was a closed case.

Mr Reese had resigned from the captaincy in advance of the championships, and his place was taken by Mr Gus Calderwood.

## IN BRIEF Hardliner chosen as Iran premier

Ali Akbar Velayati, a hardline Islamic fundamentalist trained as a doctor in the United States, was chosen as Iran's Prime Minister by President Ali Khamenei, Tehran radio said.

Iranian sources reached from London said he was expected to receive overwhelming approval from parliament. He will replace Ayatollah Mohammad Reza Mahdavi-Kani who resigned unexpectedly on October 15.

Tehran newspapers, meanwhile, reported the execution of 25 people including Mr Manucher Massoudi, who was an aide of Mr Abolhassan Bani-Sadr, the exiled former president.

**Policemen shot**  
Rome.—Two plainclothes policemen of the Milan special branch were killed and another hurt as they attempted to stop a car. Its occupants immediately opened fire. It is thought that the killers were terrorists but no organization has yet claimed responsibility.

**Karpov puts off game**  
Merano, Italy.—Anatoly Karpov, the world chess champion, who leads Viktor Korchnoi the challenger, by three games to one postponed the eighth game of the series. Karpov, who said he was tired, competitors are allowed three time-out requests in the championship. The game will now be played on Thursday.

**Mozambique visit**  
Lisbon.—President Ramalho Eanes of Portugal is to pay an official visit to President Samora Machel of Mozambique at the end of November, the first such visit since the country's independence from Portugal last year.

President Eanes will be accompanied by a large group of industrialists.

**Kekkonen 'stable'**  
Helsinki.—President Urho Kalevi Kekkonen, aged 81, suffering from a recurrent respiratory inflammation, said he was feeling largely stable, his office said in its regular bulletin.

## Solidarity sees chance of accord

From Dossa Trevisan, Warsaw, Oct 19

Solidarity, the free trade union, maintaining its non-committal attitude to the Communist Party Central Committee's call to suspend strikes in order to give the country a better chance to weather the economic shortages this winter.

The union's first reaction to the election of General Wojciech Jaruzelski, the Prime Minister, to the leadership of the party suggests that it now sees a better chance of coming to an agreement with the Government.

General Jaruzelski enjoys the confidence of Mr Lech Walesa, the union leader.

Meanwhile, negotiations with the Government are proceeding. At the end of the first round, modest progress was reported after the two sides agreed on a four-week freeze of retail prices, and the setting up of a working group to consider proposals on a mutually acceptable basis for a mixed commission to deal with the short-term aspects of the crisis.

In his speech yesterday, General Jaruzelski appeared to find encouragement in the progress made so far in the negotiations. He said that the Government wished to "broaden the platform of agreements" in a way that would include other unions and social forces in the search for ways to overcome the crisis.

The Central Committee meeting called for a suspension of the right to strike, however, is bound to encounter difficulties specially at the time when even Solidarity cannot control wildcat strikes set off by food shortages.

In his speech the general was at pains to emphasize that the party "never sought confrontation."

The most urgent matter now facing the party was to remove "the inner barriers", restore faith in its strength and in its programme.

General Jaruzelski clearly stands a better chance than his predecessor in achieving this. Today the general saw the ambassadors of the Warsaw Pact countries and then

presided over a meeting of the Council of Defence which, according to PAP, the official news agency, was convened in response to the Central Committee resolution.

The resolution emphasized that Poland's existence and security were now "in danger" and that the Central Committee deemed it necessary to state that in such a situation if the need arose "the supreme authorities of Poland should use their constitutional right to defend the most vital interests of the nation and of the state."

This appears to allude to the possibility of a recourse to the declaration of a state of emergency.

The presidium of Solidarity whose leadership was attacked in the Central Committee resolution for "embarking on a path which runs counter to national interests", reacted with restraint and moderation.

Its attitude suggests a qualified acceptance of the party's demand to abstain from strike action, its definitive reply will be made known Thursday.

## Sudan says Libyan invasion is imminent

From Nicholas Worrall, Khartoum, Oct 19

Colonel Nasri Abdul Majid el-Khalili, the Sudanese President and Defence Minister, said today that an invasion of his country by Libyan forces was imminent.

Speaking at a press conference here he said that as long as Colonel Gaddafi, the leader of the Libyan forces, had "ambitions and dreams to fulfill" peace would be at risk in Sudan.

He added: "As long as Libyan troops are on our borders and as long as Gaddafi is collecting our weapons and buying mercenaries and concentrating them on our border, with sophisticated weapons based in Chad, I think there is an imminent danger."

He described the Libyan leader as "unbalanced" and as a "man challenging the world", who had extended terrorism and sabotage to Uganda, Ireland, the Philippines, Western Sahara, Saudi Arabia and Sudan.

Asked to estimate the present Libyan strength in Chad, where Colonel Gaddafi has intervened since December, Colonel Khalili said Sudanese intelligence "had located the presence" of Russian-made tanks, armoured personnel carriers, rocket artillery, mortars, helicopters, anti-aircraft guns and an entire mechanized battalion.

Since September 16, the Libyans have been launching daily air attacks on four Sudanese border villages and on the town of El Geneina, causing casualties.

In Khartoum and other cities, he said, Libya had engineered a campaign of sabotage and economic disruption, helping to infiltrate, disorient and undermine the Sudanese economy.

Colonel Khalili claimed that one prominent Sudanese involved in this destabilization campaign was Sherif el-Hindi, a former leader of the Sudanese National Front, a right-wing Islamic grouping now virtually defunct in Sudan, who is living in exile in Tripoli.

During the past three weeks more than 12,000 people have been rounded up by security forces in Khartoum and questioned about possible involvement in Libya's present subversion campaign.

A note of disbelief was introduced into the news conference, when Colonel Khalili denied categorically that Mr Hissene Habre, Chad's dissident leader, was being assisted by Sudan in his guerrilla campaign against the Libyan-backed Goukouni regime. This alleged involvement has been widely reported for months.

He also denied that Libyan air attacks on the Sudanese border village of Kolbus were motivated by the belief that the village was being used as a hide-out by the Habre forces.

Yet, when I visited the border area last week, I was told by military sources that Kolbus was a Habre guerrilla base and also that the Chadian guerrillas regularly visited the border town of El Geneina 80 miles south where the Sudanese Western Military Command was located.



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## Hope of avoiding US-Third World clash in Mexico

From Nicholas Ashford, Washington, Oct 19

When President Reagan addresses the North-South summit in Cancun, Mexico, this week he will be facing the most critical, perhaps most hostile, audience of his 10 months' presidency.

On many of the issues the United States will find itself isolated from the other 21 participants. Even the President's most reliable ally, Mrs Margaret Thatcher, is unlikely to come out openly in his support (particularly after the recent Commonwealth conference), however much she may sympathize with President Reagan's approach towards developing countries.

The American position at Cancun has already been outlined by President Reagan in his Philadelphia speech last week — much to the annoyance of the Mexican hosts, who had asked the United States not to stake out its position before the summit got under way.

Essentially his message at Cancun will be that private investment and free trade and free enterprise, not aid, are the keys to progress.

"The President will be preaching about the magic of the market place," a senior World Bank official commented. "Unfortunately this free-market approach can only work in the richer countries. Many poor nations have no private sector to speak of."

In private briefings senior Administration officials have made it clear that the President will resist demands by other participants at Cancun on three key issues — a commitment to the principle of "global negotiations"; the creation of a multi-lateral energy body to finance discovery and production of oil and other fuels in the Third World; and an increase in aid flows to developing nations.

Although the United States is alone in not embracing the concept of global negotiations, officials deny that Washington is being obstinate. They point out that during the Ottawa summit of the seven industrialized Western powers last July there was agreement on a readiness "to participate in preparations for a mutually acceptable process of global negotiations in circumstances offering a prospect of meaningful progress."

However, Washington favours a step-by-step approach in which specialist organizations deal with specific issues, such as trade liberalization, stabilizing commodity prices, or expanding the facilities of the World Bank, the International Monetary Fund, and other institutions over which Washington has some control.

Global negotiations would, it is feared, lead to a whittling down of American influence over the whole elaborate system of distributing North-ern wealth among the impoverished countries of the South.

The United States is opposed to the creation of an energy affiliate because, in the words of Mr Beryl Sprinkel, the Treasury Under-Secretary, "We're not in favour of another Bureaucracy."

Resistance here to demands for an increase in aid is based on domestic budgetary constraints. Officials point out that it is unrealistic to expect Congress to authorize increased spending on foreign aid when hundreds of domestic social and welfare programmes are having to be cut.

What the United States is prepared to consider, however, is a reallocation of existing aid flows. At present two-thirds of American credits go to only eight countries, some of which, such as Israel, could hardly be classified as under-developed. Less than 3 per cent of American aid is directed at countries which contain more than 60 per cent of the population of the Third World.

President Reagan's refusal to appear more conciliatory on these issues has led to forecasts of a confrontation. However, American officials and Third World representatives, such as Mr Muhammad Bedjaoui, chairman of the group of 77 developing nations, believe that such a clash can be avoided and progress made.

A possible compromise, designed to prevent a deadlock, was proposed by Mr Al Haq, director of the World Bank's planning department, during a meeting organized by the Overseas Development Council in Washington last week.

His idea is to continue North-South summits on an annual basis to deal with specific trade, aid and other issues, and to go to the United Nations only for ratification, not negotiation of agreements. Officials here have expressed cautious interest in the plan.

## EEC leader warns Reagan on aid policy

From Ian Murray, Brussels, Oct 19

A head-on clash between Europe and the United States over how to tackle world hunger has been fore-shadowed by Mr Gaston Thorn, president of the European Commission.

If President Reagan's philosophy of "trade not aid" were to be followed, Mr Thorn said, much of the Third World "would be flattened" and Europe, along with Africa and southern Asia, would be relegated to the sidelines.

Mr Thorn gave his tough warning during his weekend speech in Florence in which he set out the EEC's position before the forthcoming Cancun summit on world poverty. The North-South crisis, he said, was primarily the result of a North-North deadlock, of substantial disagreements between the two sides of the Atlantic.

Like Mr Reagan in his Philadelphia speech last Thursday, Mr Thorn emphasized that attachment to liberty was what put Europe and America in the same camp. But the American President, he said, was wrong in believing development was a matter of redistributing income.

"This economic logic is the logic of the strongest," he said. "It is lethal to the weak, lethal to the Third World, harmful to the Community. Only the continental-scale states would be the winners... we cannot have it."

Mr Thorn believed that, if independence was essential, inter-dependence was essential for survival. "Europe is too close to the developing countries, too much bound up with them, too dependent on them, not to reject the prospect of (American aid policy) with the utmost vehemence."

He attacked the claim in President Reagan's speech that the best way to end poverty was to build a strong domestic economy in the industrialized countries. "How long have Western politicians been promising their constituents that the crisis will be over in just a bit longer?"

"It does not take a lot of thought and argument to realize that the poor countries are going to die before we see the last of the crisis, and that their death is going to mean ours. Who in this day and age can believe that one half of the world will flourish while ignoring poverty, hunger and death in the other?"



## Astles loses murder charge plea

From Charles Harrison, Nairobi, Oct 19

Mr Bob Astles, the British-born aide to former President Amin, will have to defend himself against a charge of murdering a Ugandan fisherman in 1977. In the High Court in Kampala today, Mr Justice Manyindo rejected a defence submission that no case had been made out against Mr Astles.

However, the judge accepted a "no case" to answer submission for a Ugandan police officer, Charles Tindyebe, who had been charged with Mr Astles. He was allowed to leave the dock, but was taken back into custody as soon as he left the court.

Mr Philip Wilkinson, QC, for Mr Astles, submitted that the evidence of prosecution witnesses, who had said they saw him shoot the fisherman and steal his motorized canoe, was "completely unreliable and not worthy of credit". No motive had been suggested for the murder.

His submission was contested by the state attorney, Mr George Emsu.

## Chinese Communists set for party purge

From David Bonavia, Peking, Oct 19

Between two and three million members of the Chinese Communist Party are expected to be purged at the party's congress next year according to an informed source.

This will enable the leadership to weed out those of the total membership of 39 million who are considered to have abused their positions or to be clinging to leftist attitudes fashionable during the lifetime of the late Chairman Mao Tse-Tung.

Meanwhile, the party's role in Chinese society is undergoing a marked change. In factories, communes, schools and other organizations the party secretaries and cells are turning their attention away from the revived party schools, administration and are concentrating on ideology, political guidance and propaganda.

Throughout the country, party secretaries are being removed from simultaneous posts such as school principal, factory manager, a job which is now being increasingly left to expert technologists and administrators. Many senior party members have been sent on prolonged study courses at the revived party schools, which fell into disuse in the Cultural Revolution.

The party's main priority is to rebuild its image and credibility with the general public. The media have been

publishing complaints that people who apply to join the party, or become "model workers" through sea and diligence, are often scoffed at by their colleagues and work-mates, and treated as pigs or political clingers.

The main reason for the public's disenchantment with the party is the series of drastic twists and turns in its political line since the early 1950s.

This led to the near-destruction of the party, and its domination by the Army for several years. Party membership increased greatly in the Cultural Revolution between 1966 and 1976 as a result of so-called "helicopter promotions" of young leftists.

An equally serious problem is that of corruption and self-indulgence among party members, who are blamed in the press almost daily for accepting gifts, feasting and drinking at the expense of the state.

In last month's celebrations marking the 1911 revolution which overthrew the Manchu (Qing) dynasty, every effort was made to bolster the party's legitimacy as political heir of Dr Sun Yat-sen, the great revolutionary whose name is more closely associated with the Kuomintang — or Nationalist Party — which rules Taiwan.

## President campaigns for his policies at Yorktown

From Our Own Correspondent, Yorktown, Oct 19

President Reagan today took the opportunity of the bicentennial celebration of the Battle of Yorktown to renew his plea for public support for his economic programme and his plans to strengthen the defences of the United States.

Addressing a colourful parade marking the surrender of Lord Cornwallis's army to an American-French force under George Washington, President Reagan urged Americans to remember the lessons of Yorktown. "Today, when people tell me some of what we are trying to do cannot be done, I remember that moment at Yorktown, when we achieved a miraculous success without the help of a massive and centralized government."

The freedom which was won at Yorktown was being threatened by the Government's bloated size and the distortion of its true function. Americans were struggling under a punishing tax burden many times heavier than that which had ignited Americans to revolt against British rule 200 years ago.

The President said the freedom which Americans enjoyed today had not always existed and carried no guarantees. "We must keep this nation strong enough to remain free."

Much of his speech was a recapitulation of the events which led to the victory at Yorktown and the principles laid down by the Founding Fathers.

Military units and bands from Britain, France, West Germany and the United States, and 4,000 volunteers dressed in 18th-century uniforms, who had fought at Yorktown, took part in today's parade.

Britain was represented by Lord Hailsham of St Marylebone, the Lord Chancellor, who said the three nations that had fought at Yorktown should ponder the future. "United together in friendship and alliance we command a power for good, physical and moral, far and beyond the dreams of those whose lives and deaths we celebrate in Yorktown today."

President Reagan showered praise on France for the role it played in helping the United States to achieve its independence and on President Mitterrand, who was the principal guest of honour.

The American and French leaders spoke in glowing terms about relations between the countries. A senior Administration official said talks they had today and yesterday narrowed differences between the countries.

The talks covered the Middle East, El Salvador, the coming North-South summit in Mexico, the deployment of medium-range missiles in Europe, as well as bilateral issues.

After the ceremony President Mitterrand left for Mexico for the North-South talks. President Reagan is due to leave tomorrow.

## 'One in four babies die in homeland'

By Our Foreign Staff

A quarter of all children in the rural areas of Ciskei, a South African black homeland, will die before they are a year old, according to a confidential report drawn up by doctors working for the Ciskei Government in 1978.

The report quoted during a World in Action programme on Independent Television last night, said that the situation could worsen. At present nearly six of the children in country areas suffer from Kwashiorkor or Marasmus, diseases of malnutrition. In towns, the report said, the figure is one in ten.

The programme said people are still being moved to Ciskei and its population had doubled in the last 10 years. They are moved from "black spots", areas in white-designated parts of South Africa still inhabited by blacks.

Ciskei, which is due to become "independent" on December 4, is described as one of the poorest places in Africa and, with three million people, is one of the most densely populated. There is little agriculture and no mineral resources or industry.

The programme, *The discarded people*, examined commitments made by Dr Piet Koornhof, the Minister for Cooperative and Development, to reform apartheid and end forced removals, against evidence that they are continuing. The programme estimated that 1.6 million people had been moved from rural areas in the 1970s and 1.3 million from the cities.

Three and a half million blacks had been caught by the pass laws in the same period. These make it illegal for blacks to live or work in white areas without permission. The film was shot in secret in South Africa in June and the reels smuggled out. At one stage the film crew were arrested and held for three days, although they were not identified.

More Americans are choosing to live together without getting married. During the decade 1970 to 1980 the number of such couples tripled, reflecting a growing acceptance of new types of life style, according to a Census Bureau report.

Miss Arlene Salter, the author of the report, says not too much should be read into the figures, which include such relationships as a disabled man with a nurse or an elderly woman taking in a student lodger.

Also, the number of unmarried couples is far outweighed by the number of married couples. In 1970 there were 523,000 unmarried couples living together compared with 1.56 million last year, but they were outnumbered by married couples, 30 to one.

## COHABITING GAINS IN AMERICA

From Our Own Correspondent, Washington, Oct 19

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## Abstention fear in Spanish polls

From Harry Debelius, Madrid, Oct 19

Leaders of Spain's main political parties were concerned today over a possible high abstention rate on the eve of elections for the regional parliament in Galicia and a referendum on a home rule statute for the big southern region of Andalusia.

Galicia, the north-western region which produced General Franco, has had poor turnout in elections ever since the end of the dictatorship, with an average of about 50 per cent of the voters staying away from the polls.

The possibility of high abstention in Andalusia is the result of a lack-lustre campaign in which there has been little difference of opinion among the parties, with virtually all of them urging approval of the proposed statute.

The Galician elections represent a test of the strength of the two main national parties, the ruling Centre Democratic Union (UCD) and the Spanish Socialist Workers' Party (PSOE).

In addition to purely local issues, campaigning politicians have made frequent references to such matters as the toxic oil scandal, which can be expected to hurt the UCD's chances, and possible Spanish membership of Nato.

Señor Leopoldo Calvo Sotelo, the Prime Minister, Señor Adolfo Suárez, former Prime Minister, and Señor Agustín Rodríguez Sahagún, President of the UCD, took an active part in the campaign.

Señor Felipe Gonzalez, the secretary-general of the Socialist Party, and his fiery

deputy Secretary General, Señor Alfonso Guerra, also personally plunged into the campaign.

The national parties are expected to take about 60 of the 71 seats in the Galician regional parliament, with various locally based parties sharing the few remaining seats. The only national party expected to fare poorly is the Spanish Communist Party (PCE), the third biggest in the Madrid Parliament.

In Andalusia, where politicians feared that apathy might clip the wings of the home rule experiment, Señor Sahagún yesterday called on citizens to cast their ballots "in order to keep extremist minorities from trying to present abstention as a rejection of autonomy."

## Zimbabwe rally ends in faction fighting

From Stephen Taylor, Salisbury, Oct 19

A rally organized by one of Zimbabwe's opposition parties broke up in violence yesterday only days after the Government introduced regulations designed to reduce the political activity of minority parties.

Stones were thrown and shots fired into the air as supporters of the ruling Zanu (PF) party attempted to disrupt a rally in the Midlands town of Que Que by the Rev Ndabaningi Sithole's Zanu party.

Five people were injured, none seriously, and a number of police and civilian vehicles were damaged. Organizers of the rally were taken from the scene by police under a barrage of missiles.

Last week Mr Richard Hove, the Minister of Home Affairs, tightened controls on political rallies and warned as a result of increasing political tension.

Under the new regulations, which are similar to those enforced before independence, police permission was a must for any rally held in the townships of Imbezo when, according to a police statement, a similar number of young Zanu (PF) supporters started throwing stones.

Police said that one of the organizers of the rally threw a stone into the air in an attempt to disperse the mob. The Zanu (PF) group drew back but soon returned in a force of about 1,000. Police came between the groups and were assaulted with stones as they shielded Zanu officials.

A police spokesman said: "It was apparent that the incident was planned." Those involved in the initial stages were mainly Zanu (PF) youths. Party officials who attempted to restrain them had been ignored. No arrests were made as the police were unable to identify those responsible for the stone-throwing.

Although Mr Sithole's party failed to win a seat at the independence election it has come under fire from the Government in recent months along with other minority parties such as Bishop Abel Muzorewa's United African National Council.

Mustafa Dzhemilev was under a year old when his family was deported from the Crimea in 1944, he started campaigning on behalf of the Tatars in his early youth. His appeal to the Soviet authorities to honour the Tatars' national rights has been echoed by prominent human rights activists both inside the Soviet Union and abroad.

News of Mustafa Dzhemilev's present sentence and of his past campaigning activities comes from another Crimean, Aysha Seimuratova, now in exile in the West, and from Mushak Parker, a human rights activist specialising in Asia and Africa.

According to them, Mustafa Dzhemilev has spent more than eight years in prisons and camps, including nearly a year in an underground cell, and has been on hunger strike many times.

For many years, Mustafa Dzhemilev resisted applying for permission to leave the Soviet Union, largely because his parents were opposed. But he has now renounced his Soviet citizenship, returned his passport to the authorities and requested an exit visa.

If he is granted one, he will be forced to leave behind a large family and a father now aged over 80.

## VOTE DEMANDED IN UN BODY

Geneva, Oct 19.—Developing countries in the 40-nation executive committee of the United Nations High Commissioner for Refugees awarded this year's Nobel peace prize — today demanded a vote on how the organization is run.

Contable decisions have invariably been by consensus. A compromise is now initiated by Turkey is to be discussed tomorrow.

## WERE YOU OFF WORK BETWEEN MARCH AND AUGUST?

Because of civil service strike action special arrangements were made to pay unemployment benefit, sickness benefit and maternity allowance.

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- and you were unemployed or sick for a total of over 12 days
- and you did not give the benefit office your P60 tax form or some other evidence of your earnings
- and either you have now stopped getting unemployment benefit or you stopped getting sickness benefit before 1 August.

If you have had a baby you may not have got your full weekly maternity allowance. Have it checked if you got an allowance starting in March or April.

**Here's what to do**  
If you think your benefit needs checking write and ask the office at which you claimed. Your letter must give:

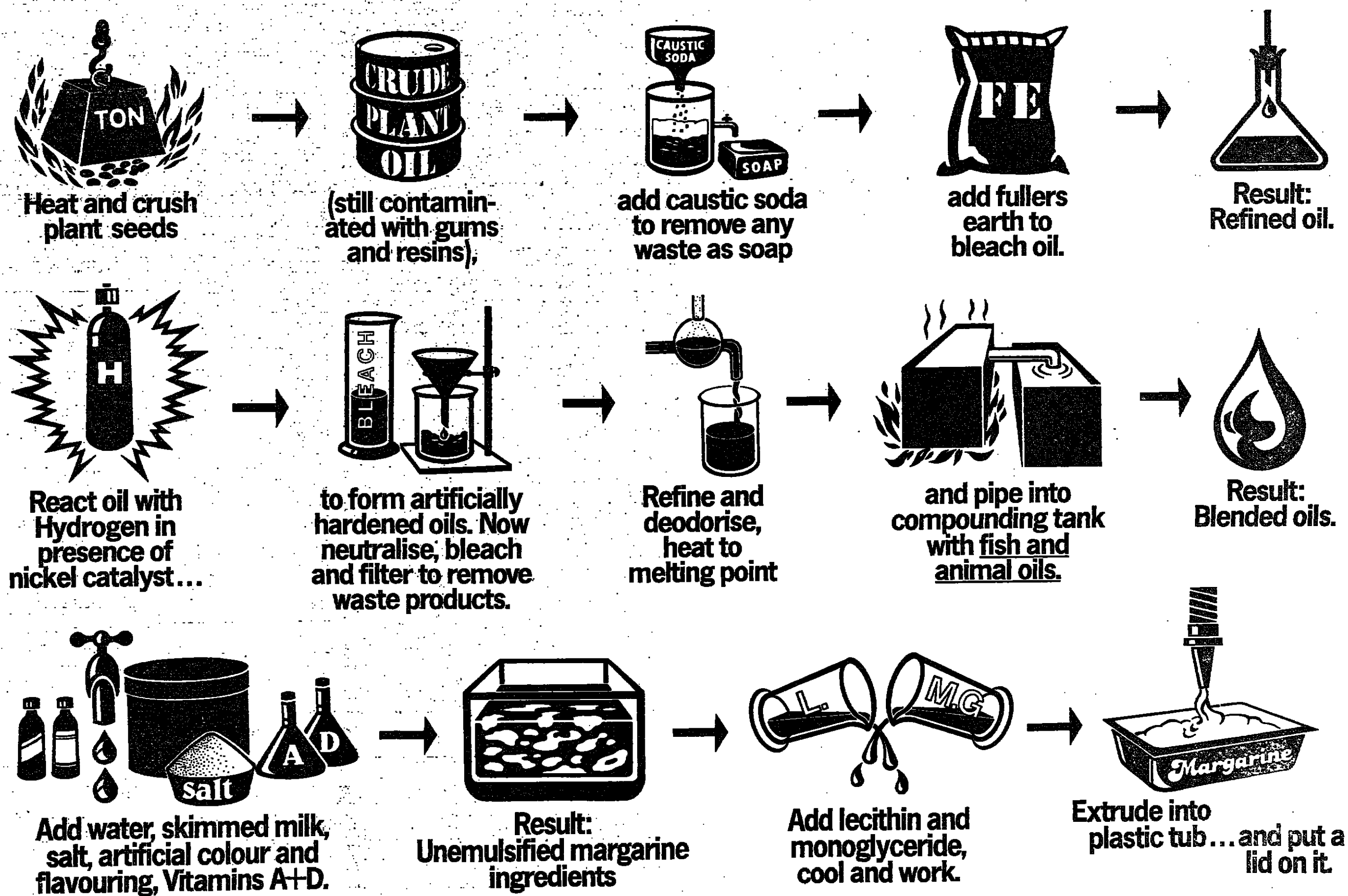
- ① Your full name and address
- ② Your national insurance number
- ③ The period you were getting benefit

If the office finds that you are owed any money, it will be sent to you.

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# Schmidt's heavy work load worries Germans

From Patricia Clough, Bonn, Oct 19

With Herr Helmut Schmidt, the Chancellor, back in his office after the peace operation, West Germans were wondering how long he can sustain the crushing workload that he sets himself. This week will be relatively quiet, a transition period between hospital and normality. He had cancelled his trip to the North-South conference at Cancun, Mexico, and no important engagements have been fixed in his place.

But if all continues to go well, next week he is expected to be back to his normal routine which starts with breakfast and the newspapers about 8 am and rarely ends before midnight.

It is a gruelling round of meetings, decisions, speeches, visitors, travel, interviews, mountains of files to study and information to absorb. He insists on being fully versed in the complex problems that affect economic, defence and foreign policy, especially as he is now being compelled to fight his policies against growing criticism in his own party.

"It will be extremely difficult to get him to cut down his work," an aide says. "It is a question of his mentality. He has this drive to be fully informed about everything to make decisions thoroughly. It is a drive for perfection."

His staff doubt that he would be able to delegate work and decisions to others. "Working less for him would be just as much a strain as working more. It is his age — 62 — he is not going to change."

What drives Herr Schmidt is ambition. Not so much for fame and honour as — in his own words — the desire "to do the job better than the next man, better than my predecessor and my successor."

The five days which preceded the chancellor's illness give an idea of the killing pace at which he lives. On the Wednesday he headed a Cabinet meeting, then flew to Bordeaux for a day and a half of intensive talks with President Mitterrand; on Friday morning he gave a major speech in a Bundestag debate on the next day's peace demonstration; the same afternoon he was addressing factory workers in West Berlin.

On Saturday, he was up at 3.30 am to fly to Cairo and follow President Sadat's funeral procession in the blazing sun. And then back to cold, rainy Hamburg, and

despite a slight fever and weak pulse, a private dinner engagement he felt he could not avoid.

In between engagements and during his flights, the usual consultations, files and decisions, and on the Saturday the worry about the peace demonstration which he saw as an attack on his policies. Was there going to be violence? What did his own party members think? Then came the blackouts and the operation.

The day after the surgery he was being briefed on the political situation by Herr Manfred Lahnstein, the head of the chancellery and his chief aide, and reading documents. The day after, he was receiving visitors, telephoning, sending letters, making decisions and saying that he looked forward to getting back to his office.

He ignored the advice of Herr Willy Brandt, the former Chancellor and party chairman, who has had heart trouble himself, to rest a few days longer than absolutely necessary. To Herr Schmidt, a Protestant and a Hamburger, it is natural that he consume himself in the service of his country.

Although he sometimes grumbles in private that he would like to give it all up, his deep-rooted sense of duty makes it most unlikely that he would resign unless he became physically incapable of carrying on. His illness has certainly shocked his fractious Social Democrats into realizing how much they need him.

His popularity had been dwindling both in the party and elsewhere but it seems certain that it has now risen again on the nation-wide wave of sympathy.

Although the party has refused to discuss a possible successor it has become evident that it will be difficult, maybe impossible, to find anyone who can keep the coalition together and preserve what remains of the party's credibility as Herr Schmidt has done.

Among the presents sent to him in hospital was a weather-proof seaman's sweater (he loves sailing) from his parliamentary party with the comment that there was rough weather ahead for the man who successfully steered West Germany through stormy times. "We continue to need you", the message pinned to the present read.

## NOBEL PRIZES AWARDED TO FIVE SCIENTISTS



NICOLAAS BLOEMBERGEN



KAI SIEGBAHN



ARTHUR SCHAWLOW



KENICHI FUKUI



ROALD HOFFMAN

Stockholm, Oct 19 — The Royal Swedish Academy of Sciences today awarded the 1981 Nobel prizes for Physics and Chemistry (David Brown writes). Two Americans and a Swede shared the physics award for their work in spectroscopy used to study the properties of molecules, atoms and electrons. The chemistry prize went to a Japanese professor at Kyoto University and a Polish-born American professor from Cornell University for analysis of catalysts and increasing the understanding of chemical reactions.

Professor Kai Siegbahn, of Uppsala University, Sweden will receive half

the £100,000 prize for physics for "his contribution to the development of high resolution electron spectroscopy. The academy commended the research of Professor Siegbahn and his team on the electron energies binding different elements in the late 1950s."

The rest is shared by Professor Nicolaas Bloembergen, aged 61, a Dutch-born American applied physicist at Harvard University and Professor Arthur Schawlow, aged 60, of Stanford University. They have been rewarded for pioneering work on the laser "a next to ideal instrument of spectroscopy. The

wholly decisive contribution in the realization" of the laser was made in 1958 by Professor Schawlow along with one of the 1964 Nobel Laureates, Professor Charles Townes, of the Massachusetts Institute of Technology. Professor Schawlow's further work on non-linear spectroscopy had enabled "extremely high precision" in the study of substances. His co-winner, Professor Bloembergen, "drastically extended the range of wave lengths accessible to laser spectroscopy studies" by generating laser light outside the visible range, both the infra-red and ultra-violet direction.

The £100,000 chemistry prize is to be shared by professor Kenichi Fukui, aged 63 and Professor Roald Hoffman, aged 44, for their theories, developed independently, on chemical reactions and the behaviour of atoms. Professor Fukui developed his earlier "frontier orbital" theories into a "highly powerful tool" for understanding molecular reaction. Professor Hoffman continued his earlier work with the 1965 Nobel laureate, Professor Robert Woodward to develop the "theory of conservation of orbital symmetry in chemical reaction."

## Tunis takes cautious steps to democracy

From Geoffrey Morrison, Tunis, Oct 19

Mr Muhammad Mzali, the Tunisian Prime Minister, yesterday officially opened the campaign for the first multi-party elections to be held here in a generation.

Political observers are almost unanimous in predicting a comfortable win for the National Front, an alliance between the ruling Destourian Socialist Party and the General Union of Tunisian workers.

Voters go to the polls on November 1 to elect the 136 members of the Chamber of Deputies and will have a choice between candidates from four political movements as well as independents.

President Habib Bourguiba's party has enjoyed its monopoly of political power since shortly after independence from France in 1956, and his supporters rose in spontaneous applause when he announced his decision to a special party congress in April.

His own position is not in question as he is President for life, but most of Tunisia's six million population will see the coming contest as a cautious but welcome first step towards democracy. The ruling party has several

times been split by factions and several leading allies in the new political movements are former party members.

Opposition candidates at the election will come from the Tunisian Communist Party, led by Mr Muhammad Harmel; the Movement of Democratic Socialists, led by Mr Ahmed Mestiri, a former Defence Minister; and a breakaway group from the Movement of Popular Unity (MUP), known as MUP 2. The Movement of Popular Unity was founded in Europe by Mr Ahmed Ben Salah, a powerful minister in the 1960s, whose attempts to collectivize agriculture led to rural unrest and his own political disgrace. He escaped from prison in Tunisia in 1973, while serving a 10 year sentence, and fled to Europe, where he remains politically active.

One of the most potentially powerful forces in Tunisia will not be represented in the elections — the Islamic fundamentalists. Three months ago more than 60 leading fundamentalists were arrested, most of them being jailed, on charges ranging from insulting the President to spreading false information.

## Trudeau's warning to premiers

From John Best, Ottawa, Oct 19

Mr Pierre Trudeau, the Canadian Prime Minister, warned today that he was ready to send his constitutional reform proposal to the provinces at the end of this month if there was no federal-provincial agreement on the issue.

However, in a television interview, the Prime Minister stopped just short of committing himself to a month-end deadline. Asked if Britain would be requested at the end of October to give Canada final control over the Canadian constitution, with or without provincial concurrence, Mr Trudeau replied: "It is fair to say that."

Then he said, more cautiously: "If there is obviously no agreement or possibility of an agreement we will have to do the legal thing and give the constitution a new charter (of fundamental rights) in the Canadian constitution."

The Prime Minister's statement came as the 10 provincial premiers gathered in Montreal to re-examine their position on Mr Trudeau's contentious plan to bring home the constitution, embodied in the British North America Act of 1867, with an amending formula and rights charter added.

Only two premiers, Mr William Davies, of Ontario, and Mr Richard Hatfield, of New Brunswick, support the federal package. The Supreme Court of Canada ruled last month that, while legal, a unilateral federal move to patriate the constitution would be unconstitutional because it would violate well-established conventions calling for prior agreement with the provinces on reform measures.

Mr Trudeau has offered to meet the premiers next Monday, Tuesday or Wednesday to try to resolve their objections which concern both the bill of rights and the amending formula.

He may be hoping to split the front of opposing premiers by offering concessions which some might accept. That would give much needed, additional credibility to his package before the final two-day debate on it in the Canadian House of Commons, the debate in the Senate, and the subsequent proceedings in the British Parliament.

Whether the Prime Minister and the premiers would be able to agree on the date of a meeting remained in question today. Indications were that Mr Trudeau wanted to move much more swiftly than most of the opposing premiers are willing to consider.

## Son Sann's leadership aims

## Hope in jungle for Cambodia's salvation

From Neil Kelly, Bangkok, Oct 19

Now that the jungle tracks are drying out at the end of the wet season in western Cambodia, Mr Son Sann, prime-minister designate of the coalition government, which is yet to be formed, can visit his people by motor cycle.

There are no roads for cars in the enclaves where Mr Sann's Khmer People's National Liberation Front (KPNLF) has its strongholds near the Thai border. Moreover, the Front has scarcely enough money for food, and medicine, let alone luxuries and a few motor cycles are its only powered vehicles.

Mr Sann, who was prime minister before the communists took power, is regarded by some as the only national figure fit to lead a free and neutral Cambodia.

The resistance groups, including the communist Khmer Rouge, recently named him as prime minister of a future coalition government. He and his advisers are not confident, however, that fundamental differences will be overcome for the groups to unite under his leadership.

The meeting of the groups in Bangkok next week will be crucial, because Mr Sann has indicated that, unless the Khmer Rouge then agree to relinquish much of their power to him, he will withdraw from the united front and go his own way. The third group is that of Prince Norodom Sihanouk, former head of state.

Mr Sann says he has perhaps conceded too much already to the Communists. But, as it is his style to refer all his political intentions to his supporters, he is now checking their views on his motor cycle trips.

On a recent ride an old man said the Khmer Rouge had killed Mr Sann's brother, a doctor. Mr Sann surmised that he was dead, but knew no more.

The brother, it seems, had saved himself by falling on a bamboo stake. He had kept his qualifications and identity a secret. When Khmer Rouge cadres came for him two days later, he said: "What did I do wrong?" They stabbed him to death, the old man said.

Mr Sann came out of Cambodia in 1974 from there in Cambodia. When the Khmer Rouge's mass murders became known, Cambodian refugees entreated him for six months before he agreed to lead a rescue operation.

He had hesitated because he felt too old to do much and

was too sickened by what had happened to his people. He told the refugees that old mistakes must not be repeated. "We must be clean and open in all we do," he said, referring to corruption, which, he felt, had been largely responsible for their national tragedy.

The Front began with Mr Sann and 14 other Cambodians in Paris. Its object was to rescue Khmer culture and people from the Khmer Rouge. The 15 soon became hundreds as refugees gave up new lives elsewhere to join the Front, first in Paris and then in the Cambodian jungle.

General Dien Del, the Front's military commander, was working in a New York supermarket when he got the call. His wife stayed behind with their two children. He now has almost 10,000 well-armed guerrillas under his command.

Dr Gaffar Beang Meth, aged 37, is one of the top political figures in the Front. Last year he left his American wife and three sons in Michigan, where he had an academic post, and returned to a perilous existence in Cambodia.

Mr Boun Say, aged 34, gave up a good consultancy job on Paris to become the Front's treasurer. His office is a leaky hut but his "books" are children's exercise books.

The Front claims to have more than 100,000 civilians under its control and, in addition to its army of nearly 10,000, another 10,000 partisans harassing the Vietnamese occupying force. The source of their arms and supplies and the location of their supply lines have never been officially disclosed.

The first funds were raised in Paris by a troupe of classical dancers. They performed in a disused hall in a cattle market in the suburbs.

Vietnam's invasion of Cambodia caused the break-up of the troupe and underlined the divisions among the Khmers. Mr Sann's people condemned Prince Sihanouk for speaking on behalf of the Khmer Rouge regime at the United Nations. As many in the troupe were his relatives, they said they could not dance again with the Son Sann supporters.

## 200 DIE IN STORM

Beirut — A storm in the Gulf near the Horn of Straits sank about 35 fishing boats and killed an estimated 200 lives, Tehran radio said.

## EEC farm ministers only agree to differ

From Ian Murray, Brussels, Oct 19

Agriculture ministers of the European Community meeting here today took a careful look at proposals for a revision of the common agricultural policy (CAP) and gave a fair impression of people unable to see the wood for the trees.

The debate centred on details rather than principles and no seems danger of getting bogged down without any hope of rapid progress.

The CAP proposals are contained in the "mandate" paper prepared by the European Commission, which suggests ways of overhauling Europe's finances in the wake of Britain's well-known budgetary contribution problems.

The British Government has made agreement on the proposals during its current six months presidency of the EEC a main target. The ministers split into two camps in making their observations today.

There were those, such as West Germany, which considered reform of the CAP was too important for more agriculture ministers and that it should more properly be agreed in outline by the European summit meeting in London next month.

The other camp, including France, was all for talking about the details of the necessary reforms, a tactic viewed by some as perhaps a filibuster to slow or stop any changes.

The mandate paper was originally produced to set out problems caused by last year's short-term compromise on British contributions, but the only country to make that link in so many words was Denmark.

Ireland, however, which broadly sees any reform of the CAP as a means of improving the income of its farmers, made it clear it would oppose any changes aimed at saving money which would end up in Britain's pocket.

Mr Alick Buchanan-Smith, British Minister of Agriculture, said the Government accepted the importance of the CAP as the cornerstone of the Community.

He went on to attack it for creating surpluses which, when sold at heavily subsidised prices, particularly to the Soviet Union, seriously damaged the acceptability of the CAP and brought the Community into disrepute.

Agricultural spending over the coming years should grow less rapidly than the EEC's own resources. He made a plea for the European summit to lay down a clear guideline on this, which it would be the responsibility of the council and the commission to implement.

## BRITAIN EXPLAINS ABSENCE

By David Spenser

The fact that no British minister attended the funeral of Moshe Dayan in Israel on Sunday was because of "practical difficulties", the Foreign Office said yesterday, and no disrespect was intended.

The minister who would have gone, Mr Douglas Hurd, Minister of State at the Foreign Office, was in the United States, and it was not feasible for Lord Carrington, the Foreign Secretary, to attend.

Messages of sympathy were sent by the Prime Minister and the Foreign Secretary to Mrs. Dayan and Mr Yitzhak Shamir, the Israeli Foreign Minister. Mr Dayan was highly respected and admired in London, the Foreign Office emphasized.

Mr Patrick Moberly, the British Ambassador was on tour, and could not be contacted, so the Government was unable to send a consul-general of the embassy.

Leading article, page 15



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## Justices' discretion on trials

Regina v Sandwich Justices, Ex parte Berry

Where a defendant was charged several different sets of charges, each relating to a particular day, it was essentially a matter for the discretion of the justices whether the same bench should proceed to try all the charges or whether each set of charges should be tried by a differently constituted bench.

The Divisional Court refused an application by Mr Berry for an order of certiorari to quash the determinations of justices for the Petty Sessions Division of Dover, Kent sitting at Sandwich Magistrates' Court, whereby they convicted him of eight offences under the Road Traffic Act 1972. The grounds of the application were that the justices had

wrongly refused to order that each set of charges should be tried by a separate bench, that the court had proceeded to try the defendant on six separate sets of charges over three consecutive days notwithstanding the defendant's request that each set should be tried by a separate bench and that the determinations were contrary to natural justice.

LORD JUSTICE DONALDSON, sitting with Mr Justice Skinner and Mr Justice Goff, said that the applicant had attracted the attention of the police in the context of his driving on six different occasions from August to October 1980. There were six sets of charges each relating to one particular day. He had successfully applied for separate trials and then went on to make an

application for each set of charges to be tried by a fresh bench of justices. After considering the advice of their clerk who drew their attention to R v Bennett (The Times, March 20, 1980), the justices refused that application and proceeded to hear the 16 charges serially. They found the defendant guilty of 8.

No actual bias was suggested but the defendant relied on apparent bias. However, the evidence showed that the justices had applied their minds judicially and it was essentially a matter for their discretion. There may be cases in which there would be real problems in the justices approaching the matter in a proper and impartial manner and in such cases they should refuse to try the second or subsequent charges.

## Prison officers are constables

Home Office v Robinson and Another

A prison officer cannot complain to an industrial tribunal that he has been unfairly dismissed even if the conduct leading to his dismissal took place while he was off duty and outside the prison.

The Employment Appeal Tribunal (Mr Justice Browne-Wilkinson) said on October 19 that under section 146 (3) of the Employment Protection (Consolidation) Act 1978, those in the police service were prevented from bringing complaints of unfair dismissal. Section 146 (3) provided that "police service" meant service in a capacity by virtue of which a person had the powers or privileges of a constable. Section 8

of the Prison Act 1952 provided that "every prison officer while acting as such shall have all the powers, authority, protection and privileges of a constable."

The industrial tribunal considered that because the applicant was dismissed for conduct while he was off duty, he was not acting as a constable. But the applicant was employed in a capacity by virtue of which he had the powers and privileges of a constable. The appeal would be allowed.

## No material irregularity over plea

Regina v Emmanuel

When a trial judge who was told by counsel that the prosecution was prepared to accept a plea of not guilty to a serious charge but guilty to a lesser offence had approved that course of action, and the applicant had so pleaded, there was no material irregularity in the course of the trial if the judge, on subsequently hearing of the background to the charges, ordered that he would not accept the plea and not guilty and that the trial of both offences should continue. Mr Justice May said in the Court of Appeal (sitting with Lord Justice Goff and Mr Justice Hodge) on October 16.

HIS LORDSHIP said that the case of R v Llewellyn (1978) 67 Cr App R 149 to which they had been referred could be distinguished. There the defendant could have rightly concluded that the judge had formed an adverse impression of him before the trial had begun and that he would therefore expect a fair trial. In the present case, the fact that the accused had understood for a period of 26 minutes that he would face two serious charges did not amount to a material irregularity and the appeal against conviction should be dismissed.



The Paris Shows by Suzy Menkes. Photographs by Harry Kerr

## It's a cinch, the waist is back



We needed Federico Fellini to do justice to this season's Paris shows. Could anyone but the Italian director of the grotesque, the surreal and the absurd have envisaged fashion inside a plastic tent at the Children's Zoo in the Bois. The world's Press gawped at by fledgling Parisians and a notice warning us that goats might chew up the money in our wallets?

No such advice had been given to Claude Montana, whose astounding head dresses alone (fuchsia pink waist-length wigs and lacquered straw centurion helmets) must have swallowed up a wad of thousand franc notes.

There had been much talk at these first collections under a socialist regime of a New Moon in Paris, of a sense of the commercial rather than the dramatic. But Montana's show was pure theatre.

Between two tottering Roman columns came a series of tableaux: soldiers in natty Napoleonic uniforms and red-white-and-blue maidens in peasant costumes. The crown prince of the plastic mac still produces rainwear to lighten the darkest cloud (including silencers).

No one could ever accuse Thierry Mugler of being commercial. His extraordinary collection veered between Al Jolson's Hollywood belboy baggy trousers and Judy Garland's Wizard of Oz dresses in acid chiffons. His inspiration seems to be the black singer Grace Jones. She might like to wear some of his milder garments, such as the black laced carnival dresses with multi-coloured petticoats.

The centrepiece of Mugler's show was a group of soft-porn chambermaids in white frilly aprons, lime green organdy bloomers, and a great deal of bare bosom. I prefer to think that he was making some subtle socialist point about the exploitation of the lower orders. Rather than making monkeys of us all.

Sonia Rykiel moulds her clothes to the body. Her plain black sweaters, softened this season with a half gilet at the front, made the sexiest show in Paris, especially when the models came out wearing cashmere with black lace. Apart from flashes of rose pink or sunflower yellow, Sonia Rykiel's palette is sombre — black, camel and cream — although she produced some stunning shows in Prince of Wales and dogtooth check. Rykiel's clothes are wearable but witty, with wicked black lace inserts or bold slogan belts breaking up the classic line.

very full divided skirt cut off two inches above the knee. At Chloe (and at Ungaro) black and white was an important colour scheme often achieved with Prince of Wales checked linen or with striped silk. Ungaro showed a lot of really short smock dresses which I thought looked very odd, but came in his ravishingly pretty prints. Ungaro's strong colours were a welcome contrast to the harsh greens and yellows of Paris's favourite acid drop shades.

The simple sporty shapes, neatly detailed and well-made, are a feature of all the more commercial shows. Jean Charles de Castelbajac may have handpainted motifs from the Caves of Lascaux on to linen made winged-back. Icarus suits and drowned his audience by pouring his new perfume down the fire sprinklers, but he also makes splendid sports wear, especially his sharp cut culottes, his brilliantly coloured swim suits and his parkas. The crown prince of the plastic mac still produces rainwear to lighten the darkest cloud (including silencers).

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Kenzo: above left, Romantic blouse and short tiered skirt in square dance checked taffeta.

Karl Lagerfeld: above centre, for Chloe: the corset belt on a fluid silk dress with wide sleeves and two-tier scissored hemline.

Claude Montana: above, French Revolution jacket with big sleeves and striped trousers. The tricorn hat completes the theatrical look.

Thierry Mugler: far left, The sexy waitress look in net and organza.

Ungaro: left, The very short chemise dress in bold print.

Castelbajac: right, Cape-sleeved jacket and loose linen breeches worn with a waist-cinching belt with double pouch.



## London round up



Caroline Charles: The big shirt and skirt

ine, (especially in moiré silk), peach and powder blue — or a strong combination of scarlet on cobalt blue, which made an impressive squiggle print.

NIGEL PRESTON of Maxfield Parrish had some superb ideas in suede and leather, especially pin-striped suede and big skirts in the softest chamois, but the collection needed editing and coordinating (and an iron).

CAROLINE CHARLES, emboldened by her success in dressing the Princess of Wales, gave her first extravaganza show. She makes clothes in the prettiest and most flattering of colours: sky blue, tobacco, cappuccino and the whole spectrum of the spice rack from terracotta to tan.

Caroline Charles also used the two important London shapes — the Edwardian jacket and the big shirt — especially effective in herringbone patterned silk, or when stripes were used diagonally for blouse and skirt basque, vertically for jacket and skirt. The holiday clothes had the

exotic feel that comes from palm tree prints and all-concealing headresses (a mis-take). The evening clothes were back on home territory and ravishing; both the high-waisted Regency dresses in sugar-spun lace, and the graceful ball gowns in paisley-printed taffeta.

JANICE WAINWRIGHT has the imagination to work with new shapes and fabrics as well as sticking to her more familiar silky jersey dresses. New were her curvy linen jackets with a rounded bust line, a defined waist and a peplum at the hips. New, too, were the bright summer colours (the hottest in London) like poster paint red, yellow or green, dramatic in spots on a white background. Janice Wainwright devotes will prefer her applied crepes or her silky jersey dresses, now decorated with fagoting for a lacey effect.

JASPER CONRAN was not as good as he ought to have been considering his incisive cut and elegant conception. Bold deckchair stripes, cheery scarlet and white and sailor collars on drop-waist dresses gave the right kind of sailor look (Deauville not Dover). With little girl dresses in slub silk you can get away with doubtful finish and the apparent lack of an iron. Sharp, wide-cut shorts suits and the shortest skirts in town look fresh and right. The puff ball evening tiffetas came in the colours of the teddy bear (white, baby blue and lemon yellow) that Jasper Conran has taken as his emblem.

MURRAY ARBEID's candy blossom tulle ball gowns were entrancing. He should give cutting classes for all those London designers whose ball gowns cannot keep bosom and bodice together.

BRUCE OLDFIELD needs no instruction because his evening dresses are well moulded to the body and, at their best, (like a green Regency striped dress with winged shoulders flowing from a bare back) sensational.

ROLAND KLEIN's collection was fresh, cleverly thought out and perfectly put together. Taking as his theme a horse, he used white and black, we were shown imaginative combinations: Prince of Wales checked linen jackets with white cotton and an leather, the same leather scissored into Robin Hood tunics, with a Maid Marion skirt or with broderie anglaise culottes.

The key to Roland Klein's silhouette is the waist, cinched into a wide tan belt, decorated with dangling horse brasses. It takes a French-born designer to make the acme accessory of the cream room into the height of fashion chic. Those British women whose tastes (and waists) recoil from horse brass belts could choose instead Roland Klein's silk separates, especially his soft shirts and elegant pleated culottes.



Roland Klein's bug skirt with wide studded tan leather belt.

## Why radio can still hold its own

by Monica Sims

Controller, Radio 4

When I returned to radio after many years in television I had to make several mental adjustments: to remember to refer to the audience as "listeners" instead of "viewers", to count them in hundreds of thousands instead of millions and to try to identify those listeners who choose to listen to Radio 4 in preference to the offerings of Radios 1, 2 and 3, BBC local radio, independent local radio, Radios Scotland, Wales and Ulster.

My desire to identify the audience was intensified by discussions in a recent working party set up to consider the future of BBC radio, where I found a misleading assumption that Radio 4's listeners were mostly elderly, middle-class and living in the Home Counties. The suggestion that these listeners were fast dying out, combined with reception difficulties after the wavelength changes, made me wonder whether I had moved back to radio only in time to watch over a wake for what had once been the rock of the old Home Service.

Over the past two years I have come to discover more about the listeners, or, rather, the viewer-listeners. In Britain, few people are exclusively viewers or listeners only; most people nowadays listen to radio between 7 am and 5 pm and in the evening watch television. Peak listening time for all radio is early morning and, on some services, there are small peaks at lunchtime, drive-home time and late evening. Between the peaks Radio 4's audience consists of people who are not at work or out shopping; they are at home or, sometimes, in their cars, and usually they are alone.

Popular music networks can be used as a background during working hours or as an accompaniment to family life by a mainly speech channel does not lend itself to background listening. One factor Radio 4 listeners have in common is the ability to concentrate on the spoken word. In a less visually orientated age, when conversation and story-telling were experiences shared by people of all ages and social backgrounds, the capacity to listen with attention was taken for granted.

Throughout the twentieth century we have become more dependent on all kinds of visual aids. Children now grow up with television as the primary source of information, apart from the immediate family. Can serious speech radio survive in the face of the increasing choices provided by television and the radio services which some describe as "pop and prattle"?

My growing knowledge of the Radio 4 audience suggests that a mixed output of thought-provoking programmes on a national network is still needed at a time of more choice and fragmentation of radio and television. Just as shops opening in the market square compete strongly for the available customers, so will the new local radio stations, satellite, cable and video systems compete. But the shop that continues to sell hand-crafted goods or high quality food still satisfies customers of all ages who prefer them to mass-produced imitations.

Despite growing competition for listeners (13½ million people — 27 per cent of the population — tune to Radio 4 in the course of a month. Some may listen for only a few minutes to a news bulletin, others for a whole morning or afternoon. Even the young, usually tuned to rock and pop music, form a high proportion of the audiences for light entertainment shows such as *The Hitchhiker's Guide to the Galaxy*, *Week Ending*, *Injury Time* and some drama, notably *The Lord of the Rings*.

It is clear from the amount, variety and quality of the correspondence and telephone calls provoked by Radio 4 programmes that listening by oneself can be a rewarding experience. Listeners' letters show that those whose thoughts and feelings can respond to the spoken word sometimes achieve an understanding of ideas or an encounter with another human being which remains in the mind when more spectacular treatments on television are forgotten.

Some of the most appreciated programmes on Radio 4 cover the same areas as television, including natural history, religion, arts features, science documentaries and current affairs discussions. Does the televising of *Gardeners' World* mean that *Gardeners' Question Time* on Radio 4 is no longer needed? Does television's *Question Time* pre-empt *Any Questions*?

The pictures add a dimension but the speed and economy of radio and its ability to generate and concentrate on ideas, without distracting visual paraphernalia, can provide an intensity of experience which, because it demands more imagination from the listener, is different from the more passive act of viewing.

and fan mail to disc jockeys, 45 per cent of unsolicited correspondence to BBC radio refers to radio 4. Some letters contain accusations of bias in news reports or current affairs sequences, often from listeners from opposite political extremes about the same item, illustrating how a listener's own views and experience colour the individual reaction. Others make expert comment or corrections and personal conversations which are often featured in regular programmes like *Wildlife* or *Checkpoint*.

Radio 4's only request programme, *Poetry Please*, indicates a wide range of literary tastes and *Gardeners' Question Time* can provoke as many as 5,000 letters in a week when controversial topics such as weedicides are discussed. Both *Any Questions* and *Gardeners' Question Time* receive so many invitations to visit listeners in their own towns that the programmes could be fully booked around the country for the next 50 years.

Some of the more indignant letters from listeners are about pronunciation, grammar and sometimes "bad" language in drama. Most reflect a belief that the BBC should set standards of "correct" usage and that Radio 4 in particular should be a yardstick of quality. Writers who use colloquial expressions to reflect contemporary situations perceive such a reaction as evidence of the audience's unwillingness to listen to the portrayal of life as it really is and there is genuine disagreement between older and younger broadcasters about what is acceptable at certain times of the day.

"The pictures are better on radio" may be an old cliché but it figures particularly in letters from the half million people who like to hear a play every afternoon or a daily serial reading of a work of



Monica Sims: "listening can be rewarding"

literature. I once gave a talk in Holloway prison and was overwhelmed with demands to recount the endings of *Woman's Hour* serials which the prisoners had missed on going inside.

We must continue to cherish a unique national radio network which attempts to provide information and entertainment through a variety of high quality speech programmes for people who choose to listen with attention. If a national culture exists in the United Kingdom, quality radio, alongside television and popular radio, is a part of that culture. Its fostering of talent in writers, speakers, journalists, producers, actors, musicians and comedians nurtures an essential reservoir for all radio and television and should set standards which raise our expectations of quality in all forms of broadcasting.

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Jean Muir: The Edwardian silhouette.



# Bring the Mexico summit down to earth

by David Henderson

Rich and poor countries alike would benefit from the general adoption... of more liberal trade policies. The chief single obstacle to progress is in the realm of ideas

Most of the hopes expressed for the summit meeting at Cancun in Mexico have centred on two related objectives. First, the meeting is seen as a way to "revitalize the North-South dialogue". Second, it is hoped that in time, and largely through the dialogue, an extensive programme of international economic reforms will be undertaken.

The main purpose of reform is to deal with today's two principal economic problems — poverty in the developing countries of the South, and inflation, with slow growth, in the industrial countries of the North (ie, the West). Concerned action by these two groups of countries is seen as the key to prosperity, stability and peace, and the dialogue as the means by which the key is to be fashioned and put to use.

In my view such hopes are unrealistic, mainly because both diagnosis and general prescription are wrong. The economic fortunes of individual countries are not chiefly decided by the workings of the "international system" — would that the British could plead such an alibi! Neither "stagflation" nor poverty can be satisfactorily explained in these terms; nor can the wide variations in the economic performance of different countries, South or West.

Because so much depends on what goes on within a country, it is too optimistic to suppose that the economic prospects of rich and poor nations could be transformed by intergovernmental agreements between the two groups — even supposing, which is far from being the case, that what these agreements should contain was obvious and uncontroversial.

The idea that such changes could be brought about through the North-South dialogue is also unconvincing. In its existing form, at any rate, the dialogue is

not an effective mechanism. (Although its present title dates only from 1975, it has in fact been going on, with much the same agenda and procedures, for nearly 20 years. During that period little has been accomplished, for reasons that still hold good.)

Further conferences and "global negotiations" will be as unproductive as in the past, unless a firmer basis of common perceptions and interests can be found. The Brandt Report claims to have established such a basis, but on this as on most other subjects I found the report an untrustworthy guide.

However, if optimism about international "solutions" can be taken too far, it is also possible to err on the side of scepticism. It is not good enough just to say that each country should put its own economic house in order.

In an interdependent world such as today's, no country can decide its economic policies in isolation. There is a lot to be gained, as history clearly shows, by establishing and maintaining a framework or order within which national trade and payments policies and international transactions can be conducted. It is therefore reasonable to ask if and how the existing order can be improved.

I believe that changes are needed within the international arena, in both attitudes and policies — for the two go together — and on both sides of the North-South dialogue. Further, the dialogue itself should not be written off by the West as a waste of time. On the contrary, the attempt should be made to turn it into a useful instrument of change.

That will not be easy. It will require from both parties a willingness to re-examine present assumptions, and then to define and explore issues on which there can be genuine exchanges and negotiations — as distinct from ritual speechmaking and last-minute face-saving conference resolutions.

A good instance of the need for change, and for a different approach from both sides, is the issue of trade. Here there is a solid basis of mutual interest but one still insufficiently recognized as such. This interest lies in reducing barriers and restrictions — all round, not just in the West. Except in a few markets, of which petroleum is much the most important case, all countries stand to gain from this process.

The chief single obstacle to progress is in the realm of ideas. Those who determine policy in the West and the South have

many differences, but most share a common conviction: they are against and unconfident mercantilists. Thus they think that while each country will gain if others adopt more liberal policies, its own restrictive and promotional devices must work to its advantage. The art of statesmanship is seen as that of exploiting such devices to the full.

In the case of Britain, these crude though popular notions appear to dominate the trade policies of a government which professes to believe in market modes. Official policy now favours subsidized export credits, direct government promotion of export deals, aid tying, direct controls over trade in energy products, and so-called "orderly marketing" agreements (as in the case of Japanese vehicles).

It also advocates the retention of a highly restrictive and discriminatory arrangement — the Multi-Fibre Agreement — which for sheer bureaucratic complexity might make the most hardened Soviet trade planner quail.

Nor are such tendencies peculiar to this country. Statesmen and officials in the West sometimes make condescending reference to the failure of developing countries to appreciate the blessings of the free market. Such people might do well to examine the mote in their own eye.

As to the developing countries, their whole strategy of trade negotiation needs to be looked at again. It makes little sense to continue demanding free and even preferential access from the West while refusing to deal on the basis of reciprocity.

In the present state of the world economy, even quite liberal-minded governments find it hard not to defend struggling firms and industries against foreign competition. If jobs lost were seen to be matched by jobs

won through simultaneous concessions on both sides, the whole process of liberalizing North-South trade would stand a better chance.

Those developing countries now well established in world markets for manufactured goods, in particular, stand to make substantial gains. The notion that free trade benefits only the "strong", and that trade relations between rich and poor countries should be conducted on the basis of "affirmative action", is not only bad economics but tactically ill-advised.

It is not only in trade that a different approach would be helpful. Both parties to the North-South dialogue need to reconsider ideas and tactics. Western countries, especially the US and Britain, are in danger of falling into a negative and unresponsive line of conduct in their relations with the developing countries. This is presented as being hardheaded, but may well prove to be no more than shortsighted.

As to the developing countries, it is they that have determined the form and content of the dialogue. They might consider whether its sterility is not due in large part to their persistence with demands which are unrealistic, not only in the sense of being unacceptable as a basis for serious negotiation, but also because some of their underlying premises are wrong.

But possibly the most damaging illusions on the international scene are those shared by both sides. In West and South alike, deeply held mercantilist and nationalist convictions are the main obstacle to an improved international economic order.

The author is Professor of Political Economy at University College, London.

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Geoffrey Rippon: an enigmatic quality

## Rippon: the man most unlikely to...

Among all the rumours circulating in Blackpool last week, perhaps the one that attracted most interest was not to say surprise — was the suggestion that Mr Geoffrey Rippon would challenge Mrs Thatcher next month for the party leadership.

At first sight it is hard to see the 57-year-old former Cabinet minister as a serious contender for the premiership. Since leaving office in 1974 he has concentrated more on Europe — he succeeded Sir Peter Kirk as leader of the Conservative delegation to the European Assembly — and then on his legal career. He is a very active head of a set of chambers specializing in local government, planning and international law — than on politics.

Although a gregarious and well-liked back-bencher, he has made no particular efforts to cultivate contacts among the new intake of Conservative MPs from the last election whose support would be crucial to any challenge to Mrs Thatcher. Among these younger "wets" Rippon is still something of an unknown quantity.

In fact, he has had a long record of both local and national political office which began as mayor of Sarnbury and leader of the Conservative group on the London County Council in the 1950s. He entered Parliament in 1955 and became a Cabinet minister in Sir Alec Douglas Home's Government at the early age of 39. A strong supporter of Edward Heath, he was responsible for negotiating British membership of the Common Market in the early 1970s. He ended his ministerial career as Secretary of State for the Environment.

This early political rise and his recent work at the Bar belie a curiously widespread reputation for laziness. In fact, in his younger days, Geoffrey Rippon was regarded as a highly ambitious and determined politician.

Yet his most recent highly critical pronouncements about the Government have an air of detachment which hardly suggests a serious bid for the leadership. Colleagues were surprised, for example, at how ill-prepared was his speech at a fringe meeting in Blackpool last Thursday. As one of them put it yesterday, "it couldn't conceivably be said to be the speech of a potential prime minister".

The development of his political ideas has a similarly enigmatic quality. In his early days he was a member of the Monday Club and associated with the right on certain issues. He has never been a member of any of the well-known left-wing groups in the Conservative Party although he is in the One Nation group and has recently described himself as "a Conservative of

the Macmillan school of thought."

There is no doubt of Mr Rippon's opposition to the dominant drift of the Government's present policy. Again and again he has made clear his belief that monetarism is not the way to control inflation. Yet it would be going too far to see these repeated utterances as so many markers put down for a future leadership bid.

The fact is that he is keeping his options open and waiting to see what happens in the coming weeks. He feels that he has now defined what the right policy should be and any decision about putting himself forward as a stalking horse against Mrs Thatcher will be taken on the basis of what the Government actually does and what sort of overtures are made to him by dissident Tory MPs.

There are, frankly, unlikely to be many such invitations. Most backbench "wets" feel that the only effective way to challenge Mrs Thatcher would be for a sitting Cabinet minister, preferably Mr Peter Walker, to resign and stand against her in the leadership election. They are noticeably less enthusiastic about a challenge by someone like Mr Rippon who has been out of office for so long and has never really made his peace with Mrs Thatcher.

One leading member of the so-called "Blue Chips" predicted yesterday that, if he stood in the leadership election, Mr Rippon would receive only half a dozen votes. Sir Ian Gilmour, he suggested, would be a more attractive candidate to the wets. There is as yet no indication that Sir Ian would be prepared to stand. Even if he were, there is still a general feeling among dissident Tories that it would be better to rely on the pressure of events, including defeat in Thursday's Croydon North West by-election, to change the Government's course.

Unlikely as it looks, however, it is not impossible that Mr Rippon's intervention in the leadership election altogether. Close colleagues say that his ambition and ability should never be underestimated and feel that even in Blackpool last week may have given him the resolve to challenge Mrs Thatcher.

Some are even pointing out that his political ideas closely resemble those of Mrs Thatcher herself late in 1974. Several people were then putting her forward as a possible stalking horse to run against Edward Heath, not so much to cast him as to test the water and fire a warning shot against his bows. Very few of them thought she would ever actually win.

Ian Bradley

## Shorter than Castle and more accurate than Crossman

The Rt Hon James Hacker, MP, Minister for Administrative Affairs, returns to British television screens tonight to retrace his steps through the minefields of Whitehall. Volume One of his memoirs is reviewed here by Lord Allen of Abbeydale, former Permanent Under-Secretary of State at the Home Office.

We must be grateful to the editors from Hacker College, Oxford, who have reduced to narrative form the diaries of the Rt Hon James Hacker MP (as he then was) which cover his first six months as Minister for Administrative Affairs. We are, happily, promised further volumes as Hacker went to avoid success in even more important posts.

We have had diaries from other Cabinet ministers, but none I think which have been quite so illuminating about the policy-formulating processes and relations between minister and civil servant. Hacker seems to have had no need of help from junior ministers. But this is not surprising when he had as Permanent Secretary the experienced Sir Humphrey Appleby, as his private secretary Bernard Woolley, who was at the start of a career which took him to the headship of the civil service and a GCB, and as his political adviser the perceptive Frank Weasel — sorry, Weisel.

By the time the diary was prepared for publication the editors had also had access to Sir Humphrey's minutes, which had become available

under the 30-year rule, and to the private diary which he had kept contrary to all the rules, and had been able to talk to Sir Bernard after his retirement. They have also been diligent in finding the scripts of some BBC interviews, and have tracked down a splendid cartoon by Jack.

Hacker was not, perhaps, the ideal minister. But he was an acute observer and a careful listener to those who knew more than he did, such as his chauffeur. His memory was good, and he faithfully records the advice which he received from Sir Humphrey in such clear terms. Examples abound. One will suffice. When Sir Humphrey was pressed for a straight answer, he said that "as far as we can see, looking at it by and large, taking one thing with another in terms of the average of departments then in the last analysis it is probably true to say that at the end of the day, you would find, in general terms that, not to put too fine a point on it, there really was not very much in it one way or the other."

He went on to explain that if he were not pressed for a straight answer, he would play for time. Hacker noted

too the civil servant's passion for accuracy. He himself referred to a document which was in its third draft as having been redrafted three times, and it had to be explained to him that it had been redrafted only twice. (At this point I could perhaps comment that the editing is not impeccable, for example an explanatory note wrongly spells the name of Sir Antony Part.)

Hacker had a difficult job. He had a roving commission to investigate waste and inefficiency anywhere in Whitehall, when he had spent the previous seven years, naturally enough, shadowing a totally different department. It also took him time to realise that, in office, "open government" and "collective responsibility" do not have quite the same meanings as when in opposition.

All the same, his diary

records some modest triumphs. He persuaded an old university chum who turned up as President of Euranda to omit from his speech at Holyrood, on a day when there were by-elections in three marginal Scottish constituencies, an impassioned plea to the Celtic peoples to rise against English oppression.

He saved his own department from extinction by a neat bit of footwork when he conveyed the message to Number 10 that such a step might be accompanied by publicity adverse to the Prime Minister's ambition to be awarded a valuable prize as a good European. He even outwitted Sir Humphrey over plans for a new National Data Base by going to his predecessor and discovering what advice Sir Humphrey had tendered to him. He records, incidentally, how much easier

it is to be friends with members of the opposite party than with members of one's own party with whom one is in direct personal competition for office.

But although Hacker is entitled to some satisfaction over achievements like this, it must be conceded that on his own showing, he was a little too innocent for high office. When he first met Sir Humphrey, he found him charming and intelligent, a typical mandarin, and he thought that the civil servants were most cooperative and ready to jump to it when spoken to firmly. But then doubts began to creep in. He found himself rushing into decisions and interviews which resulted in disaster, he wondered if he was really being told all he should, and he began to reflect that over the months he was achieving precisely nothing.

He even grew tired of the witicism with which his private secretary was apt to adorn any crisis. Small wonder then that, like others, he fell victim in the end to the delusion that the doctrine that civil servants are there to advise, and then to implement whatever policy the minister decides may not represent the whole truth.

Despite misunderstandings like this — perhaps because of them — it is a fascinating diary. I even wonder whether it might not provide material for a TV series. It certainly deserves to be widely read. It is shorter than Barbara Castle's diary, and costs rather less. And although it is rather more accurate than Dick Crossman's, it is distinctly funnier.

\**See Minister, Volume 1, Edited by Jonathan Lynn and Antony Jay (BBC, £2.50).*

and 39 Hilldrop Crescent, where Dr Crippen once lived. I wonder if any address qualifies for both black and blue plaques?

### Criss-cross

Although he is now in his third party, having forsaken Labour to join the SDP, Humphrey Berkeley, the former Conservative MP, does not claim to hold the record for changing political heresies. He told me yesterday that he reckons the prize must go to Sir William (later Lord) Jowitt, who started out in 1922 as a Liberal MP, returned to the Commons in 1929 for Labour, went over to National Labour in 1931 and later returned to the Labour fold, ending up as Lord Chancellor in Attlee's government. Best that if you can.

### Status symbol

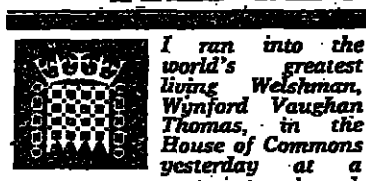
So much for the deterrent effect of prison. A solicitor's clerk, from one of the big criminal firms, visited a young client last week in Ashford remand centre to help the lad with his defence. "Miss", the lad said, "all I want from you is an official letter, on headed notepaper like, saying I stole a Roller and drove it round the smoke for two weeks."

"But that's exactly what you're charged with", said the clerk. "What help would that be?" "None of the other lads in here believe me, miss."

### Light on Poldark

Author Winston Graham, who was given what he called "semi-canonization" when his Poldark books were turned into two successful television series, has rarely said

## THE TIMES DIARY



I ran into the world's greatest living Welshman, Wynford Vaughan Thomas, in the House of Commons yesterday at a party to launch Rome '44, Raleigh Trevelyan's book about the Anzio landing and the battle for Rome. Everyone, from Field-Marshal Lord Harding to Lord De L'Isle and General H. A. Lascelles was very complimentary about Trevelyan's accuracy in the book: he had challenged their memories on several occasions, I was told, and had been proved right. Trevelyan was presented with a couple of medals from Dr Piero Marighiani, the Mayor of Anzio, who is anxious that his town be thought of as a modern tourist resort as well as part of the Second World War history. The mayor found, to his delight, that Denis Healey's Italian was easily up to the occasion.

day. He had been keen on "Take the Mitterrand road": not likely, said party activists. It would be spray-gunned into "Take the Mitterrand impasse". But "La Force Tranquille", the slogan they eventually came up with, has been even easier to mutilate. In its new version the "o" in force has simply been changed to an "a".

### Plague and plaque

There's no holding these London Dungeon people. Not content with extending their club to include

Vaughan Thomas said he has just embarked on "a very cunning idea" — a television history of Wales, from the year dot. "If Welsh history was made up, you know, in the eighteenth century. Yet you can't understand Britain without understanding Wales. The money for the Wars of the Roses, for instance, came from Wales — and from Northumberland, of course."

But the man with the most interesting story was also the shyest — Colonel Sam Derry. He was M19's man in the Vatican during the war — posing as a Dublin priest with false Irish papers. His job, among many other things, was to assess the German reaction to the Anzio landings. How did he do it?

"Well, I got to know the daughter of the Irish ambassador to the Holy See; they were very friendly with the Bismarcks." Very priestly.

descendants of torturers as well as of the victims, as I reported last week, they now want to see some of London's grisly landmarks sporting special black plaques, so the capital can profit from the more horrific aspects of its past. They would be similar to the blue plaques commemorating the famous rather than the infamous.

Annabel Geddes, of the London Dungeon Exhibition and a director of the London Tourist Authority, has put the suggestion to the GLC leader, Ken Livingstone. She said: "The black plaques

She's a compulsive gambler — she takes five newspapers...



would mark the sites of execution, torture, incarceration and examples of squalor such as plague pits and prisons like The Clink."

"Tourism is really in the doldrums and it seems ridiculous to let this aspect of British history go unrecorded when it could help boost a business that is London's second largest money-earner."

Sites that Mrs Geddes believes would be worthy of such plaques include the Angel pub in Rotherhithe, from which Judge Jeffries watched executions, 186 Fleet Street, the site of Sweeney Todd's barber shop, Spangars Road, Hampstead Heath, where Dick Turpin staged many hold-ups,

what he thought of them. But an audience at St Michael Penkivel Church, near Truro, Cornwall, has just been given some insight into his reaction.

In the first series, which represented 800 minutes of viewing time, I recognized just nine lines of my own dialogue," he said. "After protests to the producers, the second series contained more of my own material and was more interesting. They even offered me a cameo role. A Scofield or a Guinness could not have done better. But when the episode came to be shown it was cut. "They tried again, and offered me the role of a drowning minor, which I turned down. They gave me a role kissing the bride at a wedding. We had to do the scene so many times that after I had kissed her again and again I said to the girl, one of the prettiest actresses in the cast: 'I'm getting more out of this than the bridegroom.' And more than he's likely to come the reply."

### Slimmer Eiffel

The Eiffel Tower is getting a £19 million facelift and slimmerdown in which she is expected to shed 1,000 tons. Engineers are repairing the ravages of time — even though she still sways by no more than 7.57 inches in the heaviest gale — and preparing the tower for the twenty-first century.

The loss of those 1,000 tons — one eleventh of the total — should prolong the tower's life considerably. Most will come off the first level, where the existing concrete platform is being replaced with thinner and lighter steel.

Peter Watson

## A new editor's chair for Anne Smith?

A dark horse has emerged late in the running for the editor's chair at *The Listener*, shortly to be vacated by Anthony Howard. Sources at the BBC tell me that Dr Anne Smith, until recently editor of *The Literary Review*, has been added to the short-list of candidates, confounding expectations that BBC executives had sewn up the job for a time internal applicant.

Dr Smith confirms that she is being interviewed in London next week but says that as an outsider she reckons she has no more than an outside chance. She is meanwhile finalizing details of finance and distribution for the launch of her own magazine, provisionally entitled *The Common Reader*. "The name's a bit Cambridge", she admits in Edinburgh brogue, "but it grows on you."

## The real Dmitri

The conductor Maxim Shostakovich, who tomorrow gives his first concert in London since leaving the Soviet Union in May, tells me he is beginning work on what will certainly be the definitive biography of his father Dmitri, the composer.

He intends it to be an intensely personal portrait, "absolutely different" from the memoirs attributed to his father that appeared in the West two years ago. That book (by the emigre writer Solomon Volkov) was not by Shostakovich, his son declares,

but about him. His own work will be a first-hand account of how Shostakovich coped with himself under Stalinist persecution in 1948 — "Unfortunately I was not yet born when Stalin first denounced him in 1938".

Maxim is also negotiating a contract — offered to him by EMI while he was still in Moscow — to record a complete cycle of his father's orchestral works. The soloists in the concert will be his own son, also Dmitri, and his friend and fellow exile, Mstislav Rostropovich.

Asked if his interpretation of his father's works had changed at all since he left Russia, he says: "From boyhood onwards my understanding of Shostakovich has been the same. It was lucky for me that the functionaries who control music in the USSR understand nothing at all about it — so they were unable to recognize the truth when I played it there."

## Slogan slanging

I hear that Teddy Kennedy, who comes up for re-election to the Senate next year, has made a campaign decision which, on the face of it, looks astute. He has appointed as his publicity adviser Jacques Séguéla, the man who helped François Mitterrand to victory.

Séguéla may be just what Kennedy needs: a proven success in the art of converting a yesterday's man into the court favourite of the future. But his success will also depend — I cannot resist it — on American graffiti. Séguéla was recalling slogan pitfalls in Paris the other

## Plague and plaque

There's no holding these London Dungeon people. Not content with extending their club to include





P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

## A HARD WINTER

The tumbrels will roll into Downing Street today for the first attempt to cut back next year's public spending plans. There is nothing peculiar to Mrs Thatcher's government in the sense of anguish and division this arouses. Every Cabinet in the past 20 years has been faced with the same mid-term crisis and been given by it. Harmony can reign only when Ministers abandon both departmental briefs and economic convictions (the two always run in harness). The exercise guarantees conflict and this year the Treasury is said to be asking for cuts of up to £5 billion — at a time when the economy is on its back and pretty well every Blackpool fringe meeting last week reverberated with the call for more — not less — public spending, to reverse unemployment.

The budget deficit is not all a reflection of loose living — though the Government's acceptance of a rate of public sector wage-rises nearly double that of the private sector has done much to make nonsense of its rhetoric about cutting back the public sector. Every government since 1945 has found it far more difficult to get to grips with the public sector than its promises in opposition allowed. And in this case the British Government — like its similarly inclined equivalent of the US — has been caught by the vicious cycle of high unemployment, recession and high interest rates leading to greater than expected public spending on benefits and lower than expected income from taxes, leading to the need to cut more expenditure and increase unemployment. A million unemployed costs the Government £3.5 billion. Three million unemployed costs it over £10 billion.

But if the Government was slow in preventing real public spending from rising by its initial softness on public service employees it has this year instituted very real cuts in the level of services, as universities and local councils will

readily testify. The nationalised industries are still using far more than predicted, but then it is difficult to see what can be done with BL or British Steel which is not already being done, short of closing them down at a far higher cost to the Exchequer in redundancy and unemployment benefit. There has been useful pruning of waste in the public sector and there are no doubt still areas where there is fat. But to reduce public spending plans for the coming year to within anywhere near the Government's medium-term target it will have to cut where it causes real pain — reducing short-term benefits for the unemployed and the needy, cutting back still further on education and grants, raising the costs of medical care. Or it will have to raise taxes, thus further depressing the economy in a way that is anathema to Sir Geoffrey Howe.

There is no way out of this dilemma while the Prime Minister and Chancellor pin so much on the global public sector borrowing requirement. This part of the totem pole should be officially pulled down. It is not even required by monetarist theory. Dr Milton Friedman has suggested time and again that the key to success is to target for the PSBR is to use because the numbers, unadjusted for inflation, are highly misleading, there is no necessary relation between the size of the PSBR and monetary growth, and, fundamentally, the emphasis on the PSBR diverts attention from the really important aspect of government fiscal policy which is the fraction of the nation's output that is diverted to uses determined by government officials.

From another point of view Lord Croham, a former head of the Treasury, has testified that damage has been done to the real economy — is still being done — by the concentration on the absolute size of the PSBR rather than the way it is made up. It is capital

investment and infrastructure that gets cut every time and current expenditure and transfers that go through. This, as Lord Croham dryly remarks, would be appropriate if there were signs that we were overinvesting in our economy. He is surely right to say that investment, in private and public sector, should be determined by considerations of the expected net return "and not by the high theology of what does and what does not come within the PSBR". Such is the unwillingness to allow schemes for new capital investment in the public sector to be financed by public subscription. As the Chairman of the Stock Exchange remarked last week, the mystique of Treasury accounting which confuses capital and revenue takes a lot of understanding. The parrot cry that public investment crowds out private is thoroughly unconvincing at a time of recession.

As important as this approach to the capital sector is toughness — real toughness — on current expenditure. The Government must keep public sector wages down. It would be grossly unfair to ask workers in the private sector or those receiving lower rises than inflation in state benefits to take a cut in real income if public sector wages are allowed to rise in the way they have been in the first years of the Government's life. There is a case, as we have argued, for a norm 4 per cent less than that proposed, though we do not underestimate the difficulties. But the Government has seemed somewhat nervous about applying its 4 per cent ceiling to the critical area of the nationalised industries. It should not be. If it means to succeed in its strategy for conquering inflation, and, more importantly now, containing unemployment wages must now be its first priority and that includes the wages of the miners and water workers as well as civil servants. If that means a hard winter, so be it.

## GREECE MIGHT STILL BE FREE

Greece is now about to have the first socialist government in its history, pledged to carry out an extensive programme of social reforms. Its allies and partners in the western world will be watching anxiously to see whether the new government also intends to carry out the radical revision of its foreign policy which Pasok has often advocated. At its most extreme, this would involve withdrawal from both Nato and the European Community, and the adoption of a policy of non-alignment. It now seems most unlikely that Mr Papandreu's Government will go as far as that. But it will want to make its mark in relations with both organizations, so that at best there will now have to be a process of mutual adjustment and, at worst, more tension.

"Change" was the main slogan of Pasok in the campaign. New Democracy, the moderate conservative party founded by Mr Karamanlis in 1974, has been in power since the collapse of the colonels' regime and has many achievements to its credit. It restored democracy in Greece and reestablished Greece's relations with the western world; it negotiated Greek entry into the EEC and its return to the military structures of NATO. It redirected the energies of the armed forces so that they became a more efficient fighting force and less political.

## GOOD POLICY: BAD MANNERS

The Government's failure to send a high level representative to the funeral of General Dayan may not be a diplomatic gaffe of the first order, but it is symptomatic of lack of sensitivity in British dealings with Israel. While honouring an Israeli national hero in an appropriate way would not have improved at a stroke the present rather poor state of Anglo-Israeli relations, it might have been a small step in the right direction. France and Germany both sent Ministers. So did the United States, which was also represented by the former Secretary of State, Mr Vance. The best that Britain could manage was the consul general in Tel Aviv, since the Ambassador was unavailable, and sending a minister from London presented insuperable "practical difficulties".

These are feeble excuses. The Israelis are already convinced that British foreign policy is, at worst, hostile to Israel and, at best, indifferent to Israeli interests. In fact this is not the case. More often than not it is the Israelis who have either failed to understand British and European policy, or have set out to undermine it without considering its merits. The Euro-

pean initiative on the Middle East is an attempt to take the peace process further by involving the Palestine Liberation Organisation, while ensuring that Israel's national security is guaranteed. The Israelis have ignored the second half of this formula, and under Mr Begin have made progress on the Palestinian question difficult by pursuing an expansionist policy on the West Bank. But equally, the Europeans — with Lord Carrington in the van — have not taken adequate account of Israeli anxieties, which have their roots in the long history of violence between Palestinian Arab and Jew. The fact that the PLO has not yet moderated its hostility towards Israel does not mean that it will never do so, and the Europeans are right to persist. Lord Carrington will be pressing for the PLO to recognize Israel conditionally when he visits Saudi Arabia shortly. But he has at the same time to try to persuade the Israelis that such attempts are worth while.

This is more than anything a matter of tone, and of style. Matters have not been helped by the accident of history which has put the former

Rallis's New Democracy government for, as he described, "giving way to Turkey". One of his first appointments is to meet President Kyprianou of Cyprus this week, presumably to discuss relations with Turkey. But if Greece pulls out of Nato's military structure, as Mr Papandreu has threatened to do, it leaves the field open to Turkey by giving Ankara a bigger place in Nato planning; and there would be a similar effect if the American bases in Greece, which have been there since the 1950s, were closed. In his recent statements, Mr Papandreu appears to have appreciated this point, but he still has to reveal what his policy in office will be.

One indication that Greek policies may not change too radically is the continuing presence of President Karamanlis, the architect of Greek democracy and the main proponent of a western orientation. As President, he does not in normal circumstances have a direct say in government policies. But he has certain prerogatives, like the power to call a referendum, and he has great prestige in Greece. Fortunately, he appears to have established good relations with Mr Papandreu, but if he thought that government policies were going wildly awry he could be expected to make his feelings known.

leader of the Irgun in charge of Israel's affairs. Memories of the Mandate period are still bitter on both sides. Yet Mr Begin's attitude is balanced by warmer feelings toward Britain, an ambivalence shared to a greater or less extent by many Israelis. Britain too has mixed feelings about the conduct of the Jewish State for whose existence it is largely responsible. It is the positive aspect of this relationship that must be accentuated if Britain — and Europe's — attempt to bridge Arab and Israeli views is to bear fruit.

On the Israeli side, this means examining the merits of the European initiative, rather than dismissing it out of hand. On the British side, it means showing sympathy for the Israeli point of view, and using small but significant occasions like the Dayan funeral to create an improved atmosphere. General Dayan, after all, lost an eye and acquired his famous black patch while fighting as a young man for the British against the Vichy French in Lebanon during the Second World War. All the more dismal, then, that we could not even find a junior minister to honour his passing.

## BL's pay offer to workforce

From the General Secretary of the Association of Professional, Executive, Clerical and Computer Staff Sir, The Government claims to support free collective bargaining. The threat by British Leyland management to close down, with the loss of 500,000 jobs in BL and its associated suppliers if the workforce refuse the 3.8 per cent offer, is the price the country pays for Mrs Thatcher's undisciplined incomes policy, in which no holds are barred.

There can be no doubt that the BL offer is made for this purpose. The offer by the company of an improved incentive scheme with a bonus payment ceiling increased by £7.50 a week shows that the company will generate much more cash than the 3.8 per cent increase indicates. The facts indicate that BL's situation is not so bleak as the management suggests. From January, 1981, after the transfer of Rover to Cowley, with other cutbacks in overheads, and with the successful launch of the Metro and Acclaim, the future of BL and its efficiency will be much improved.

Increases in efficiency depend primarily on investment and good management. White-collar staff at BL have given substantial increases in efficiency without so far having the benefit of any incentive scheme. To weight the possibility of increases to one in favour of incentives payments, as the company is trying to do, as compared with increases in basic salary, is a deliberate choice by management to support Government policy rather than a proper assessment of the relative role of each in a just system of reward.

Those workers in factories which have had the least investment are rewarded with the lowest earnings; this discrimination is reinforced by the offer. There are good reasons to believe that the parties can reach a viable and fair agreement if the company can get the Government off its back. BL already pays above-average wages and is securing above-average increases in productivity. Yet it has been tied for a third year to a low basic increase to satisfy totally extraneous political considerations. This is deplorable for BL to be sacrificed to the altar and 500,000 more to be made unemployed would be a disaster, not only for them, but for any hope of industrial regeneration and for the future of the Government.

Yours faithfully,  
ROY GRANTHAM,  
Association of Professional, Executive, Clerical and Computer Staff,  
22 Worpole Road, SW19,  
October 19.

## Short lets for students

From the President of the National Union of Students Sir, Shortlet tenancies were introduced last year by the Government in a desperate attempt to halt the decline of the private rented housing sector. Shortlet tenants are to be of special assistance to students, young and single people, groups with major housing difficulties.

In fact, shortlets have flopped badly. Only 1,500 have been introduced; the private sector has been reluctant to take on the Government's response is to weaken further shortlet tenants' rights. Such tenants already have minimal security of tenure. Now the Housing Minister has told the Conservative Party Conference that he intends to remove the compulsory requirement to register a fair rent before the start of the shortlet letting.

In recent weeks, the shortage of suitable housing for students has been obvious. The new proposal will not ease this problem; in fact, it will make it worse. Students will now have to face landlords who will offer them one year short-let contracts at high rents. If students then consider having fair rents set, they will be told that their tenancies will not be extended. Students, desperate for housing, will thus be forced to accept and pay very high rents. The Government's proposal will consequently hurt a very vulnerable group. We hope the Minister will think again when he returns from Blackpool. Yours faithfully,  
DAVID AARONOVITCH,  
National Union of Students,  
3 Endsleigh Street, WC1,  
October 14.

## The nuclear balance

From Mr Frederick Bonmart Sir, Mrs Caroline Gournay (letter, October 8) is quite right in saying that the Warsaw Pact was set up after Nato as their treaty of friendship, cooperation and consultation. A poor copy of the North Atlantic Treaty, was signed in May 1955. What she omits to state is that it merely formalized the existing situation of the Soviet domination of eastern Europe which dated from 1945. It was to defend western Europe against the persistent and systematic Soviet territorial expansion which culminated in the Berlin blockade of 1948 that Nato arose.

She also attempts to justify the introduction of SS-20 missiles by the Soviet Union by comparing them to the American Pershing 1A, which she designates as "medium range". In fact the range of the Pershing 1A battlefield support weapon is 160-740 km and from West Germany where they are deployed they cannot therefore reach Soviet territory, whereas the SS-20 with a range of over 4,500 km can reach Gibraltar and the British Isles from their bases in the western USSR. Yours faithfully,  
FREDERICK BONMART, Editor,  
Nato's Fifteen Nations,  
International Press Centre,  
Boulevard Charlemagne 1,  
1040 Brussels.

## Anti-inflation strategy and its ironies

From Mr G. A. D. Emerson Sir, In his criticisms of Mr Heath Mr Paul Ashton (letter, October 12) repeats the monetarist dogma that "high interest rates are an essential part of a successful strategy to reduce inflation".

Britain may have possessed the first important economy to embrace monetarist policies, but several lesser countries have had longer experience of such policies and more time to digest some of the lessons.

From 1977 to this year Argentina, during the time that I had the privilege of being your correspondent there, adopted policies of high interest rates and a highly valued currency to combat inflation.

It was found that the astronomical interest payable on loans made by the government to borrowers' supply as surely as any government printing press and that this phenomenon could only be disguised by so narrowing the definition of money supply as to make it irrelevant. In monetarist terms high interest rates fuelled inflation; they did not restrict it. Because productive private enterprise (mainly industry and farming) could not pay these interest rates out of profits its activity declined; on the other hand there was an increase in non-productive financial operations and in state enterprise, since the monetarist corporation could either increase their cash limits indefinitely or use their monopolistic positions to pass any financial costs on to their customers.

Thus right-wing government professing love for free enterprise was by its financial policies increasing the participation of the state in the economy.

The greater sophistication of the British economy plus a timely change of government have helped to act as a smokescreen so that these effects of high interest rates are not obvious to all. But let there be no doubt as to the nature of these effects: it should be the supporters of Mr Heath, not those of Mrs Thatcher, extolling the virtues of such rates.

Yours faithfully,  
TONY EMERSON,  
Culverthorpe Hall,  
Grantham,  
Lincolnshire,  
October 13.

From Mr J. A. Miller Sir, The ferocity of the current debate on the economy masks an underlying tacit consensus which needs to be made more explicit if our leaders are to get us out of this mess. This consensus amounts to a condition that the incomes have to fall in order to promote employment and hence economic recovery.

The Tories, or some of them, propose to achieve this by the bludgeoning of recession: the supporters of Mr Heath, not those of Mrs Thatcher, extolling the virtues of such rates.

He then separates the two commitments by stating that it is unclear if the latter would be a unilateral act by the new government or conditional on the former, ie that the other Balkan states would accept the regional plan. It is emphasised that this is an obscure area of policy and one which Mr Papandreu is reluctant to clarify.

I am pleased to tell your readers that proposals for a Balkan nuclear-free zone are not anything new, but the exclusive property of, Mr Papandreu, and I for one would read (happily) a lot more into the time scale, six months, which he announced for the creation of this zone. The fact is that proposals for a Balkan nuclear-free zone have been submitted by Romania in 1957, 1968 and 1972 and more importantly by Bulgaria and the Soviet Union jointly in August, 1981. Romania very keenly endorsed and supported the 1981 proposals.

So Mr Papandreu, in echoing these proposals, I repeat they are not his — is not only enhancing the prospects of a Balkan nuclear-free zone, but he is also hinting very strongly that regional discussions and consultations have already taken place. The conclusion is that if Pasok is elected we shall very probably see the kind of cooperation/co-ordination in the Balkans that we have seen in the Nordic countries with a view of creating nuclear-free zones in those regions.

Yours sincerely,  
N. I. PAPALIOZOU,  
1 Byron Court,  
1 Byron Road,  
North Wembley, Middlesex,  
October 13.

## Sentencing policy

From Dr Stephen Shaw Sir, Your report today (October 15) of the comments by Judge Pickles on the Home Secretary's branch of the Magistrates' Association illustrates the difficulties facing the Home Secretary in meeting the crisis in our prisons. Yet the Judge's comments appear very muddled indeed. It is very strange to read that the Home Secretary is accused of acting unconstitutionally in proposing legislation on sentencing. After all, the power of magistrates to imprison is already constrained by law and maximum penalties for offences are laid down in statute.

The independence of the judiciary is not threatened by these restrictions. The duty of the judiciary is to impose sentences within the limits set by Parliament. It is the duty of Parliament

to decide what these limits should be. Moreover, when exhortation by the Lord Chief Justice, the Lord Chancellor and the Home Secretary has singularly failed to prevent the imposition of both unnecessary and unnecessarily long prison sentences then legislation, as the All-Party Penal Affairs Committee recently noted, is inevitable.

It is quite true that the Home Office could do more to invest in non-custodial penalties. But the judiciary do not and should not have the power to impose prison sentences without regard to wider public policy. In suggesting that they should have this right, it is Judge Pickles who is attempting to act unconstitutionally.

Yours faithfully,  
STEPHEN SHAW, Director,  
Prison Reform Trust,  
Nuffield Lodge,  
Regent's Park, NW1.

from the editorial is particularly relevant and provides that "The defendant need not be granted bail where the court is satisfied that it has not been practicable to obtain sufficient information for the purpose of taking the decision required by this part of the schedule for want of time since the institution of the proceedings against him".

Yours faithfully,  
KEITH KIMMELL,  
Clerk to the Justices,  
PO Box 8,  
The Magistrates' Court,  
London Road,  
Dorking, Surrey.

## Conifer protection for British oaks

From the Director of the Royal Forestry Society

Sir, Richard North's "environment briefing" entitled "Who will plant the oaks of the future?" that you published on October 14 does less than justice to foresters' efforts, state and private, over the last sixty years, to put right in some small degree the devastation of our natural woodlands that had gone on for four thousand years. He draws a "black and white" distinction between broadleaved trees which are acceptable and conifers which are not. This oversimplification was brought home to me most forcibly whilst reading the article on the evening of a day spent in the woodlands of the National Trust.

The Trust, like many other woodland owners, including the Forestry Commission on suitable land, are growing the oaks and beeches that Richard North wants but they have often been established within a protective matrix of conifers. These faster-growing and more hardy trees are needed for the first thirty years or so but too often only the conifers are noticed. Never was there a better example of "failing to see the trees for the wood".

A few hours before writing this letter I was standing in the finest 50-year-old beech wood I have seen in Britain in thirty years of professional forestry and was being told by the National Trust forester how it had been established in a 50 per cent mixture with conifers. Although there are none in that wood now, we should be grateful for the valuable "nursing" conifers and acknowledge their financial contribution to the expensive business of growing trees over the period when the longer-lived hardwoods contribute nothing to the balance. And what is wrong with putting money in the bank anyway? Without financial incentives we would have few new woodlands.

Elsewhere we saw younger oak still masked to the inexperienced eye by their protective conifers but as a result of that the oaks were already tall and straight as good timber trees must be in their early years. In time these trees, and many others like them that have been planted since the last war, will provide for both the material and spiritual needs that Richard North points to. But we are barely one quarter of an oak generation from the woodland devastation that occurred as recently as the second world war and a longer perspective than Richard North's is needed to see the slow but sure rehabilitation of Britain's woodlands. This in the main was not a reversion to the long-important but now out-moded coppice systems, but fine timber trees — the good quality conifers as well as oaks and beeches — that we can grow better in Britain than in the rest of Europe or Scandinavia and which will provide aesthetic and financial rewards hand in hand. What other industry can do this? Britain's small but important forestry industry is well suited to the future generations.

Yours faithfully,  
E. H. M. HARRIS,  
The Royal Forestry Society of England, Wales and Northern Ireland,  
102 High Street,  
Iring, Hertfordshire,  
October 15.

## Open churches

From Mr David Cotton Sir, A propos inability to find church keys and times of church services, I had great difficulty last year when spending the weekend at a large hotel in Luton in physically finding an Anglican church to go to, let alone the times of its services. I ascertained the telephone number of several other churches, but why could not the Church of England appear in the Yellow Pages of a telephone directory?

Yours faithfully,  
DAVID COTTON,  
10 Westlands Way,  
Exeter, Surrey,  
October 13.

## Unemployment cycle

From Mr A. G. Thompson Sir, It was interesting to hear Mr Norman Tebbit including in a little nostalgia at the Conservative Party conference (report, October 16). He informed us that in the 1930s his father, who found himself unemployed, had "got on his bike and looked for work". This statement induced memories of my own. Father, a builder's labourer, did exactly the same; sometimes lucky, sometimes not and I well remember on one occasion seeing him in the dole queue — a very unpleasant experience.

Hoping for better things, I qualified as an accountant, and never had a single day's unemployment. But this occupation has left me with a strange fascination for statistics.

So I reckon that if 1,500,000 of our three million unemployed took out their bikes and cycled from Land's End to John O'Groats in search of work, the first couple would reach the House of Commons just as the last couple was leaving. I have not overlooked the remaining half of the three million; how could I? They would be seen on the other side of the road returning home.

Perhaps somebody should tell the Secretary of State for Employment that the reason we have three million unemployed is not that they have lost their cycling skills but that there is a shortage of three million jobs.

Yours sincerely,  
ALBERT G. THOMPSON,  
129 Wakefield Road,  
Garforth,  
Leeds,  
October 16







## THE ARTS

## Galleries

## Was Gilman the pick of Camden Town?

## Defectors' defects

The introductory music to *Panorama* is so portentous that when it follows, it is hollow. It is a live broadcast from the Centre and saying something like "Never mind Le Carre, Deighton and all that lot, this is my life." In the absence of such frankness, the programme has to dig around the edges, talk about defectors and former personnel of the CIA (our chips tend to stay taciturn in retirement).

The trouble with such testimony is that, espionage being the no-good business that it is, by nature, it can never know whether it is, as they say now, being disformed. This was a very sketchy programme. We hopped from Oslo, to Vienna, to America, and heard from several gentlemen who had repented their former ways and were prepared to talk about them. It didn't add up to much.

At the beginning Dr Vladimir Sakharov, ex-Soviet diplomat and KGB agent, rather set the tone when he told us that agents no longer wore baggy trousers. Well I'd guessed that. We'd spot them, wouldn't we? I've thought for some years that Aquascurum and Austin Rover probably have a lot of credit accounts to thank Moscow for.

It wasn't a revelation either to find out that some of these agents hang on to some of the money they're supposed to hand over and also live it up on expenses, or that the national, as the devil would gratefully confirm.

So far as brothels and blackmail is concerned, well that really is old stuff. One ex-KGB man brought in an almost family touch when he told us that when he was being trained at that famous spy school, he had been exhorted to beware of women and booze. Many a father must have nodded at that.

On BBC2, *Horizon* were in a disenchanted mood, too. "The Grid" set out, somewhat technically for me (they tend to think we're all BSCs), what a dangerous force Grand Prix racing is, with the British continental fix the rules to set themselves, and how the whole business is one of evading these rules by ingenious technical devices.

It appears that the cars which qualify for that all-important position on the grid are completely different from the cars which actually take up the position. All very reprehensible, especially if you take it as a sport, which I don't.

Dennis Hackett

Harold Gilman, 1876-1919

City Museum and Art Gallery, Stoke-on-Trent

Bernard Meninsky, 1891-1950

Blond Fine Art

Pre-Raphaelites and Academics

Christopher Wood Gallery

Ghisha Koenig/Sam Rabin

Wylma Wayne Fine Art

Camden Town Group" is one of those curious terms in the history of art which seem to proffer more enlightenment than in fact they can deliver. Not that the impression it creates is altogether inaccurate. If we assume from it that the artists concerned quite probably had an interest in drab urban landscapes from vaguely that part of northern London, and perhaps scenes from the everyday life and leisure of its working-class inhabitants, then we should not be so far wrong.

It was not entirely coincidental that they mostly shared a Ninetyish fascination with the music hall and the deliciously low, and that the most famous of all music halls, the Old Bedford, so beloved of Camden Town. Nor that a famous murder of a prostitute, which inspired several Sickert paintings and drawings, was known as the Camden Town Murder. Or that several of the group lived at various times in the 1900s in or near Camden Town.

But the suggestion of the name is undoubtedly one of arbitrariness and a certain kind of social realism, while the group could be held guilty of neither: as the Post-Impressionism show at the Royal Academy usefully reminded us, they were among the most telling of our Post-Impressionists, with all that implies of brilliant colour and painterly, essentially non-literary painting. Also, if a label of the kind covers a multitude of sins, it may also effectively disguise a multitude of individual virtues. Though it is sensible that the Camden Town painters should be chronicled at least once all together, as a movement (the job has been done definitively in Wendy Baron's enjoyably exhaustive and splendidly illustrated book *The Camden Town Group*), the principal members are as diverse as they are alike, and nearly all

gain from separation and individual examination.

Hence the particular interest and value of the Arts Council's touring exhibition devoted to Harold Gilman, 1876-1919, which is at the new City Museum and Art Gallery, Stoke-on-Trent, until November 14 (then in York, Birmingham, and finally London early next year). There has always been a suspicion that Gilman might, once separated from his fellows Gorn, Ginner, Berran and Drummond, turn out to be the strongest and most individual of them all. Now at last we have a decent chance to test this notion, and though to be really sure we shall need shows of equivalent scope devoted to each of the rest, it seems quite likely to be true. We have always tended to read the Camden Town Group as admirable minor artists clustered in the shadow of a major figure, Sickert. Now it looks as though Gilman at least can claim to be a major painter in his own right.

It is certainly exciting how he comes out of this concentrated, isolated scrutiny. Though his working life was short, he develops very far from his solid, traditional beginnings, and with splendid independence. There are, it is true, a few "typical Camden Town" paintings — an atmospheric view of *The Cafe Royal* from 1912 and a tellingly contrasted picture of a working-class *Eating House* from 1913-14, a brightly coloured and rather geometrical image of *Leeds Market* from 1915 which might easily be a Berran. But mostly we see him out on his own, finding his own way in a fashion which calls to mind much more the work of contemporary Continental painters.

There are, for example, some dazzlingly coloured evocations of a trip to Scandinavia in 1912 — all unfamiliar, two to the best, *A Swedish Village* and *The Verandah, Sweden*, borrowed back from Canada, and a third, *The Keepers, Sweden*, from South Africa. The latter, which is a wonder if he possibly knew Munch's work. And the really wonderful series of pictures painted at his Maple Street lodgings in 1916-17 (this is where Mrs Koenig made her famous portrait in the Tate was landlady), have much in their intimate spirit, their infinitely subtle harmonies of pink and blue, their evident delight in the play of light and what could quite easily be, on the spot, a



The Artist's Mother Writing in Bed, by Harold Gilman, probably painted in 1917.

maddeningly fussy wallpaper, which irresistibly recalls Vuillard.

And yet, they are not really like. His best work looks immediately like that of a major painter because it is not readily mistakable for that of anyone else. It is very difficult to think who else in England, for instance, would have produced a portrait as superbly confident in its fluid handling of paint, its bold splashes of First Russian Ballet Period colour, as the *Mrs Robert Berran* around 1913, or indeed at any other time. The drawings, with their elegant construction of dots and fine lines, are finer

than any colourist's have the right to be. Altogether, the show is a revelation. Back in London, another show which is revelatory has arrived at Blond Fine Art in Sackville Street: the retrospective devoted to Bernard Meninsky. I wrote about it at length on its opening at the Museum of Modern Art, Oxford, but since then some paintings have been subtracted and some added, and the emphasis of the whole is more clearly on those later, Miltonic pastorals in which, during the 1940s, the painter found his most distinctive voice. The combination of Romantic angst and Classical

## Concerts

## LSO/Abbado

## Festival Hall/Radio 3

We may call them the bread-and-butter classics, but they do not have to sound so humdrum. On Sunday, when Alfred Brendel, the London Symphony Orchestra and Claudio Abbado began a series of concertos featuring the LSO's piano concerto, the results were far from the common run.

The first concerto (as we call it, though actually it was the third composed by Beethoven) has a military gait to its opening movement, popular in Europe at that time. Abbado and Brendel agreed that rhythms should be taut and muscular, absolutely precise, and Abbado took the rather fast. Beyond that, they both, Brendel visibly working hand-in-glove with the LSO, found sonorities and points of musical diction, nuance and balance that sounded completely fresh, as if nobody before had heard the music in that light. Yet all was perfectly in the style of Beethoven's youth, and *au pied de la lettre*.

Brendel, in the first movement, played the third of Beethoven's own tanzens for it, the longest, and made a grand event of it: usually in performance it seems too big for the movement's modest not here; so vividly had the themes been presented and developed that it was clearly desirable to hear Beethoven's further thoughts about them.

The slow movement was remarkable for the marvelously poetic duet between piano and clarinet (Jack Brymer, glorious), the rondo for sparkling verve, especially in the A minor episode *alla turca*.

When Beethoven introduced his fourth piano concerto, he is reported to have played it impetuously and at great speed. Not so Brendel: from first to last he was intent on the calm lyric poetry in the music, able to extend on the one hand to flights of extraordinary fancy, in the third subject of the first movement, for example, different at each appearance, on the other to purposeful drama, as in the lesser known of Beethoven's two cadenzas, momentarily expounded by Brendel. Again the orchestral accompaniment was treated as something

much more important and symphonic, a worthy companion for such a solo piano part. Between them came Beethoven's second symphony, another purposeful reading, handsomely conceived and executed, mercifully less momentous in effect, for enjoyment rather than astonishment.

William Mann

## Segovia

## Festival Hall

It is late in the day for any new discoveries in the artistry of Andres Segovia, although those in a full attendance who may have heard him in person for the first time on Sunday afternoon should count themselves fortunate. At the age of 87 he can still spellbind an audience with his commanding presence, his attention on his playing, although in so large a hall it cannot be entirely the intimate, immediate experience such music should afford.

The grandfather figure to the 34 contestants in the Segovia International Guitar Competition held at Leeds Castle in Kent a week or so previously, and since last June new enrolment of the Marquis of Salobrena (taking his title from the town in Granada, where he grew up), Segovia cherishes the guitar's traditional virtues. In an age which has seen and heard them debased beyond belief, he has shown that style and technique need never be compromised to those who seek its true fascination.

In the course of this programme he explored beyond the guitar's original repertoire to demonstrate that, for instance, the keyboard sonatas of Domenico Scarlatti may have an equivalent yet different character in terms of the guitar.

Its range and variety of timbre were displayed with consummate skill in a theme and variations by Fernando Sor, as in a more recent counterpart, two *Mediterranean Impressions* by Oscar Espla, with intriguing shifts of focus.

The two impressions belong to that large and varied assortment of original music for the guitar either written

for Segovia in the first instance of which his enduring influence in this branch of music has directly brought about.

Noel Goodwin

## Annie Fischer

Nothing in Annie Fischer's piano recital on Sunday afternoon was more imaginative in conception, or beguiling in sonority, than Schubert's second set of Impromptus D935, chosen to end her programme.

It takes very special artistry to bring up music so familiar like a new discovery. But this she did, at times with almost improvisational spontaneity and fancy, miraculously deepening romantic uncertainty with a gossamer lightness of touch. Even unusually flexible rhythm in the extended first piece in F minor served far to poetic an end to the questioning. And rarely can the caprice of No. 4 have emerged with more mercurial, dancing grace.

She began with Beethoven's E major sonata, Op. 109, betraying the disadvantage of retaining a young and vulnerable heart in a few fluffs and moments of unclear articulation (notably in the second movement) obviously due to nervousness. These she offset with a warmth and strength of conviction triumphantly upholding St Paul's evaluation of letter and spirit. The fervour she drew from the finale without undue soulfulness remains her own special secret. As for its two spirited contrapuntal variations, they showed her fingers at their sturdiest.

Her centre-piece was Schumann's C major Phantasia, Op. 17, long one of her favourites, whose "brilliantly passionate first movement she played no less ardently and urgently than when recording the work a decade or two ago; now and again she even showed too much Hungarian temperament in sharpness of tempo change. Though episodic texture could sometimes have been lighter, the march theme of the central march was always resplendent, and her assault on the dare-devil coda bold if not flawless.

Joan Chissell

## Rock

## The Clash

## Lyceum

repose (not for nothing was one of Meninsky's favourite painters Masaccio) has a hauntingly unsettling effect, and the colours just glow from the walls. The show is on until November 7, and should not be missed.

Looking even farther back, Christopher Wood has unearthed some very remarkable Pre-Raphaelites and Academics for his autumn show in Motcomb Street (till November 6). There is charm just clear of the kitsch in pieces like Philip Richard Morris's *The Bridesmaid* (chubby Victorian child in a bridal veil) and others on the "academic" side, but for those desirous of sterner stuff the pre-Raphaelite contingent offer such rare delights as a long-lost John Brett, *The Hedge*, one of Frederick Sandys's little-known oil paintings, *Queen Eleanor*, and, best of all, an amazing tiny Burne-Jones in his late symbolic manner, *Sunset and Corn*, which seems poised equidistant between Blake and Van Gogh. This last has just been snapped up by the Tate — and quite right too.

Finally, two happily unfashionable artists, most unlike, who are showing side by side at Wylma Wayne's Old Bond Street, until October 30. Ghisha Koenig does monumental bronzes; most bands would either pale or else pound on repetitiously. Without augmenting their basic sound of two guitars, base and drums, except electronically and vocally, The Clash over-power the visuals and range for more than two hours over an extraordinarily varied dance repertoire. From pop to reggae and to disco rap, the music is unrelentingly charged by the drums of Topper Headon and the base of Paul Simonon. The quality of unification coupled with constantly driving rhythms buries some of the new lyrics, but in fact the vocal strengths of the band have increased since they last appeared in England.

John Russell Taylor

Apart from producing the best and most varied triple album in rock, *Sandinista*, apart from developing a distinct and romantic production style which has already brought out the brilliant album, atrociously under-valued and underplayed by Britain's disc jockeys, *Ellen Foley's Spirit of St. Louis*, apart from establishing and holding a beach-head for England's new wave in New York City, and being one of only two surviving original groups from 1976, The Clash clearly feel they have debts to their original public.

For their return to London they have chosen to give a series of concerts in the Lyceum on the Strand where dancing is part of the house style and where they are still in touch with the crowd. Not that their new show would disappear in a larger hall for they have come back with one of the most visually extravagant acts in rock. Pulsing lights range across the stage and occasionally flood the Lyceum, slide collages of news events, newspaper pages and people illustrate their songs and an action-painter called Futura scrambles across the screen with spray of paint as if decorating a New York subway train.

Under such a barrage of visual imagery most bands would either pale or else pound on repetitiously. Without augmenting their basic sound of two guitars, base and drums, except electronically and vocally, The Clash over-power the visuals and range for more than two hours over an extraordinarily varied dance repertoire. From pop to reggae and to disco rap, the music is unrelentingly charged by the drums of Topper Headon and the base of Paul Simonon. The quality of unification coupled with constantly driving rhythms buries some of the new lyrics, but in fact the vocal strengths of the band have increased since they last appeared in England.

Political commitment is the through-line of all their major music, or perhaps it is best described as social concern, for they offer commentaries rather than prescriptions. What is obvious, even as they force the words into different rhythms, is that they are now one of the most musically and artistically sophisticated bands in rock. While they look much as they did when they left England, they have grown significantly.

Ned Chaillet

## London debuts

More exhibitionist even, especially at the conclusion of the Gigue. Miss Mariotti's style is calm, poised and communicative, rather than grandiloquent; as she pursues her career she may find that she needs to harness more extrovert qualities, without I hope sacrificing anything of the charm of her own manner.

A slight stiffness at the beginning of Hummel's Flute Sonata in D major, Op. 50, soon relaxed into a lyrical reading of the work in Bruno Meier's recital with Roger Brügger. Even more impressive was an elegantly phrased Sonata in E minor, "Undine", Op. 167, by Carl Reineck; the

fervour and sound technical base of Mr Brügger's piano playing contributed in no small measure to a lively performance. Three short movements for solo flute by Peter Mig, entitled *Les Plaisirs de Rued* called for a variety of effects from Mr Meier, from sustained phrases to precipitous passage-work. Mr Brügger also has a sort solo: Honneger's *Sept Pièces Breves*; his account of these elliptical, enigmatic pieces, also exploring contrasting moods, had the concentration necessary for their effect. Prokofiev's Sonata, Op. 94, ended somewhat cautiously.

Barry Millington

## Dance

## Dance Umbrella

## The Place, Riverside

It was a busy weekend for conscientious dance watchers. Three choreographers from Europe made their London debuts under the Dance Umbrella, and a new local company too. That is in addition to a Covent Garden matinee where Fiona Chadwick, in the title part of *Isadora*, showed a freedom of movement that was more persuasive than her predecessors in the ersatz solos, and a moving passion at the children's death, although she was less able to cope in the baller's more trivial sequences.

Nobody could call Eva Lundqvist's approach trivial in her choreography for her group, Wind Whistles, from Stockholm. There was a deadly earnest about it, as the dancers rotated with swinging arms and drifted slowly from one part of the stage to another.

After 62 minutes of watching the same few steps given without a break, but without

any sense of purposeful repetition, all rather aimless, and with no accompaniment but heavy breathing and footfalls, it was disconcerting to learn that we had seen what were billed on the programme as two separate works, *Moon Dance* and *When the Tide Turns*. That was at The Place. There was much more rewarding fare at Riverside Studios, where two French dancers gave a programme that was original, gripping and thrillingly performed. Dominique Petit, in his solo, *Variations*, to piano music by Webern, used a mixture of strong ballet and modern technique with superb control and subtle timing.

Caroline Marcade's solo, *These Arms of Mine*, began with her running in desperate little steps to Otis Redding's song, then to reggae music filled in the portrait of the woman in that plight. An eclectic range of movement, from limbo dancing to sinking on the floor, was moulded unselfconsciously and successfully into a unity.

Marcade was the choreographer of their matinee offering, Pierre Robert, but gave Petit the larger share of the action, starting with a solo of almost 20 minutes, again revealing a character near despair but surprisingly resilient.

Theatricality for its own sake seems to be the motivation of Dance Theatre London, also at Riverside, judging from the two-thirds of their programme I saw. Stewart Arnold's and Gary Hurst's choreography mixed highbicks and rifles, pirouettes, pulchritude and moralising, with lots of energy but little rhyme or reason.

John Percival

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The Chorus and all the other parts are played by a company of 16 actors. The director is Peter Hall, the designer Jocelyn Herbert, the music is by Harrison Birtwistle, the movement by Stuart Hopps, and the lighting by John Bury.

Previews Nov 20, 21, 23, 24, 27 and Opening Nov 28 (£3.40, £7.50, £5.00, £4.50) Nov 30, Dec 1, 9, 10, 18, 19, 20, Jan 8, 9, 11, 12, 20, 21 (£2.50, £3.40, £7.50, £5.00, £4.50). Day seats only left for parts marked \*. Write to: Box Office, National Theatre, South Bank, London SE1 8PX (01-928 2263 bookings; 928 8126 booking info).



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Mr Lawson's  
North Sea  
sell-off, page 21

# Business News

THE TIMES Tuesday October 20 1981

60 YEARS OF  
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## Upturn in High St sales 'unlikely'

By David Blake  
Economics Editor

Trade in the High Street slackened slightly in September, continuing the gradual downward trend which started in the spring. The index for retail sales published by the Department of Trade fell 1 per cent in September to stand at 110.1, after a 0.5 per cent rise in August, reflecting the seasonal factors.

An upturn in retail sales is now unlikely before the second half of 1982, warned Mr Bob Lloyd-Jones, Director General of the Retail Consortium. "We have had the manufacturing recession but now the consumer recession is setting in," he added that the squeeze on disposable income was the key factor.

However, despite the slow slide through the middle of the year, the volume of retail sales in the three months up to the end of September was higher than at any time in 1980, though it did drop one per cent below the figure reached in the first quarter of the year.

The figures showing a drop in retail sales, at first sight, seem inconsistent with other official statistics, suggesting that the economy touched bottom at some point during the summer.

Both sales figures and production figures, however, have been heavily influenced by attempts by retailers and manufacturers to run down their stocks over the past 18 months.

Retailers have cut prices dramatically to keep demand up, which means that total retail sales have held up remarkably well during the worst recession since the war.

The real living standards of those in work were boosted by big pay rises in 1979 and are only now being squeezed seriously by inflation outstripping pay increases.

Some of the pressure to reduce stocks eased during the summer, which may have led to less price-cutting, and fewer sales in the shops. At the same time, manufacturers started to rely less on running down stocks to meet orders.

Over the next year falling real earnings and high interest rates are expected to put a double squeeze on the retail sector.

On the retail trade job front, Mr Lloyd-Jones also warned that with retail sales running in value terms at 3 per cent below the Retail Price Index rise, the retail sector's position as a key employer and source of investment was at risk through lack of profitability. (Derek Harris writes).

## Opec close to accord on higher prices

By Edward Townsend

The Organization of Petroleum Exporting Countries (Opec) is close to an agreement to raise oil prices around a higher base price of \$34 (£17.80) per barrel.

In meetings between oil ministers of the countries involved, all but the North African producers seem to have accepted Saudi Arabia's suggestion for bringing the present spectrum of prices closer together.

Speaking after a meeting with his opposite number from Dubai, Dr Subroto, Indonesia's oil minister, who is also this year's Opec president, said that there was now a "good chance" that enough agreement would be reached to hold an extraordinary meeting to decide the issue well before the Opec regular December meeting. Oil experts in London are predicting that October 28 in Geneva is a strong possibility.

If oil prices are unified around a Saudi Arabian price of \$34—an increase of \$2—it is likely that United Kingdom petrol prices could rise again, possibly by 10p per gallon.

The effect on British Government revenues would be substantial, as the government earlier this year reduced prices to them with Saudi levels. As \$2 increase could bring the revenue an extra £450m in a full year.

Oil ministers from Algeria, Nigeria, Saudi Arabia and Venezuela will be attending the North-South political summit at Camp David on Thursday and Friday and a decision on an extraordinary Opec meeting.

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## Employee consortium to take over Britain's biggest lorry fleet £53.5m 'knock-down' price for NFC

By Michael Bailey, Transport Correspondent

The Government is to hand over the state-owned National Freight Company to an employee cooperative, at a knock-down price of £53.5m. But the sale is dependent on the 25,000 staff finding at least £3m out of their own pockets by the new year. If they fail, the deal will fall through.

The remaining £50m, plus working capital of up to £30m, will be provided by a consortium led by Barclays Merchant Bank, together with Barclays, Country, Lloyds, National Westminster, and Williams and Glyn's banks.

A Barclays spokesman said yesterday that under one of two possible schemes of financing the bank loans would be "totally unsecured" and this was a measure of the bank's confidence in the venture.

They were, however, going ahead on a strictly commercial rather than a sentimental basis: the consortium had looked at prospects of profitability and would not have been happy to proceed unless they were confident of sufficient profit to secure their resources.

Mr Peter Thompson, 53-year-old chief executive of the NFC and chief architect of the scheme, described it as a "tremendous success". Operating Britain's biggest lorry fleet with about 7 per cent of the market, the NFC was expected to realize about £70m when the Government put it on the privatization list last year, but the value has fallen because of the continuing recession in road haulage.

More than 500 staff meetings have been held since the idea was put up in June. Mr Thompson said, and as a result the top managers were expected to contribute an average of £25,000 each, which some would have to borrow. The next 100 senior managers were expected to put up £6,000 to £8,000 each, and about 2,000 middle managers £1,500 to £1,600 each.

He himself would be putting up £40,000 which he said, he would not be doing without confidence that the company would meet its commitments and head for growth.

A £2m fund has been arranged by the consortium, from which staff will be able to borrow up to £200 interest free for a year to buy shares. More was available "Now it is all up to us", he said. While I do not underestimate the task of raising at least £3m, the response we have already had gives me confidence that managers, staff, and pensioners will jump at this unique opportunity to buy their own company and share in the wealth they are helping to create. Indeed we have good reason to believe we will raise considerably more."

The group includes the Pickfords removal firm, nationalized by Labour immediately after the war; British Road Services haulage fleets; National Carriers, which hires out lorries to companies such as Marks and Spencer; and other subsidiaries in warehousing, travel and waste disposal.

The group made an operating profit of £20m and an overall profit of £2m in 1979, and an operating profit of £10m and overall loss of £7m in the first nine months of last year, when the financial structure changed. Mr Thompson said it was currently making a profit.

In a parliamentary statement, Mr David Howell, Secretary of State for Transport, said: "With this sale, a major road haulage company is transferred in good running order to the private sector where it belongs. The managers and employees acquire a business which they are confident they can run successfully and competitively, entirely free from government control and no longer dependent in any way on public finance."

Malaysia took another step towards dominating its tin industry yesterday when the Far Eastern National Resources Corporation, bid 450p a share for the 20.5 per cent minority holding in Amalgamated Metal Corporation.

The bid tops by 150p a share last Wednesday's offer for the minority from Preussag, the German metal company which owns the other 79.5 per cent of AMC. The new offer values AMC at £35m and has been described by AMCs four independent directors as a "fair and reasonable offer". Mr Tony Sylvester, one of the directors, said that they would be writing to shareholders soon.

AMC owns just over half of the giant tin smelter in Penang which is one of Malaysia's biggest export earners. Last year Malaysia and Singapore contributed 77 per cent of AMC's £8m trading profits, and most of the region's earnings came from the smelter.

The AMC price rose 146p to 550p, well above the 305p at which the shares stood before Preussag's offer last week. The bank's brokers were L. Messel, and Morgan Grenfell are advising the minority.

Malaysia has recently merged the Malaysian Mining Corporation and Malayan Tin Dredging to form the world's biggest tin mining company. AMC has 4 per cent of the merged group. The £5.5 per cent increase in the tin price agreed on Saturday at the International Tin Council meeting also owed much to Malaysian pressure. The buffer stock intervention range is now MS29.15 to MS37.89 a kilogramme.

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## IN BRIEF

## Borrowing may pass Bonn target

West German federal borrowing will probably exceed the Government's target of a net 26,500m marks for 1982, Herr Hans Matthöfer, the Finance Minister, said in a radio interview. However, he opposed further cuts in federal spending to cover gaps in the budget caused by declining revenues.

West Germany's central bank money stock, the key indicator of money supply growth used by the Bundesbank in formulating monetary and credit policy, increased strongly by 700m marks in September and grew at a projected annual rate of 4.3 per cent from the fourth quarter of 1980.

The annual rate was in the lower half of the 4 per cent to 7 per cent corridor set by the Bundesbank. In August, money supply had dropped slightly.

## Mercedes expansion

UCDD, manufacturers and distributors of Mercedes-Benz vehicles in South Africa, announced an expansion programme amounting to 197m rand (£112m) over the next five years. It includes doubling car production capacity at the East London plant.

## US motor losses

Losses in the third quarter of this year by the three leading US motor companies came to around \$600m (£328m) against \$1,600m a year earlier, industry sources said. General Motors lost between \$200m and \$300m, Ford about \$300m and Chrysler between \$100m and \$200m.

## Korean reserves up

South Korea's foreign exchange holdings stood at \$5,733m (£3,100m) at the end of September, up slightly from August but down \$880m from a year ago, largely because of the increased burden of interest on foreign loans.

## \$90m ship order

The Hyundai of South Korea has received a \$90m (£48m) contract to build two container vessels for a Dutch shipping concern.

## Brazil trade hopes

Brazil could have a trade surplus of \$3,000m (£1,650m) in 1982, compared with an expected \$3,000m surplus in 1981, Senator Erasmo Galvès, the Finance Minister, told reporters.

## Subsidy call to reduce unemployment

By David Felton, Labour Reporter

The better methods, shorter working week, shorter working year, shorter working life, are wholly of mainly employer financed. For them to be adopted we must give the dole to employers.

"How much better than having to give it to the unemployed," says Mr Bell, who is personnel planning manager of United Dominions Trust.

The institute says it supports the Youth Opportunities Programme, but adds that it should be developed into a vocational preparation scheme for young people within an overall strategy to reduce unemployment. It warns that disengagement with the YOP is likely to increase as more youngsters are unable to get jobs when they complete the training.

The number of people of working age will increase by 750,000 in the next five years and the implications require further study, the institute says.

A study of the effect of productivity changes both on demand for manpower and on Britain's competitive position is also called for. The institute says that low wages and productivity have combined to make unit costs competitive.

But this may have changed because pay, although still low, has increased and combined with low productivity. So competitiveness appears to have been lost.

Mr Bell's comments are contained in the institute's response to the Manpower Review 1981 produced by the Manpower Services Commission, which provides a comprehensive picture of the state of the labour market.

The institute suggests a payment of £2,000 a year to employers for each new job created and it calls on the MSC to evaluate the effect of work-sharing methods so that incentives can be set for firms to adopt them.

Mr Bell says we have a work-sharing system now. It is called unemployment. Nine people have jobs and one is paid for doing nothing. This system cannot be changed for something better because it is Government-financed.

## CEI in no hurry to hand over key powers

By Derek Harris, Commercial Editor

No early steps will be taken by the Council of Engineering Institutions (CEI) to pass over key powers under its Royal Charter to the new British Engineering Council.

This was made clear in a statement yesterday after a meeting of the CEI governing board called to discuss the organization's future.

The new engineering council, expected to start work by the end of this year, is intended in due course to take over registration of professional engineers, a function at present carried out by the CEI's Engineers' Registration Board (ERB). There is also provision in the new council's charter for it to be responsible for the conferring of the Chartered Engineer (CEng) title. The CEI has sole power to confer the C Eng title at present.

The CEI said yesterday it would be prepared, when the time was appropriate, to seek agreement from its membership to transfer to the new council of the ERB as a functioning organization and of the power to confer C Eng.

But the CEI had an obligation to make sure that the interests of its members would be protected under the new council, yesterday's statement emphasised.

## £23m aid could create 2,000 jobs

By Baron Phillips

Small companies in Britain were given much-needed encouragement yesterday when nearly £23m was made available to help industrial development in hard-pressed areas. More than 2,000 jobs are expected to be created.

Under the first scheme low interest loan facilities worth £15m are being made available for small businesses in depressed coal and steel areas in England and Wales through European Coal and Steel Community agreements signed in London yesterday.

The loans have been granted by Barclays Bank and the Welsh Development Agency to help companies to expand and take on redundant steel and coal workers. Barclay's is underwriting £10m and the development agency is providing £5m.

Under the second scheme, the Scottish Development Agency is making £8m available to regenerate the inner city area of Blackness in Dundee.

The loan facilities for the coal and steel workers are the first to be arranged between the coal and steel community agreements and a United Kingdom clearing bank and are backed by government



Mr Ivor Richard (left), Mr Roy Vine, senior general manager of Barclays (centre) and Mr John MacGregor, Parliamentary Under Secretary of State at the Department of Industry yesterday after signing the agreement to help depressed coal and steel areas.

exchange risk cover. Loans to create jobs of between £5,000 and £50,000 will be made at interest rates of 10.7 per cent, fixed for eight years.

To qualify for loans, businesses must show that the funds will create employment for redundant coal or steel workers. A loan of as much as £20,000 would have to provide

at least two jobs and each additional £10,000 would have to make one further job.

The money will be available to projects within a designated trading area within stimulating business activity and job creation. This role is particularly vital in today's climate of desperate unemployment.

One of the signatories of the agreement, Mr Ivor Richard, a member of the European Commission said: "These types of community loans have an exemplary role to play in stimulating business activity and job creation. This role is particularly vital in today's climate of desperate unemployment."

## Exports hit by lack of languages

From a Correspondent

Britain's export drive could be improved if company executives had a better understanding of foreign languages, according to a University group.

Now the group want to see a new language course introduced in schools with the emphasis on speaking languages and understanding them in everyday written form.

Professor Ian Lockerie, of Stirling University, said in Edinburgh yesterday that trade suffered because industrialists lacked foreign language skills. He said fewer pupils were continuing their foreign language studies after 'O' level. The languages most required, he added, were not the exotic ones, but French, German and Spanish.

Professor Lockerie has been chairing a study group project under the title: Education for an Industrial Society.

He said what was needed was a totally different syllabus designed for those wanting a practical command of foreign languages. He feels that if such a course is introduced the benefits would not take that long to appear.

## Strike threat to Lucas Aerospace

From Clifford Webb, Midlands Industrial Correspondent

Hard-won contracts to supply fuel systems for next generation European and United States aircraft are threatened by a strike at two Lucas Aerospace plants in the Birmingham area.

Fifteen hundred workers at the Sharnford Lane and Moor Green plants of the engine management division walked out five days ago when the company threatened to dismiss 80 workers who were demanding extra pay for accepting new technology.

Lucas is uncompromising in its reply. As there was no extra work involved and no job losses, there was no justification for more pay and none would be forthcoming.

Last night, a Lucas spokesman said: "The engine management division is a high technology company operating in a very competitive sector of the aerospace industry. We need high technology

benefit from it as well as the company."

At the heart of the trouble is the proposed use of Visual Display Units (VDUs) by mainly clerical and warehouse staff. Discussions between management and unions have dragged on for more than six months and according to the company concluded with agreement in principle to accept the VDUs. As time drew near for their actual introduction, the question of extra payment was raised.

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Last night, a Lucas spokesman said: "The engine management division is a high technology company operating in a very competitive sector of the aerospace industry. We need high technology

systems to stay competitive. Our rivals have been using them for some time. If we are going to be penalised by extra wages every time we try to improve our competitiveness we are on a hiding to nothing."

"Any worker who feels that he is being called upon to do more work could ask for his job to go before the job evaluation board for reassessment. But that will not be possible until he is actually at work."

Repeated attempts to spread the strike to other Lucas aerospace plants employing 12,000 have been firmly rejected. These include two other plants in the immediate Birmingham area.

Despite shop stewards' attempts to bolster spirits last night, there were indications that the lack of support has split the strikers and could lead to a move to end the stoppage today.

## Japan counters EEC charges

The Japanese mission to the European Community today charged that European trade imbalance made by European employers in another example of continuing trade tensions.

Mr Kunihiko Saito, mission deputy chief, countered the charges point by point, saying he feared the statement was not objective. He said the Japanese Community Employers Federation "would only be detrimental to the smooth development of economic relations between Japan and Europe."

The federation had said during the recent visit by a delegation of Japanese business leaders and government officials to Brussels that Japan had to make a greater effort to promote imports of

European goods and European investment in Japan. The European employers' also claimed Japan was maintaining non-tariff barriers.

Mr Saito said recent figures showed Japan was cutting down its exports to Europe in an effort to limit Europe's trade deficit. He also denied the Japanese mission was not objective, claiming that Japan had no tariff on cars and much fewer quantitative restrictions than the Common Market.

Despite these claims, Japan's surplus is expected to reach \$15,000m (£7,900m) this year, up from \$12,000m in 1980.

The average Japanese tariff was 3 per cent against 5 per

cent in Europe and Japan maintained a global import quota on 27 products against \$9 in Europe. He added Japan had slowed down its exports of cars and TV sets and was increasing efforts to import more from Europe.

Mr Saito denied rumours that Japan would withdraw from bilateral trade talks with the United States and the European Community, but added that he personally felt the Japanese will oppose a renewal of voluntary export restraint agreements it made this year with several European countries. (He cautioned that his statement was "only a personal view" of what the Japanese Government intends to do.) — Agencies.

## TV ratings

## Jaws wins monster audience for ITV

The public ratings war between ITV and BBC ended in August when the Broadcasters Audience Research Board (BARB) over the work of the Joint Industry Committee for Television Advertising Research (JIC-TAR) and the BBC research department.

Since then, the only figures officially released publicly separate the three channels and give no basis for comparing them. The main reason for this is the BBC's reluctance to share the cost of a system it fears will show its programmes to be generally less popular than its rivals.

From today, *The Times* Business News will publish a weekly combined Top Twenty from BARB's copyright researches comparing ITV programmes with BBC's. It will be backed up by an analysis by Eikan Allan of the performance in viewing terms of the week's programmes.

Jaws claimed the biggest ratings in British television on October 8 (Eikan Allan writes).

Jaws beat the BBC's *Opportunity* of Top of the Pops, *Blind Date*, *The Day of the Triffids* and *Fanny Hill* to claim the monster rating of 23,770,000. The only time more people have watched a single channel was when a strike blacked out ITV completely.

The other surprise of the week was the position achieved by *The Paul Daniels Magic Show* (Saturday) which even managed to pull its preceding programme, *Juliet Bravo*, into the first half of the table, despite opposition from *Southern*. Take a Letter, Miss Jones, which itself just made the chart.

Two newcomers to the schedules, *Bullseye* (Monday), *ATV's quiz-and-darts show*, and *LWT's Play Your Cards Right* were in the bottom. Although *Angels* and *Rosie* are weak opposition.

## 'ONEROUS' RATES ATTACKED

The secretary of the National Federation of Self-Employed and Small Businesses has called the commercial rates system the most destructive tax ever imposed because it discriminates against any company needing comparatively large premises and imposed a relatively heavy burden on smaller concerns.

Mr Brian Kelly said that commercial rates damaged profit and investment, fanned inflation and made exports dearer and imports more competitive.

Rates were a particularly onerous tax in times of recession because they were not related to profits or sales. New enterprise was also hampered.

Mr Michael Heseltine, Secretary of State for the Environment is due to publish a green paper on rates soon and Mr Kelly appealed for commercial and industrial rates to be included in any review.

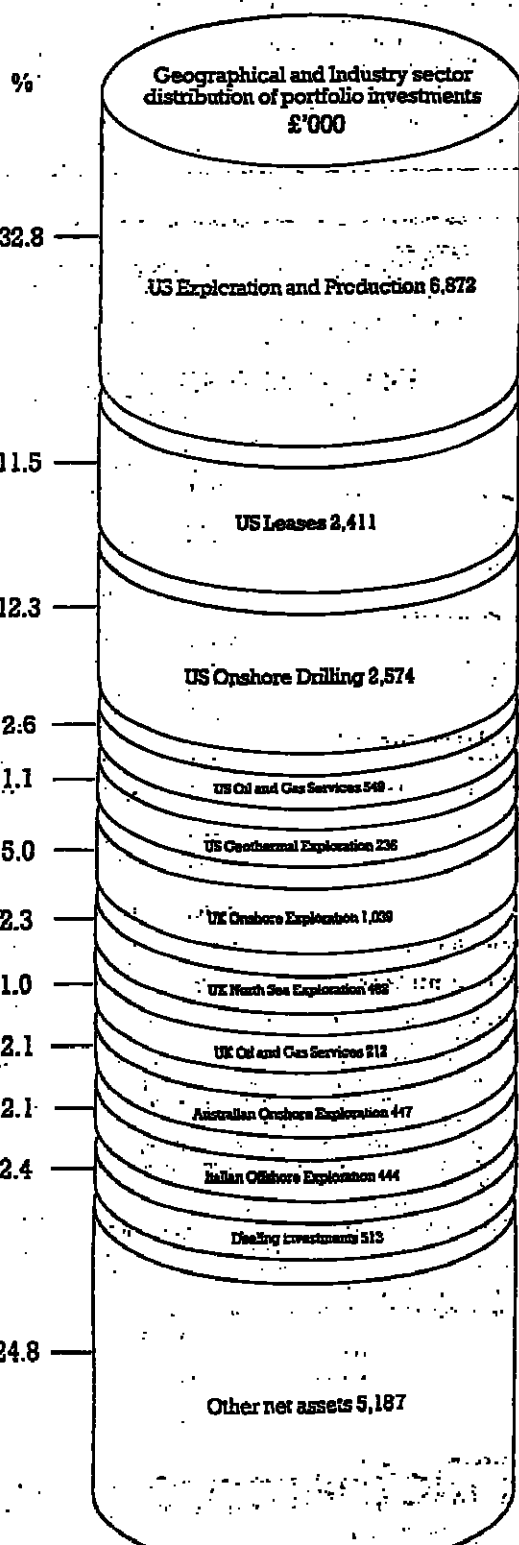
## China oil venture

Work has begun on an oil refinery at Zhanyang, Guangdong province, that marks the first foreign investment in the Chinese refining industry. It is a joint venture between Ampac Oil of Hong Kong and the Guangdong Petrochemical Industrial Corporation.

## Bank Base Rates

ABN Bank	15 1/2%
Barclays	15 1/2%
BCCI	16%
Consolidated Crds	16%
C. Hoare & Co	15 1/2%
Lloyds Bank	15 1/2%
Midland Bank	15 1/2%
Nat Westminster	15 1/2%
TSB	15%
Williams and Glyn's	15 1/2%

\* 12m deposit on basis of £1,000-£50,000 14% over £50,000 14 1/2%

TR Energy  
PUBLIC LIMITED COMPANY  
First Annual Report

TR Energy is a new company using specialised management skills to build a portfolio of energy based assets. The main emphasis is on investment in oil and gas production and reserves directly and through corporate entities, partnerships or joint ventures, especially, though not exclusively, in the United States.

We are convinced that in the long term oil and gas assets, particularly in the US, will at least maintain their value in real terms and accordingly have built up TR Energy's assets there to about two thirds of the total investments.

It is the intention to obtain a geographical spread of investments; the position in Australia is being strengthened because of the excellent long term prospects there.

The company's investments can be divided into three main groups.

**Exploration and Production** The progress of investments is satisfactory but it may be some time before they show a major impact on earnings.

**Leases** Investments have been taken through partnerships with operators who have considerable experience in a particular region. The continued rise in prices of US leases is encouraging.

**Drilling** The results in the companies and partnerships concerned are good.

A small percentage of assets has been invested both in service companies and a geothermal exploration company.

Although the company has only been in operation since September 1980, £15 million has been invested at 30th June 1981 and the company is well placed to benefit from future developments in the energy field.

For a copy of our Report and Financial Statements, please apply to the Company Secretary.



**TR Energy**

TR Energy Public Limited Company, Mermaid House, 2 Puddle Dock, London EC4V 3AT.

## Business Appointments

## OFT names divisional director

Mr Lionel Lightman has been made director of the competition policy division of the Office of Fair Trading.

Mr D. E. Lees has joined the board of Guest Keen and Nield.

The Earl of Kimberley and Mr David Ross have joined the board of R. J. Levitt Pension Consultants.

Mr J. M. Whisker and Mr D. G. Jones have been joint managing directors of Fenner International.

Mr Paul Lockyear is the new deputy managing director of Canada Permanent Trust Company (UK).

Mr R. J. Rimington has been made chairman of Hollis Bros & SSA and Mr D. H. Barnett, group managing director following Mr G. S. Mitchell's relinquishment of these positions.

Mr C. G. Ross becomes managing director of GEC Large Machines. He will resign as a director of Lake & Blair on November 20.

Mr Peter Pittman is now deputy chairman of Pittman and Mr Mark Pittman, group managing director.

Mr Donald Davis has for personal reasons resigned as group managing director, and as a director of the company.

Mr Nicolas Paravizini is now deputy chairman. Mr Hans Rippel managing director and Mr Neil Campbell, a director of Sarasin International Securities.

Mr I. Davis has been made deputy managing director of Thomas Bates & Co. Mr H. Clayton has retired as managing director. He will, however, continue as a director.

Mr Anthony J. Shaftforth, chairman of Inco Europe, will assume the additional duties of managing director from November 3. This follows the resignation of Dr. Robin Nicholson as chief of the Central Policy Review Staff in the Cabinet Office. Mr Shaftforth will also continue as chairman of Inco Europe's two UK subsidiaries, Wiggins Alfords of Hereford and Daniel Doncaster & Sons of Sheffield.

Mr George Woodberry, executive director of Min Security, has joined the board of Securitas International.

Mr John Jeffrey-Cook has become director of publications at Delecto Publishing.

Miss Deborah Garrett and Mr Neil Mackay have joined the board of Christopher Tilly and Associates.

Mr J. L. Boyer and Mr H. G. Correll Barnes have become directors of Anglo-American Securities.

Mr A. J. Hallett has been made export sales director (Middle East) of Armature Shapers.

Mr Murray McLean has been made a director and elected chairman of Robert Moss. Mr N. J. Pearson has been made company secretary.

Mr J. Palmer is to be succeeded as chairman of J. H. Fenner and Co. (Holdings) next year by Mr P. W. Barker. Mr Palmer remains on the board in a non-executive capacity. Additionally, the following join the board of J. H. Fenner and Co. (Holdings): Mr T. Thornton, a non-executive director who was formerly deputy chairman of Shaw and Martin.

Mr S. Clegg, managing director of the Fenner South Africa subsidiary, Mr P. J. N. Harvey, managing director of the Fenner group subsidiary, James Dawson and Son; Mr S. Parker, sales director of the Fenner Power Transmission Division in the United Kingdom.

Mr George Warwick has become managing director of Alpine Dreamline.

Mr Tom Hett and Mr Ian Stewart have joined the board of Henson Industrial Services.

Mr Michael Turner will succeed Mr Peter Allsup as chief executive of Associated Book Publishers from January 1.

Mr J. H. Nightingale & Co. Limited

27/28 Lovat Lane London EC3R 5EB Telephone 01-621 1212

The Over-the-Counter Market

1980/81

High Low Company Price Chg Gross Yld % Actuat % Full Thru

114 100 ABI Hldgs 10% CULS 110 - 10.0 9.1 -

76 39 Airprug Group 70 - 4.7 6.7 11.1 15.4

52 21 Armitage & Rhodes 44 - 4.3 9.8 3.7 4.3

200 224 Bardon Hill 193 - 9.7 5.0 3.4 11.1

104 88 Deborah Services 87 - 5.5 5.7 4.8 9.4

126 88 Frank Horrell 115 - 6.4 5.6 10.4 25.0

110 39 Frederick Parker 60 - 1.7 2.6 26.1 -

102 93 IPC 50 - 7.3 7.6 6.9 10.4

143 59 Jackson Group 95 - 7.0 7.4 3.0 6.7

130 405 James Burroughs 108 - 8.7 8.1 7.9 9.9

250 244 Robert Jenkins 285 - 31.3 11.0 4.0 18.1

59 59 Serentone FA 33 - 5.3 10.0 8.2 7.6

224 182 Tordy Limited suspended 15.1 - - -

23 3 Tyndale Ore 13 - - - -

90 58 Tyndale 15% UL5 13 - 15.0 15.7 -

55 34 Unilink Holdings 76 - 3.9 4.6 6.1 10.3

103 81 Walter Alexander 34 - 6.4 7.6 5.5 4.8

263 181 W. S. Veaner 225 - 13.1 5.8 4.3 6.7



BY THE FINANCIAL EDITOR

## Capitalizing the future

The government's announcement that it is to sell off a majority stake in BNOG and British Gas oil interests is motivated partly by ideology and partly by pressure to cut back the expected overshoot on the Public Sector Borrowing Requirement (PSBR). But as one of the leading advocates of the untrammelled free market in the Cabinet, Nigel Lawson, the Energy Secretary must know the timing of the asset sales is far from perfect. The total worth of BNOG as estimated by Wood McKenzie, brokers, between £1,600m and £2,400m. This implies that the Exchequer could benefit by say £1,200m from the sale of the production and exploration facilities, with a further £300m or so deriving from British Gas operations in the North Sea plus the Wytch Field.

Despite the prolonged bear market in oil shares and the continuing pressure on crude prices during the recession, the City still seems to be confident that the prospective sale of part of BNOG and British Gas production and exploration interests will be as well received as any parts of the Government's denationalization portfolio. Admittedly the oil game has changed radically in the last year and the Government will not be able to raise anywhere near as much as it could have done. But the sheer quality and breadth of both British Gas's and BNOG's portfolios, and gas assets should make the sale sometime next year an enticing proposition.

But had the BNOG sell-off been brought forward a year, values according to oil analysts, would have been some 25 per cent higher. As it is, a majority stake in BNOG is likely to be offered at a time when the present glut and weak prices will have stretched a further 12 months. So given the wild fluctuations in exchange rates and the prospect of further splits in the OPEC cartel, there is very little for investors to chew on in the way of hard facts at present.

Possible renationalization by a future Labour administration, especially of such a sensitive area as energy, will dampen some investors' enthusiasm. But there is little doubt that the whole private sector of the North Sea will be strengthened by BNOG's new status, particularly after the way it has started to speak out against Government oil taxation policy.

For M & S, the climb in half-year pretax profits looks impressive, moving up by £17.1m to £86m. But the company is with a 1980 figure that represented the first decline in profits at M & S. So, perhaps, M & S results should be set against the 1979 pretax profits of £77 rather than last year's £69m. That said, however, the latest set of figures encouraging. One of the principal reasons lies in a 13.9 per cent increase in total sales to £963.1m. Within that the bulk has come from the United Kingdom operations where clothing and other merchandise have risen by 9.4 per cent to £550m and foods by no less than 19.1 per cent to £340.5m.

The figure for the foods side is particularly remarkable given the recession and the decline in disposable incomes. M & S has obviously overcome the problems of a year or two ago and managed to hit the right blend of price and quality in the specialty market it aims at. The story is nearly the same in the clothing activities, but some of the increase in volume has been won through price reductions.

Overseas the picture is patchy with the losses on the Canadian operations being reduced by £300,000 to £600,000, but Europe increasing its contribution from £300,000 to £1.1m, thanks principally to Dublin and Brussels. For the current half year, which has not got off to a particularly good start, the question must remain whether the group will be able to maintain market shares in face sharp reductions in consumer income. Still, M & S should achieve pretax profits of around £200m against £181m.

At Mothercare, pretax profits came out at £6.6m, a fall of £1.5m. The problem area continues to be the United States where an ambitious expansion plan is running into problems of greater severity than the management must originally have expected. For sales might be up 44 per cent but that was only thanks to the opening of new units, and in fact turnover in established stores was static. With cost continuing to rise, it is therefore hardly surprising the American operations saw losses mount from £348,000 to £1.1m.

But Mothercare is not planning a repeat of the exercise in Japan where it pulled out after only six weeks. Instead it is injecting some \$15m into the United States company from the home base, a change in policy, in an effort to put the operations on a sound capitalized basis.

In the United Kingdom margins are under pressure with sales virtually static at £65.7m and trading profits down nearly by a fifth to £7.2m. Mothercare suffered here from some slow moving stock but staff savings have helped to offset that somewhat. M & S finished at 107p, down 3p, where the historic yield is 5.1 per cent. Those of Mothercare were also off on the day at 154p, which puts them on an historic yield of 3.6 per cent.

Periods of rising interest rates are rarely good news for the discount houses; and this summer, with all its false dawns on falling dollar interest rates, has probably provided as many potential bill traps for the unwary as we have seen for some time. As far as Gerrard & National's first half (the six months to October 5) is concerned, it has been a period when it has been possible to make a profit, but only a small one and way down on the comparable period of 1980. Although there were parts of the period when margins were extremely good, the inexorable rise of interest rates finally took its toll. Three month eligible bill rates, for instance rose 4 1/2 per cent over the period. The company is sticking to last year's policy and leaving the dividend unchanged at the interim stage, though the group will presumably be hoping to take advantage of an eventual fall in interest rates before the year end. In that context today's trade figures, and the market's reaction, may offer a clue as to whether United Kingdom rates can yet be taken as having peaked.

The British National Oil Corporation's oil producing assets in the North Sea were constructed around the wreckage of a private company rescued by the state. Now they are at least a majority share in them, are to be handed back to the private sector together with the oil assets of the British Gas Corporation, which British Gas fought so bitterly to prevent becoming part of BNOG's dowry.

It is a peculiar irony which is bound to add to the violence of the political reaction to the statement by Mr Nigel Lawson, the new Secretary of State for Energy, and intensify the rancour felt by the exploration teams so carefully built up in the Corporation.

For the Government's determination to sell off the state oil assets in the North Sea represents much more than the most dramatic move yet to raise funds for the public sector, although the market value of those assets amounts to well over £3,000m. It also suggests the most far-reaching change yet in the position of the state in the country's most valuable resource.

British Gas has been in North Sea exploration since the beginning, mostly as a partner with the American Standard Oil of Indiana group. It now holds a share in oil producing fields, or fields being made ready for production, as well as four main gas fields.

Although it undoubtedly owes some of its position to the preference which state corporations were given in licensing rounds under previous Labour governments, it feels proud of its own record of discovering the Wytch field, the oil producing field which has just been instructed to sell — as well as pioneering exploration in the Channel and in the Irish Sea.

Its argument through successive governments, to the last Labour Government, to transfer its oil interests to the fledgling state oil corporation, and, more recently, the present government's desire to sell them off in a package of state assets, has been consistent and obstinate.

It has taken genuine risks in exploration. It needs to take part in exploration if it is to understand and have some control over the future supply of its natural gas. As long as this is so, then it cannot separate out whether it is exploring for gas or for oil, still less so today when some

of the big new sources of its gas are likely to come from fields in which gas is associated with oil.

BNOG's history has been more recent and more fraught. It was founded only five years ago on the transfer of producing interests from the National Coal Board (a main share in the Viking gas field with a share in discoveries at Dirlin, Hutton and Thistle) and, more fortuitously, from the oil interests of the American Signal group, which had been bought by British Petroleum and then passed on to the Government as part of the state rescue operation.

These producing assets gave it a ready cash flow (the Corporation had revenues of nearly £450m last year) in the early years coupled with the assets on which to borrow on the private markets. They have also given it a firm base on which it has built up one of the most stable exploration success records of any of the state-owned oil companies. As the Labour Government demanded compulsory participation in any new licences awarded.

From the point of view of government funding, the

Adrian Hamilton

## Mr Lawson starts the big North Sea sell-off

### BNOG's main oil interests

Field	Reserves (million barrels)	BNOG's share (million barrels)
Beairste	180	45
Bras	250	50
Dunlin	300	29
Hutton	250	50
Murchinson	300	100
Ninian	1,000	218
Statford (UK)	550	183
Thistle	450	85

### British Gas Corporation's oil interests

Field	Reserves	British Gas share
Beryl	800	80
Fulmar	500	19
Hutton	250	26
NW Hutton	280	72
Monrovia	90	28

Source: Wood, Mackenzie and Co.



Mr Nigel Lawson: tough political battle ahead.

combined oil interests of the two corporations are extremely attractive. If the new Energy Secretary is now pressing ahead with the sales where his predecessor, Mr David Howell, stepped back from it (in the early months of the Government there were intensive discussions with BP with a view to it taking BNOG's assets), it is largely because the Government's funding needs have proved so overwhelming.

The value of the two corporations' holdings, even excluding their more speculative exploration interests, is large — between £1,500m and £2,000m in the case of BNOG and over £1,000m in the case of BGC. Although a considerable slug for the market to swallow, it should not be impossible, especially if the Government is prepared to sell the assets directly to the oil companies.

As the recent take over of Conoco has shown, American oil companies, especially, have proved they can raise large sums for takeovers and many still have those credits ready to be revived. Then there are the oil companies of

the oil deficient countries such as Germany and Japan which have so far proved relatively unsuccessful in their efforts to find oil of their own and, on past occasions, enthusiastic about taking a large share of the North Sea.

The difficulties will be the more practical ones of setting rules for the sales and overcoming some of the legal problems associated in the various partnerships. The Government is bound to come under heavy pressure not to allow the oil to be sold to foreign companies, yet to restrict the sale only to UK concerns will be difficult to police and will rouse an outcry from America as well as the EEC.

Nor will companies which were forced into partnership with BNOG take kindly to any sale which reflects on the preferential value given to state corporations in previous rounds.

The government's decision will be bitterly opposed by the Gas Corporation, which will see in it a direct effort to clip its wings and destroy its exploration and production base.

It may be less opposed by the new management of BNOG, under ex-merchant banker Mr Philip Shelbourne, who has discreetly welcomed such a move as a means of freeing the corporation from its role as a tool of state policy and leaving it to pursue its development as a medium-sized oil company, not unlike many others in the North Sea. Yet it is precisely this ill-defined role of BNOG and BGC for that matter, as protectors of a state share and control of the North Sea, which is likely to dominate the debate over Mr Lawson's announcements.

The Government argues that its means of controlling North Sea oil flows remains as strong as ever through its continued hold of BNOG's trading operations. This system, under which BNOG has the right to buy 51 per cent of all oil production from the North Sea, is being kept separate in a trading company fully-owned by the state.

Effectively, it means that in times of crisis the Government can ensure that oil is sold into Britain, rather than abroad, and that it can regulate oil production rates if it so desires.

The critics will argue that this is not enough. A state oil company, it is suggested, is crucial as a means of ensuring that a proportion of profits is kept for the nation, to cast an eagle eye on the tax and production manoeuvres of the oil companies and to enable the state to undertake exploration and development which the oil companies, for reasons of self-interest, may not be willing to carry out.

When BNOG was founded five years ago, it was in the wake of a devastating report by the Parliamentary Accounts Committee pointing out how little of the benefits of the North Sea would come to Britain at that time.

It was against the background that no other country outside America and Australia had been willing to develop its oil resources solely in the hands of private companies.

Now the wheel has turned full circle, only this time it is not on the grounds of the need for greater private capital to develop resources — both BNOG and BGC have adequate cash flow for their present needs — but on the grounds of philosophy and public expenditure. It is a move that will arouse some of the bitterest and most fundamental political debates so far in the government's life.

## Why Holland cannot balance its books

Amsterdam

The fact that Queen Beatrix of the Netherlands has asked two economists to find a way out of the country's present political crisis aptly illustrates the nature of problems involved.

The 15 able politicians — six Christian Democrats including Prime Minister, six Socialists and three Democrats — who form what has become since last Friday, a caretaker cabinet — had no apparent difficulty in finding a solution to the sensitive problem of how to tell Holland's people that the signing of nuclear missiles on Dutch soil was out of the question for the foreseeable future.

But when they got to the nitty-gritty of balancing the books they found themselves as numerous Dutch companies and households in these difficult times, in serious trouble.

In spite of more than three months' anxious deliberation talks between the three coalition partners after the May 26 parliamentary elections, and a further five weeks of negotiations within the new Cabinet, it was clear by September 11 it proved impossible to reconcile the need to cut public expenditure for 1982 by some 4,500m guilders (about £1,000m) with

ambitious plan to combat unemployment.

The latter is the favoured project of Mr Joop den Uyl, the leader of the Labour Party, who is vice-premier and a sort of super minister of social affairs with special responsibility for all matters pertaining to unemployment in the second Van Agt Cabinet which resigned last Friday.

Both Mr den Uyl and his party are committed to taking drastic action over the country's unemployed, and he initially requested that some 4,000 guilders be allocated next year towards the creation of new jobs.

There is no disagreement within the Cabinet about the fact that soaring unemployment is the country's severest headache. Officially more than 400,000 people, or 9.6 per cent of the working population, are out of work. It will not be long before this official figure reaches the psychologically traumatic level of half a million. In fact the real level of unemployment in the Netherlands is already much higher; about a quarter of a million unemployed are not included in the jobs total because they are receiving disability benefits.

While the most recent Dutch disast, known as "Hollanditis", refers to the spread of unilateral nuclear disarmament, an earlier

Robert Schuil

national disease was diagnosed by Mr James Callaghan, when still Prime Minister, who warned Britons against using North Sea oil riches in the same way as their Dutch had done with their natural gas resources.

Living standards in the Netherlands are exceptionally high. Hourly wages are, with the exception of Sweden, the highest in the world and the same applies to social benefits. Materially speaking, the unemployed, the sick and the disabled remain well off while all Dutch women over 60 and all men over 65 receive state pensions geared to the minimum wage levels irrespective of whatever other pensions they may receive.

Obviously the Dutch welfare state is an expensive burden for the decreasing number of people able to provide the goods and services to carry.

An additional complication is that the working population as a whole is growing older. Unemployment has hit the young hardest. More than 800,000 unemployed are under the age of 25. As a result the pyramid on which the financing of the social security system is based is in danger of being turned upside down.

The Dutch disease referred to by Mr Callaghan concerns the fact that the gigantic revenue brought in by natural gas over the past 30 years was

spent on the material well-being of the country and not invested in a fundamental restructuring of the economy.

With the exception of gas, Holland has no natural resources and until the last war was largely dependent on agriculture and trade. The country's natural gas reserves are expected to run out in about a decade, so that Holland has about 10 years in which to create an economic basis which will allow it to survive without the gas revenues.

This need was the undercurrent in the conflict that brought down the Government last Friday. At issue was the Christian Democrat insistence that the books must balance, the Democrat '66 view that the long term employment and the economy is best served by emphasizing industrial innovation and the Socialist approach of direct state intervention in the creation of jobs.

Mr Alfons van der Stee, the Christian Democrat finance minister, was adamant that the budgetary deficit should not be allowed to go beyond 6.5 per cent of the national income. At the same time it has been decreed that the already heavy tax burden should not be increased further.

Financial room for manoeuvre was reduced further by the sluggish effect of spending cuts introduced by the previous government and by the short-fall of state revenue from natural gas as a

result of national energy thriftiness.

In the end the Cabinet managed to scrape together some 3,300m guilders for Mr den Uyl's employment programme — but only on paper. It was unclear, however, whether some two-thirds of that amount would ever be forthcoming as it was tied to deals that still have to be negotiated, such as a bigger tax on the oil companies' responsible for exploiting natural gas.

This lack of substance as well as the failure to compromise over a plan put forward by Mr Van Agt which would have meant even greater spending cuts on other government departments, was unacceptable to Mr den Uyl and the other Labour Cabinet members.

Professor Cees der Galan of Groningen University and his colleague, Victor Halberstadt of Leyden University are the two economists who have been asked by the Queen to find a way through the impasse.

Both are members of the Labour Party, but it has been noted that both are known to favour measures to improve profitability as it was they to tackle the problem of unemployment. In this they appear to stand closer to the views at present held by the Christian Democrats and the Democrats '66 than to the views of the party, a position which should facilitate their task as bridge builders.

### Retailing

### Contrasting results

Yesterday's retail sales figures provided little encouragement for the retailing sector, with the underlying trend, so far as it is possible to see, now on a downward trend. The figures came at the same time as very contrasting results from two of Britain's leading High Street groups with those from Marks & Spencer better than anticipated and those from Mothercare a touch worse than feared.

## Business Diary: Romans in the gloaming

Rome. Quando sei a Roma, fa quello che i Romani fanno — When in Rome, do as Romans do, is a saying of infinitely more allure than See Naples and Die. But what exactly is it that in Rome you do as Romans do?

At first I thought it was just the same as what you were doing wherever you came from, for in being warned about Rome's pickpockets, I was told: "Be as careful as you are at home." This caution came from Tomaso Tomba, United Kingdom director of the Italian State Tourist Board, although Tomba's family, is from Bologna and he was born in Stockholm.

Ines Farina, who in Rome represents CTE the state tour operator, told me: "Leave your valuables in the hotel safe and don't take any

money out with you unless you are going shopping — also your passport and, above all, your Alitalia ticket."

These precautions sound more Roman by the moment, Miss Farina added: "Be careful of gypsies. There seem to be a large number of gypsies, especially in the centre of Rome."

"They're not really harmful, but they will probably try to come round you and steal some money from you."

I duly kept out of the gypsies' way — and they mine, for gypsies saw I none. My goods were safe, except from Alitalia or their agents who did in the zip on my bag and obliged me to go shopping for another.

A newcomer to Rome, I wondered I might blend in better with the Romans if on the way to the shops I could contrive to pinch a few bottoms, preferably non-Romany ones.

But that, according to Ann Austin — whose bottom, I hasten to add, I did not assay, is now considered a practice more of ancient than of modern Rome.

"A woman can move about on her own in Rome without that sort of trouble nowadays," said Mrs Austin, who runs Austin's Travel Agency in Birmingham and is president of the local Skat (travel economists) Club.

Mrs Austin, she says, might be the first to feel the pinch were this still a Roman "do" rather than a "don't". I ventured to observe as much, and she seemed to think this a most reasonable attitude.



Christian Democrat Flaminio Piccoli: Bettino si, Enrico no.

Her suggestion for doing as Romans do was "Steer clear of the gypsy taxi drivers at the airport — they're not to be trusted, either with the fares or with women."

This I know to be a reasonable attitude, for even as we spoke, there tottered into the hotel a poor English lady — poorer at any rate than when she landed at Fiumicino airport — who had not taken a registered, yellow cab. Harmed only in the purse, she had been charged about £34 for the trip, over twice the rate.

Money again figured in the Roman "do" when called on Luigi Pieraccioni, general secretary of the Union of Italian Chambers of Commerce.

Pieraccioni is telling his members in Rome and elsewhere: "Peg the shop prices of 20 basic foods for the next

two months — or else have them pegged for you, perhaps for much longer". His own resolve cost him the dinner of cuttlefish (not on the list of 20) I had had with Enrico, but he was called away to discuss these "frozen foods" at a meeting with the industry minister, Giovanni Marcora.

Flaminio Piccoli, secretary — kingmaker of the Christian Democrats, largest party in the ruling coalition, had a suggestion which could be rendered thus: "Kick Enrico Berlinguer and his Communists out of bed, and snuggle up with Bettino Craxi and his Socialists instead."

The formerly accommodating, now Communist, Piccoli told me, now sought in obedience to Moscow's foreign policy "to overcome the Christian Democrats, rather than to work alongside them". And after Afghanistan, he suggested, who needs Communist friends?

But could Piccoli afford socialist friends? They were making the right noises about Europe, about NATO and about the economy. They were taking votes from the Christian Democrats. The Government was in crisis over the Corniere della Sere affair. Did this mean early elections, with Italy following Greece leftwards?

Piccoli said: "The Government, I believe and hope, will last throughout the winter, and if they get as far as next spring — having made some progress on the economic front — then nobody would have any interest in early elections."

Turning, or rather being steered towards our own, Social Democrats, Piccoli had a Roman "do" that would apply as much to Mrs Thatcher as to Mr Craxi. For Party splits were "always traumatic and negative", he said.

Mention of Christians, of course, brings me to the Vatican, where I learn the Pontiff is one of the heads of state subscribing for the launch and use of telecommunications satellites.

Pope John Paul, I am told, needs satellites for things like switching on from Rome the lights around the statue of Christ at Rio de Janeiro — not for watching whether his flock is going to church.

Go to church. Ah, that's it — the one thing Romans do that I do not do in London but could do in Rome as nowhere else.

I chose the thirteenth-century cathedral of Santa Maria in the hill above Rome at Anagni. Because the service had already started, they would not let me in.

Totally unfair Roman joke: two Italian men and a girl are washed up on a desert island. One Italian kills the other and lives happily after with the girl. Two German men are washed up on a desert island with a beautiful girl: one German kills the girl and both Germans live happily ever after. Finally, two men from Thomas Creek and Son are washed up on a desert island with a beautiful girl: the two men are still waiting for instructions from head office.

Ross Davies

## THE NEW THROGMORTON TRUST LIMITED

### Interim Revenue Statement

(Unaudited)

	Six Months to 30.9.81	Six Months to 30.9.80	Year ended 31.3.81
	£	£	£
GROSS REVENUE	772,939	700,042	1,405,536
LESS: Administration and interest charges	119,423	114,770	249,714
	653,516	585,272	1,155,822
LESS: Taxation	208,879	186,845	358,146
Earnings for the period	444,637	398,427	797,676
Earnings per share	1.136p	1.018p	2.038p
DIVIDENDS			
Interim 1.0 pence (1981 - 1.0 pence)	391,348	391,348	391,348
Final - (1981 - 1.0 pence)	-	-	391,348
Cost of Dividends	391,348	391,348	782,696
Undistributed revenue of the period	53,289	7,079	14,980
Brought forward	15,125	145	145
Unappropriated revenue carried forward	£ 68,414	£ 7,224	£ 15,125

The Board of Directors are pleased to declare an interim dividend of 1.0 pence per share (1981 - 1.0 pence) payable 15th January 1982 to income shareholders on the register at the close of business on 11th December 1981.

The Net Asset Value applicable to each unit of Capital Loan Stock at 30.9.81 was 225.73p (30.9.80 - 237.54p and 31.3.81 - 299.97p).



FINANCIAL NEWS AND MARKET REPORTS

Stock markets

Wall St gloom spoils confident start

After making a promising start to the second leg of the account, equities suffered another bout of nerves yesterday following the latest sell recommendation by Mr Joe Granville in New York.

Mr Granville, a renowned bear market expert, urged his clients to sell everything yet again as he predicted another sharp slide in world markets. As a result Wall St opened sharply lower and London, faced with the current economic and industrial problems, had little choice but to follow suit. The FT index opened 0.8 up at 10 am before extending its gain to 3.7 at 1 pm, finally to close with a lead of only 0.9 at 464.3.

Although business was described as thin, dealers were surprised by the market's confident start in the face of the threatened strike at BL, the current level of interest rates, and today's trade figures, which are not expected to offer much comfort. But supported by a steady pound, jobbers reported some cheap buyers who forced a few bears to close their positions.

Glaxo was a major feature rebounding 15p to 390 after 38p following weekend comment on the prospects for its latest drug, Zantac.

But stores failed to gain any benefit from the half-year figures from Marks & Spencer and Mothercare which proved back in line with expectations. Marks & Spencer eased 3p to 107p soon after the figures, while Mothercare shed 2p to 150p.

Glits displayed a steadier trend after last week's shake-out, helped by a certain amount of bear closing in thin conditions. In longs, the new tap

Exchequer 15 per cent closed unchanged at £241, while the rest of the sector recovered from earlier falls of £1 to close with falls of £1/16 to £1. At the shorter end, further consideration of the yields of 16.5 per cent produced rises of up to £1.

Leading industrials lacked any convincing trend and displayed a mixed picture at the close. ICI failed to glean any benefit from the latest circular from brokers Sheppard's and Chase, and many dealers said this showed a lack of confidence among many investors. Small rises were seen in Reckam, 2p to 190p, BOC International, 3p to 135p, and Bower, 4p to 206p, while Tube Investments continued to recover from recent market rumours and rose 4p to 98p. Meanwhile, Hawker Siddeley held steady at 252p ahead of tomorrow's figures.

The big feature of the day was Amalgamated Metal, currently the target of a minority bid from Preussag, which leapt 146p to 554p following a dawn raid on the company by Permo-

dalan; Nacional, which later made a formal bid of 550p a share. Appleyard skipped 1p to 65p after news that Suter Electrical had picked up a further 390,000 shares making its stake to just under 20 per cent. Talk of a bid by Rowntree Mackintosh, unchanged at 152p, clearly had little effect on Huntley & Palmer, which closed 1p lower at 69p after an early flurry.

Elsewhere, speculative action prompted rises of 3p in Grindlays at 206p, and a similar amount in Toser Kemsley at 73p, while favourable comment was good for 6p on LWT "A" at 106p, 4p on Scottish TV "A" at 78p and Anglia TV "A" at 84p.

A 10 per cent increase in profits was enough to lift Bryant Holdings 3p to 68p. But disappointing trading clipped 3p from BFM Holdings at 52p, while Wells lost 1p to 161p and Gerrard & National 5p to 263p. Francis Industries, reporting tomorrow, rose 2p to 76p. Stores drew little benefit from the figures from Mothercare and Marks & Spencer with Great Universal Stores "A" los-

ing 8p to 365p while British Home Stores, reporting tomorrow, held firm at 110p.

Oils held on to earlier gains after news that Opec had almost reached agreement on a pricing arrangement for crude oil. However, prices closed below their best. Among the majors, BP and Shell put on 2p apiece at 286p and 336p respectively.

Equity turnover on October 16 was £75,012m (9,285 bargains). Active stocks, according to the Exchange Telegraph, were: Glaxo, Racal, Assam Frontier, GEC, Hanson Trust, Marks & Spencer, BP, Thorn EMI, P & O, British Land, Cons Gold Fields and Plessey.

Traded options: Total contracts amounted to 1,447, of which 446 were puts. Marks & Spencer attracted 373 calls after the figures. BP attracted 118 puts.

Traditional options: Dealing for new dates saw calls in FNFC on 4p, Town & City on 2p and Hawker Siddeley on 2p, while doubles were made in Grand Met on 2p and Cons Gold Field on 65p.

Latest results

Company	Sales	Profits	Earnings	Div	Pay	Year's
Int or Fin						
Bestwood (I)	0.34(0.41)	0.11(0.04)	6.0(1.03)	5.0(0.5)	23/10	—
A & C Black (I)	1.34(1.28)	0.06(0.06)	5.6(0.6)	0.5(0.5)	5/12	5.77(5.25)
BPM Holdings (F)	77.9(67.8)	2.6(2.7)	58.7(113.2)	1.9(1.81)	30/11	—
A. W. Balgill	—	0.0(0.0)	0.3(0.18)	0.58(0.58)	21/12	4.3(3.7)
Widlake (F)	—	—	—	—	15/1	—
Marks & Spencer (I)	963.1(845.5)	86.0(68.9)	3.4(2.89)	1.75(1.5)	15/1	—
Mothercare (I)	83.7(83.6)	6.6(11)	4.48(6.23)	1.62(1.62)	4/1	—
Newthorpe (I)	—	0.56(0.58)	1.14(1.02)	—	15/1	—
Freemantle (F)	—	0.47(0.04)	2.12(2.47)	—	5/11	—
Scott Dorman (I)	0.56(1.05)	1.59(1.41)	1.91(1.78)	—	—	—
Scots Nym Inv (I)	11.5(12.0)	0.04(0.05)	—	—	—	—

Dividends in this table are shown net of tax at pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.428. Profits are shown pretax and earnings are net. \* Loss.

Mrs Mason wins fight over estate

A High Court judge yesterday refused to appoint a receiver to replace Mrs Pamela Mason as sole executrix of her father's estate. In that position Mrs Mason controls 46 per cent of the votes in Tilsworth Morris, the Yorkshire textile group co-founded by her late father, Mr Isadore Ostrer, and his brother, Maurice.

On Friday, she announced an agreement to sell the stake to Manchester businessman Mr Alan Lewis, who heads a London-based property group, in two stages for a total £1m.

Mr Justice Dillon said Mrs Mason had undertaken to keep the proceeds of the share sale with her solicitor until they were needed for the administration of the estates and it would be inappropriate to appoint a receiver.

Meanwhile, a separate High Court case has yet to be heard on a petition to wind up the Lotbory Investment Corporation, through which Mrs Mason controls the shares.

Mr Lewis has already agreed with Mrs Mason to buy 19 per cent of the votes for £707,718, but whether he can buy the remainder for £327,908 depends largely on the outcome of the winding-up petition.

Mrs Mason is seeking High Court permission to sell the remaining 27 per cent of the votes, which she needs because Lotbory is the subject of a winding-up petition.

Bryant Holdings' record profits

Bryant Holdings, the West Midlands property developer and housebuilder, has easily exceeded its target to produce record profits for the year to May.

Pretax profits of £8.6m, compared with £7.9m last time, have been achieved largely through a buoyant private housing programme and earnings from property development. Turnover increased by £3m to £85m.

The final dividend has been raised to 3.57p gross, making a total for the year of 4.7p gross, a 34 per cent increase against 3.57p gross last time adjusted for the bonus issue. The shares gained 3p to 68p on the news.

Mr Alan Bryant, the chairman, says the group did well against a tough market, and was aided by costs in the building industry holding steady.

In the West Midlands the recession created a glut of houses on the secondhand market, which meant severe competition. However, the situation has improved and sales in the region, where Bryant now sells

BPM group profits drop by 55pc

Profits of the Birmingham Post, Evening Mail and Sunday Express, the three titles of BPM Holdings, dropped sharply last year from £3m to £400,000. But that represented a recovery in the second half over an opening six months when the papers barely broke even.

Overall group profits for the year to last June 27 dropped from £5.7m to £2.56m on a turnover of £10m ahead at £77.9m. BPM has lifted the total dividend 10 per cent to a gross 8.24p.

Last year the three newspapers were BPM's largest profit earner, but a depressed classified and display market, dropping an average of 18 per cent, pushed its retail shops into first place with profits of £1m, against £950,000 last time.

Weekly papers were also hit by the advertising drop and profits fell from £1.5m to £750,000, and its newspaper exhibition division dropped by £200,000 to £400,000 pretax.

Earlier this month BPM agreed to buy the 41 Argus newspapers, bringing its retail outlets to 375. That will be paid for in four instalments, the first of £2.5m last year, as cash has gone down from £3m to £500,000.

However, it still leaves the gearing at about 28 per cent.

Over the past two years BPM has spent £2m converting its daily newspaper production processes to photocomposition and reckons that in a good year this side of its operations could now make £5m profit.

<p><b>WHEAT COMMISSION:</b> Average stalked wheat at Liverpool, 55.50-56.00; 1st 55.50; 2nd 55.50; 3rd 55.50; 4th 55.50; 5th 55.50; 6th 55.50; 7th 55.50; 8th 55.50; 9th 55.50; 10th 55.50; 11th 55.50; 12th 55.50; 13th 55.50; 14th 55.50; 15th 55.50; 16th 55.50; 17th 55.50; 18th 55.50; 19th 55.50; 20th 55.50; 21st 55.50; 22nd 55.50; 23rd 55.50; 24th 55.50; 25th 55.50; 26th 55.50; 27th 55.50; 28th 55.50; 29th 55.50; 30th 55.50; 31st 55.50; 1st 55.50; 2nd 55.50; 3rd 55.50; 4th 55.50; 5th 55.50; 6th 55.50; 7th 55.50; 8th 55.50; 9th 55.50; 10th 55.50; 11th 55.50; 12th 55.50; 13th 55.50; 14th 55.50; 15th 55.50; 16th 55.50; 17th 55.50; 18th 55.50; 19th 55.50; 20th 55.50; 21st 55.50; 22nd 55.50; 23rd 55.50; 24th 55.50; 25th 55.50; 26th 55.50; 27th 55.50; 28th 55.50; 29th 55.50; 30th 55.50; 31st 55.50; 1st 55.50; 2nd 55.50; 3rd 55.50; 4th 55.50; 5th 55.50; 6th 55.50; 7th 55.50; 8th 55.50; 9th 55.50; 10th 55.50; 11th 55.50; 12th 55.50; 13th 55.50; 14th 55.50; 15th 55.50; 16th 55.50; 17th 55.50; 18th 55.50; 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Suter lifts stake in Appleyard to 19.9pc

Suter Electrical, which announced a near-15 per cent stake in car distributor the Appleyard Group of Companies on Friday, has topped up its holding to 19.9 per cent.

The group, headed by former BL executive Mr David Abell, is understood to have bought the near-5 per cent holding on Friday. He now controls 1.53m shares which have been picked up from willing sellers over the last fortnight. However, remaining shareholders are now thought to be with firm holders of the stock.

Shares of the loss-making Appleyard Group, which distributes both BL and Ford cars, added a penny last night to 67p. At this level they are 2p off the peak for the year, and value Appleyard at £5m.

Cons Gold Fields

Newmont Mining Corporation has applied for a temporary restraining order that it should not have to barter Amcon and Gold Fields from acquiring additional Newmont shares pending a hearing on a motion for a preliminary injunction. Barring such purchase, United States District Judge William C. Conner did not sign the proposed temporary restraining order but suggested that counsel for the parties endeavour to work out a compromise, pending a hearing on a preliminary injunction motion, that would limit purchases of Newmont shares to a level to be agreed upon, and prevent Gold Fields from seeking representation on Newmont's board of directors, interfering with the management of Newmont.

Low and Bonar

As part of a further expansion of its United Kingdom travel activities, Low and Bonar has paid £295,000 for nine travel agencies, based in London and Lancashire. In one deal, the group has acquired £275,000 a 75 per cent interest in Ayscough Travel of London.

At the same time group subsidiary Nairn Travel gains seven outlets in Lancashire, replacing the former Nairn City Travel Centre. Nairn will pay up to £320,000, subject to certain sale and purchase conditions.

Bestwood ahead

On turnover down from £411,000 to £344,000, Bestwood made a trading loss of £12,000 against a profit of £27,000 for the six months to June 30. However, income from investments and interest was £162,000 against £12,000 so pretax profits rose from £39,000 to £150,000.

The trading loss arose mainly from a downturn in activities of Bestwood Printing (Printers) subsidiary. Conditions remain difficult.

Wall Street

New York, Oct 19.—President Reagan's statement that the United States economy was in a "mid recession" and a large rise in money supply reported on Friday sent stocks falling. However, analysts said the decline was stemmed late in the day by the 1.7 per cent decline in housing starts last month, considerably better than the 10.8 per cent decline in August.

The Dow Jones industrial average dropped over seven points by midday but recovered some of its losses during the afternoon to finish down 4.56 at 1,307.13, ending the week up around 900 to 600, and volume rose to some 41 million shares from 37.80 million on Friday.

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## Legal appointments

West Midlands  
County CouncilCOUNTY SECRETARY'S DEPARTMENT  
Commercial Conveyancers

£11,220-£12,408

**PRINCIPAL CONVEYANCER** Post Ref CS 31  
To provide conveyancing and general drafting services to the county council with particular reference to the Superannuation Fund.

Applicants should have experience of development funding and acquaintance with construction contracts and procedures.

**PRINCIPAL CONVEYANCER** Post Ref CS 32  
To undertake a major role in the council's industrial and commercial development programme designed to regenerate urban centres.

For both posts applicants should be over 35 years of age and Fellows of the Institute of Legal Executives with a minimum of 10 years post qualification experience. Candidates will be required to demonstrate considerable depth of knowledge over the whole spectrum of land law together with innovative drafting skills and an ability to make a lead role in negotiations as part of multi-disciplinary teams.

Assistance towards relocation expenses is available in approved cases.

Starting salaries negotiable within range stated. Application forms (returnable by 4th November, 1981) available from: County Personnel Officer, West Midlands County Council, 1 Lancaster Circus, Queensway, Birmingham B4 7DJ. Telephone No.: 021-300 7816.

The County Council is an Equal Opportunities Employer.

Young Lawyer  
West London

Beecham Group Ltd., has a vacancy for a Legal Assistant to the Group Secretary to carry out a range of legal duties arising within the Group Secretariat.

This is an excellent opportunity for a recently qualified solicitor or barrister to acquire broad commercial experience within a major British multinational group.

We offer an attractive salary based on age and experience together with a range of fringe benefits in line with other major industrial companies.

For further details and application form please write or telephone:

Mrs. G. Rizzo-Gill, Personnel Officer,  
Beecham Group Limited,  
Beecham House, Boreford, Middlesex TW8 9BD.  
Tel: 01-560 5151 ext. 3280.

Beecham Group

HONG KONG  
LITIGATION  
SOLICITORS

Leading Chinese Firm in Hong Kong require Assistant Solicitors to work in their expanding Litigation Department. Successful applicants should have been admitted for at least 2 years and have wide general litigation experience mainly in (A) Magistrates Courts, or (B) Running Down/Insurance matters, or (C) claims by Banks and Finance Companies under, for example, Mortgages. Hire Purchase transactions and Letters of Credit.

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Lawyer

Our Shipping Group handles all aspects of maritime law. As a result of expansion we are looking for someone with three or four years practical experience in shipping who can work with a minimum of supervision. Energy and interest in the work is essential. Salary will reflect experience and ability.

Write to W.R. Ward, Lovell, White & King,  
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Excellent commencing salary and fringe benefits. All applications in writing to:

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HAMILTON  
BERMUDA

## Salerooms and Antiques

## Sotheby's

FOUNDED 1744

## New Bond Street

Sotheby Parke Bernet & Co.,  
34-35 New Bond Street, London W1A 2AA  
Tel: (01) 493 8080

Tuesday 20th October at 11 am  
ENGLISH POTTERY AND PORCELAIN  
Cat. (15 illus.) £2.50

Wednesday 21st October at 11 am  
ENGLISH AND CONTINENTAL GLASS  
Cat. (30 illus.) £2.50

Thursday 22nd October at 10.30 am and 2.30 pm  
SCIENTIFIC INSTRUMENTS, GOOD WATCHES  
AND CLOCKS Cat. (73 illus.) £2.50

Thursday 22nd October at 11 am  
FINE ENGLISH SILVER, FOREIGN SILVER AND  
PLATE Cat. (44 illus.) £3

Thursday 22nd October at 2.30 pm  
BRITISH WATERCOLOURS AND DRAWINGS  
1750-1820 Cat. (30 illus.) £3

Friday 23rd October at 11 am  
ENGLISH FURNITURE Cat. (12 illus.) £2

Monday 26th October at 10.30 am and 2 pm  
TIBETAN, NEPALESE, INDIAN AND SOUTH-  
EAST ASIAN ART, DECORATIVE ISLAMIC AND  
INDIAN ART Cat. (180 illus.) £2.50

Monday 26th October at 11 am  
A COLLECTION OF NETSUKE FORMED BY  
THE LATE J. H. JURRIANSE OF ROTTERDAM  
Cat. (180 illus.) £3

Monday 26th October at 2.30 pm  
FINE NETSUKE, INRO, CERAMICS, LACQUER  
WARES AND WORKS OF ART  
Cat. (207 illus.) £2.50

Tuesday 27th October at 10.30 am  
THE BACKHOFF COLLECTION OF JAPANESE  
SWORDS AND SWORD FITTINGS  
Cat. (106 illus.) £4

Tuesday 27th October and following day at 11 am  
AUTOGRAPH LETTERS, LITERARY  
MANUSCRIPTS AND HISTORICAL  
DOCUMENTS Cat. (10 illus.) £3

Tuesday 27th October at 2.30 pm  
JAPANESE SWORDS, SWORD FITTINGS AND  
ARMOUR Cat. (150 illus.) £2.50

Catalogues may be purchased at our salerooms or by post from the Catalogue Department, Sotheby's, 100 Strand, London WC2R 0BH. Tel: (01) 583 1001/2/3 Ext. 10.

Other salerooms and offices: Bournemouth (0202) 294425/6; Cambridge (0223) 67624/5; Cheltenham (0242) 51050/1;  
Edinburgh (031) 226 7201; Glasgow (041) 221 4817; Harrogate (0437) 50146/6; Jersey (0534) 43268; Taunton (0823) 83441

## Bloomfield Place

Sotheby Parke Bernet & Co., Bloomfield Place,  
New Bond Street, London W1A 2AA  
Tel: (01) 493 8080

Tuesday 20th October at 10.30 am and 2 pm  
BONDS AND OLD SECURITIES  
Cat. (15 illus.) £1

Tuesday 20th October at 11 am  
ATLAS, MAPS AND PRINTED BOOKS  
Cat. (4 illus.) £2.50

Monday 26th October and following day at 11 am  
PRINTED BOOKS RELATING TO  
BIBLIOGRAPHY Cat. £3

## Conduit Street

Sotheby Parke Bernet & Co., 26 Conduit  
Street, London W1R 9TB Tel: (01) 493 8080

Thursday 22nd October at 10.30 am and 2.30 pm  
PAINTINGS, PRINTS, WATERCOLOURS AND  
DRAWINGS Cat. £2

## Belgravia

Sotheby's Belgravia, 19 Montcomb Street,  
London SW1X 8LB Tel: (01) 235 4311

Tuesday 20th October at 11 am  
FINE VICTORIAN PAINTINGS, DRAWINGS  
AND WATERCOLOURS Cat. (247 illus.) £5

Wednesday 21st October at 11 am  
ENGLISH FURNITURE AND WORKS OF ART  
Cat. (21 illus.) £2.50

Friday 23rd October at 11 am  
RADIO, PHONOGRAPHS, GRAMOPHONES,  
ORGANS, MUSICAL BOXES AND  
REPRODUCING PLANS

STEVENGRAPHS, POSTCARDS, CIGARETTE  
AND TRADE CARDS Cat. (64 illus.) £1.75

## Chester, Cheshire

Sotheby's Chester  
Tel: (0244) 315551

This week, Wednesday and Thursday  
BOOKS AND FURNITURE

Thursday 20th October at 11 am and 2 pm  
PAINTINGS, PRINTS, WATERCOLOURS  
AND PRINTS Cat. £3

## Pulborough, West Sussex

Sotheby's in Sussex  
Tel: (0793) 3831

This week, Wednesday  
PAINTINGS, TOYS AND DOLLS

Tuesday 27th October at 10.30 am  
FURNITURE, AUTOMOBILES AND  
COLLECTORS' ITEMS Cat. £1

## Torquay, Devon

Sotheby's Torquay Tel: (0803) 26277

Wednesday 20th October and following day at 10 am  
ENGLISH AND CONTINENTAL FURNITURE,  
WORKS OF ART AND COLLECTORS' ITEMS  
Cat. £2

## Ireland

Slane Castle, Slane, Navan, Co. Meath  
Tel: Drogheda 24401

Tuesday 20th November at 10.30 am, 2 pm and 7 pm  
SILVER, GLASS, FURNITURE, DECORATIVE  
ARTS AND PAINTINGS Cat. £2.50

## Monaco

P.O. Box 45, Sporting d'Hiver, Place du Casino,  
Monte Carlo Tel: (93) 30 83 80

Sunday 25th October at 8.30 pm  
FRENCH FURNITURE AND WORKS  
OF ART

Monday 26th October at 11 am  
CARPETS AND FURNITURE

Monday 26th October at 4 pm  
FRENCH FURNITURE, WORKS OF ART AND  
PAINTINGS Cat. (Furniture, Works of Art,  
Carpets and Paintings) £2.50

Monday 26th October at 9.30 pm  
FINE OLD MASTER PAINTINGS  
Cat. £4.50

Tuesday 27th October at 11 am  
OBJECTS OF VERTU

Tuesday 27th October at 3 pm  
CARPETS

Tuesday 27th October at 4 pm  
CONTINENTAL SILVER

Tuesday 27th October at 8.30 pm  
FRENCH SILVER

Wednesday 28th October at 11 am  
PAINTINGS, PRINTS AND PORCELAIN  
Cat. (Verre, Silver and Works of Art) £5

Wednesday 28th October at 2 pm  
PAINTINGS, PRINTS AND PORCELAIN  
Cat. (Verre, Silver and Works of Art) £5

Wednesday 28th October at 4 pm  
PAINTINGS, PRINTS AND PORCELAIN  
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Wednesday 28th October at 6 pm  
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Cat. (Verre, Silver and Works of Art) £5



8 King Street, St James's  
London SW1Y 6QT. Tel: 01-839 9060  
Telex 916429 Telegrams CHRISTIART  
London SW1

Today, Tuesday, 20 October at 11 a.m. and 2.30 p.m.  
ENGLISH DRAWINGS AND WATERCOLOURS.  
Catalogue £2.75

Tuesday, 20 October at 2.30 p.m. and Wednesday,  
21 October at 10.30 a.m. and 2 p.m.  
ENGLISH AND FOREIGN COINS, ORDERS, CAMPAIGN  
AND COMMEMORATIVE MEDALS.  
Catalogue £3.50

Wednesday, 21 October at 11 a.m.  
FINE VICTORIAN AND EARLY 19TH CENTURY  
SILVER. Catalogue £2.50

Thursday, 22 October at 11 a.m.  
FINE CONTINENTAL FURNITURE. Catalogue £2.50

Thursday, 22 October at 11 a.m. and 2.30 p.m.  
FINEST RHINE WINE AND MOSELLE, CHAMPAGNE  
AND BURUNDY. Catalogue £1.50

Friday, 23 October at 10.30 a.m.  
FINE VICTORIAN PICTURES. Catalogue £3.50

Monday, 26 October at 10.30 a.m.  
CHINESE CERAMICS AND WORKS OF ART.  
Catalogue £1.25

Tuesday, 27 October at 10.30 a.m.  
JAPANESE PRINTS, PAINTINGS, SCREENS AND  
ILLUSTRATED BOOKS. Catalogue £1.50

Tuesday, 27 October at 2.30 p.m. and Wednesday,  
28 October at 10.30 a.m. and 2.30 p.m.  
IMPORTANT JAPANESE WORKS OF ART.  
Catalogue £2

SALE ON THE PREMISES  
AUBREY MANOR, Aubrey, Nr. Marlborough,  
Wiltshire.

Wednesday, 21 October at 11 a.m.  
Selected Works of Art.

By Order of D. Nevill-Giddons, Esq.

On view Monday, 19 October from 9.30 a.m. to 7.30  
p.m. and Tuesday, 20 October from 9.30 a.m. to  
4.30 p.m.

Entry by catalogue only, £2.50.

SALE ON THE PREMISES  
LEONARDSLEE, Horsham, Sussex.

Monday, 2 November at 10.30 a.m. and 2 p.m.  
The remaining contents.

By Order of Sir Giles Loder, Bt., D.L.

On view Friday, 30 October and Saturday, 31 October  
from 9.30 a.m. to 5 p.m. each day.

Entry by catalogue only, £4.50.

## OVERSEAS SALES

IN HOLLAND  
At Cornelis Schuytstraal 57, 1071 JG Amsterdam.

Wednesday, 21 October at 10.30 a.m. and 2.30 p.m. and  
Thursday, 22 October at 10.30 a.m. and 2.30 p.m.  
IMPORTANT FURNITURE FROM THE 17TH, 18TH  
AND 19TH CENTURIES. METALWORK, CLOCKS,  
SCULPTURE, OBJECTS OF ART, SCIENTIFIC AND  
NAUTICAL INSTRUMENTS. Catalogue £3.50.

Tuesday, 27 October at 1.30 p.m.  
GERMAN THALERS AND OTHER EUROPEAN SILVER  
COINS. Catalogue £2.50.

Thursday, 5 November at 10.30 a.m. and 2.30 p.m.  
PICTURES, WATERCOLOURS AND DRAWINGS FROM  
THE 17TH AND 18TH CENTURIES. Catalogue £4.

IN ROME  
At the Palazzo Massimo Lancellotti

Wednesday, 21 October at 9 p.m.  
JEWELS AND CLOCKS. Catalogue £2.

All catalogue prices are post paid.  
All sales subject to the conditions printed in the  
catalogues.

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7 p.m. for late night viewing.

For details of sales at Christie's South Kensington,  
please contact: 85 Old Brompton Road, London S.W.7.  
Tel: (01) 581 2231.

## Glendinings

Specialists in the Sale of Coins and Medals  
7 Bloomsbury Street, New Bond Street, W1Y 9LD Telephone 01-493 2445

Wednesday, 28th October, at 1 p.m.

The Collection of  
BRITISH ORDERS, DECORATIONS & MEDALS  
formed by the late

COLONEL T. J. F. FULLER OF BEDFORD  
(Catalogue—Price 50p).

Wednesday, 11th November, at 10.30 a.m.  
ENGLISH & FOREIGN COINS  
in gold, silver and bronze  
(Catalogue—Price 50p).

Wednesday, 18th November, at 1 p.m.  
BRITISH ORDERS, DECORATIONS & MEDALS  
(Catalogue—Price 50p).

Wednesday & Thursday,  
25th & 26th November, at 1 p.m. each day  
ENGLISH & FOREIGN COINS  
in gold, silver and bronze  
also a series of Historical Medals  
(Illustrated Catalogue (7 Plates)—Price £11).







## Today's television and radio programmes

Edited by Peter Dear

## BBC 1

## BBC 2

## ITV/LONDON

## Radio 4

## Radio 3

## Radio 2

**6.40am** Open University: Structural Power 3: Domination and Dependence; 7.05 Transformer Core Materials; 7.30 Play for the Predator; 7.55 Closedown. **8.05** For Schools, Colleges: The news in German; 9.35 Leisure time in French; 9.55 French conversation; 10.10 Look and Read; 10.35 History: The Country of the Setting Sun; 11.00 The Ascent of Man; 11.35 Screen print artists; 12.05 Modern poetry; 12.30 News After Noon with Richard Williams and Moira Stuart; 1.00 Pebble Mill at One; Yesterday's Headlines meets some people who were involved in the Hungarian uprising; 1.45 Over the Moon presented by Sam Dale for the very young (r); 2.10 You and Me; For four and five-year-olds; 2.30 For Schools, Colleges: French; 2.30 Dylan Thomas; 3.00 Closedown; 3.25 O Dro! A quiz on a journey through Wales.

**11.00** Play School presented by Carol Chell and Chris Bramwell. Edward Lear's Owl and the Pussycat is read by Ricardo Montez. 11.25 Closedown.

**9.35** For Schools: Lancelotti. 9.53 Middle English-Dialects; 10.15 Interview techniques; 10.33 Poetry and War; 11.03 Number-sequences; 11.22 The traditions of Halloween; 11.39 A day trip to Boulogne; 12.00 Rod, Jane and Freddy Castaways, a musical story; 12.10 Puppets: Puppets adventures of Huckleberry Finn; 12.30 The Sullivan. Drama serial about an Australian family during World War Two; 1.00 News; 1.20 Times News; 1.30 Armchair Theatre; Part three of Dying Day. Skipping still cannot convince the police that his life is in danger. Starring Ian McKellen (r); 2.00 After Noon Plus; Mavis Nicholson interviews the oldest and the youngest contenders for the Booker Prize; 2.45 Play: Alice. Trying starring Judy Parfitt as a repressed spinster trying to shed her inhibitions; 3.45 Cabbages and Kings; A literary quiz chaired by Robin Ray.

**6.00** News Briefing; 6.10 Farming Today; 6.25 Morning Concert; 6.35 Yesterday in Parliament; 6.45 News; 6.55 Tuesday Call; 01-680 4411 - Autumn Gardening; 10.00 News; 10.02 From Our Own Correspondent; 10.30 Daily Service; 10.45 Story: "A Voice at Night" by Barbara Crampton; 11.00 News; 11.05 Play: "Winner Takes the Kitty" by R. O. Hughes; 11.25 Wildlife. The team answers questions from the Sussex trust for nature conservation; 12.00 News; 12.02 You and Yours; 12.27 Lord Peter Wimsey (new series); 12.35 Weather; 1.00 The World at One; 1.40 The Archers; 2.00 News; 2.02 Women's Hour; 3.00 News; 3.02 Hester's Castle; by A. J. Cronin; 4.00 Places We Live; People I've Known (a series) (6) Farming in Carmarthenshire; 4.15 W. J. Adams; English: Samuel: Portrait of an Elizabethan visitor to Japan; 5.00 News; 5.02 Story Time: "King Charles II" by Antonia Fraser (r); 5.30 PM; 5.35 Evening and Financial Report; 6.00 News; 6.30 Top of the Form; 7.00 News; 7.05 The Archers; 7.20 Medicine Now; 7.30 Prisoner of War; "A Little World of Our Own"; 8.00 News; 8.35 No Minister; Hugo Young presents a critical examination of the Civil Service; 1.00 World News; 1.05 Servants are Unaccountable"; 9.05 In Touch; 9.30 Kaleidoscope; 9.50 News; 10.00 The World Tonight; 10.30 Joke by Joke; by Lawrence Sanders; 11.00 A Book at Bedtime: "The Edible Woman" by Margaret Atwood; 11.15 The Financial World Tonight; 11.30 Today on Parliament; 12.00 News and Weather.

**6.55** Weather; 7.00 Morning Concert; 7.05 Yesterday in Parliament; 7.15 News; 7.25 Tuesday Call; 01-680 4411 - Autumn Gardening; 10.00 News; 10.02 From Our Own Correspondent; 10.30 Daily Service; 10.45 Story: "A Voice at Night" by Barbara Crampton; 11.00 News; 11.05 Play: "Winner Takes the Kitty" by R. O. Hughes; 11.25 Wildlife. The team answers questions from the Sussex trust for nature conservation; 12.00 News; 12.02 You and Yours; 12.27 Lord Peter Wimsey (new series); 12.35 Weather; 1.00 The World at One; 1.40 The Archers; 2.00 News; 2.02 Women's Hour; 3.00 News; 3.02 Hester's Castle; by A. J. Cronin; 4.00 Places We Live; People I've Known (a series) (6) Farming in Carmarthenshire; 4.15 W. J. Adams; English: Samuel: Portrait of an Elizabethan visitor to Japan; 5.00 News; 5.02 Story Time: "King Charles II" by Antonia Fraser (r); 5.30 PM; 5.35 Evening and Financial Report; 6.00 News; 6.30 Top of the Form; 7.00 News; 7.05 The Archers; 7.20 Medicine Now; 7.30 Prisoner of War; "A Little World of Our Own"; 8.00 News; 8.35 No Minister; Hugo Young presents a critical examination of the Civil Service; 1.00 World News; 1.05 Servants are Unaccountable"; 9.05 In Touch; 9.30 Kaleidoscope; 9.50 News; 10.00 The World Tonight; 10.30 Joke by Joke; by Lawrence Sanders; 11.00 A Book at Bedtime: "The Edible Woman" by Margaret Atwood; 11.15 The Financial World Tonight; 11.30 Today on Parliament; 12.00 News and Weather.

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**4.55** Play School. For the under fives (shown earlier on BBC 2).  
**4.30** Cartoon. Mighty Mouse in Happy Holland.  
**4.25** Jackanory. Philip Madoc reads the second part of The Black Horn.  
**4.40** Play Away. Music, fun and games presented by Brian Cant.  
**5.05** John Craven's Newsworld.  
**5.10** Screen Test. Film memory quiz between Harriet Costello School, Eastingstone, and Bristol Grammar School, chaired by Brian Truman.  
**5.40** News read by Richard Baker. 6.00 Regional news magazines. 6.25 Nationwide.  
**6.30** Barbara's World of Horses and Ponies. A look at some equine species with Barbara Woodhouse.  
**7.15** Angela. Drama serial about the nurses in a Midlands hospital.  
**7.40** The Rockford Files. The private eye has an unwanted assistant when he searches for a missing undergraduate.  
**8.30** Yes Minister. The Compassionate Society. A welcome repeat of the BBC 2 series.

**5.40** Open University (Graphs). 5.45 The Welsh Speak Back. 6.30 The Housing Question.  
**6.55** The World Chess. Championships. Jeremy James presents up-to-the-minute news on the battle between Karpov, the holder and Korchnoi, the challenger. Expert analysis comes from William Hartston.  
**7.20** News with a sub-titled synopsis for the hard-of-hearing.  
**7.25** The Bookers Prize. Live from the Stationers' Hall, London, Robert Kee talks to the judges and contestants as well as reviewing the novels that are in the running for the prestigious prize.  
**7.50** Six More English Towns. Alec Clifton-Taylor visits Bewsey in North Humberside.  
**8.30** Russell Harty. His guests for this first show are Grace Kennedy, Trevor Eve, Elizabeth Quinn and Kevin Turvey.

**4.15** Cartoon: Twenty Pie in Ais! She Tweet.  
**4.20** Get It Together. Live pop music introduced by Roy North and Megg Nicol.  
**4.45** Vice Versa. Part four of the dramatization of F. Anstey's novel about a father and son who, through magic, swap roles.  
**5.15** Emmerdale Farm. Joe Sugden is bemused about the pig unit project.  
**5.45** News-6.00. The news with news about the oldest actor in the world, the actor's sculpture for the blind and the Family Welfare Association.  
**6.30** Crossroads. Iris-Scott makes a confession.  
**6.55** Reporting London. A new magazine programme presented by Dana Tuchy.  
**7.30** The World Free Press. The team reports on the UK first live from the Night Out Theatre Club, Birmingham.  
**8.30** Benny Hill. Humorous sketches from the man of many parts.

**6.00** News Briefing; 6.10 Farming Today; 6.25 Morning Concert; 6.35 Yesterday in Parliament; 6.45 News; 6.55 Tuesday Call; 01-680 4411 - Autumn Gardening; 10.00 News; 10.02 From Our Own Correspondent; 10.30 Daily Service; 10.45 Story: "A Voice at Night" by Barbara Crampton; 11.00 News; 11.05 Play: "Winner Takes the Kitty" by R. O. Hughes; 11.25 Wildlife. The team answers questions from the Sussex trust for nature conservation; 12.00 News; 12.02 You and Yours; 12.27 Lord Peter Wimsey (new series); 12.35 Weather; 1.00 The World at One; 1.40 The Archers; 2.00 News; 2.02 Women's Hour; 3.00 News; 3.02 Hester's Castle; by A. J. Cronin; 4.00 Places We Live; People I've Known (a series) (6) Farming in Carmarthenshire; 4.15 W. J. Adams; English: Samuel: Portrait of an Elizabethan visitor to Japan; 5.00 News; 5.02 Story Time: "King Charles II" by Antonia Fraser (r); 5.30 PM; 5.35 Evening and Financial Report; 6.00 News; 6.30 Top of the Form; 7.00 News; 7.05 The Archers; 7.20 Medicine Now; 7.30 Prisoner of War; "A Little World of Our Own"; 8.00 News; 8.35 No Minister; Hugo Young presents a critical examination of the Civil Service; 1.00 World News; 1.05 Servants are Unaccountable"; 9.05 In Touch; 9.30 Kaleidoscope; 9.50 News; 10.00 The World Tonight; 10.30 Joke by Joke; by Lawrence Sanders; 11.00 A Book at Bedtime: "The Edible Woman" by Margaret Atwood; 11.15 The Financial World Tonight; 11.30 Today on Parliament; 12.00 News and Weather.

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**9.00** News with John Humphrys.  
**9.25** Play for Today: Country by Trevor Griffiths. Starring Leo McKern, James Fox and Wendy Hiller. It is 1945 and the head of a family firm of brewers takes the occasion of a christening to persuade his carefree son to take over the reins of the company. But the Labour Party win the election and nothing will be the same again.  
**10.45** Motor Fair. A look at the Motoring exhibition at London's Earls Court with Chris Sete and Sue Cook.  
**11.30** Tenko. A drama series about British women in a Japanese prisoner-of-war camp.  
**11.43** News headlines.  
**11.45** The Gentry. The enterprising sergeant in another hilarious predicament (r).  
**12.10** Weather.

**9.00** Film: Conversation Piece (1974) starring Burt Lancaster, Helmut Berger and Shava Mangan. A Lucio Visconti-directed story about a reclusive professor with a rich collection of 18th-century paintings of family groups. He is persuaded to accept tenants in his large apartment and this invasion of his privacy leads him to lose his self-composure.  
**10.55** Newsnight. Ends at 11.45.  
Russell Harty (BBC2, 8.30)

**9.00** Brideshead Revisited. Episode two: Home and Away. Charles Ryder at last meets Lord Marchmont (Laurence Olivier) who accompanies Sebastian to Venice. But the noble lord's mistress warns Ryder about the underlying danger in the Flyte-family's charm.  
**10.00** News.  
**10.30** Ricki Lake. World. The last of three programmes dealing with world poverty. Edward Heath and Shridath Rampal assess the chances of success at this week's summit on the subject.  
**11.30** Talking Bikes takes a look at a British equivalent of the glamorous American motorcycle police. The team spent a week with the Greater Manchester force watching how the officers are trained and following them on duty.  
**12.00** Going Out. Part two of the extremely good serial about a group of out-of-work young school leavers.  
**12.25** Close with David Steel.

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**BC1 VARIATIONS.** Cyprus/Wales: 9.10am-9.35: Yggdrasil; 9.40am-10.05: The World at One; 10.10am-10.35: The World at One; 10.40am-10.55: The World at One; 11.00am-11.15: The World at One; 11.20am-11.35: The World at One; 11.40am-11.55: The World at One; 12.00pm-12.15: The World at One; 12.20pm-12.35: The World at One; 12.40pm-12.55: The World at One; 1.00pm-1.15: The World at One; 1.20pm-1.35: The World at One; 1.40pm-1.55: The World at One; 2.00pm-2.15: The World at One; 2.20pm-2.35: The World at One; 2.40pm-2.55: The World at One; 3.00pm-3.15: The World at One; 3.20pm-3.35: The World at One; 3.40pm-3.55: The World at One; 4.00pm-4.15: The World at One; 4.20pm-4.35: The World at One; 4.40pm-4.55: The World at One; 5.00pm-5.15: The World at One; 5.20pm-5.35: The World at One; 5.40pm-5.55: The World at One; 6.00pm-6.15: The World at One; 6.20pm-6.35: The World at One; 6.40pm-6.55: The World at One; 7.00pm-7.15: The World at One; 7.20pm-7.35: The World at One; 7.40pm-7.55: The World at One; 8.00pm-8.15: The World at One; 8.20pm-8.35: The World at One; 8.40pm-8.55: The World at One; 9.00pm-9.15: The World at One; 9.20pm-9.35: The World at One; 9.40pm-9.55: The World at One; 10.00pm-10.15: The World at One; 10.20pm-10.35: The World at One; 10.40pm-10.55: The World at One; 11.00pm-11.15: The World at One; 11.20pm-11.35: The World at One; 11.40pm-11.55: The World at One; 12.00am-12.15: The World at One; 12.20am-12.35: The World at One; 12.40am-12.55: The World at One; 1.00am-1.15: The World at One; 1.20am-1.35: The World at One; 1.40am-1.55: The World at One; 2.00am-2.15: The World at One; 2.20am-2.35: The World at One; 2.40am-2.55: The World at One; 3.00am-3.15: The World at One; 3.20am-3.35: The World at One; 3.40am-3.55: The World at One; 4.00am-4.15: The World at One; 4.20am-4.35: The World at One; 4.40am-4.55: The World at One; 5.00am-5.15: The World at One; 5.20am-5.35: The World at One; 5.40am-5.55: The World at One; 6.00am-6.15: The World at One; 6.20am-6.35: The World at One; 6.40am-6.55: The World at One; 7.00am-7.15: The World at One; 7.20am-7.35: The World at One; 7.40am-7.55: The World at One; 8.00am-8.15: The World at One; 8.20am-8.35: The World at One; 8.40am-8.55: The World at One; 9.00am-9.15: The World at One; 9.20am-9.35: The World at One; 9.40am-9.55: The World at One; 10.00am-10.15: The World at One; 10.20am-10.35: The World at One; 10.40am-10.55: The World at One; 11.00am-11.15: The World at One; 11.20am-11.35: The World at One; 11.40am-11.55: The World at One; 12.00am-12.15: The World at One; 12.20am-12.35: The World at One; 12.40am-12.55: The World at One; 1.00am-1.15: The World at One; 1.20am-1.35: The World at One; 1.40am-1.55: The World at One; 2.00am-2.15: The World at One; 2.20am-2.35: The World at One; 2.40am-2.55: The World at One; 3.00am-3.15: The World at One; 3.20am-3.35: The World at One; 3.40am-3.55: The World at One; 4.00am-4.15: The World at One; 4.20am-4.35: The World at One; 4.40am-4.55: The World at One; 5.00am-5.15: The World at One; 5.20am-5.35: The World at One; 5.40am-5.55: The World at One; 6.00am-6.15: The World at One; 6.20am-6.35: The World at One; 6.40am-6.55: The World at One; 7.00am-7.15: The World at One; 7.20am-7.35: The World at One; 7.40am-7.55: The World at One; 8.00am-8.15: The World at One; 8.20am-8.35: The World at One; 8.40am-8.55: The World at One; 9.00am-9.15: The World at One; 9.20am-9.35: The World at One; 9.40am-9.55: The World at One; 10.00am-10.15: The World at One; 10.20am-10.35: The World at One; 10.40am-10.55: The World at One; 11.00am-11.15: The World at One; 11.20am-11.35: The World at One; 11.40am-11.55: The World at One; 12.00am-12.15: The World at One; 12.20am-12.35: The World at One; 12.40am-12.55: The World at One; 1.00am-1.15: The World at One; 1.20am-1.35: The World at One; 1.40am-1.55: The World at One; 2.00am-2.15: The World at One; 2.20am-2.35: The World at One; 2.40am-2.55: The World at One; 3.00am-3.15: The World at One; 3.20am-3.35: The World at One; 3.40am-3.55: The World at One; 4.00am-4.15: The World at One; 4.20am-4.35: The World at One; 4.40am-4.55: The World at One; 5.00am-5.15: The World at One; 5.20am-5.35: The World at One; 5.40am-5.55: The World at One; 6.00am-6.15: The World at One; 6.20am-6.35: The World at One; 6.40am-6.55: The World at One; 7.00am-7.15: The World at One; 7.20am-7.35: The World at One; 7.40am-7.55: The World at One; 8.00am-8.15: The World at One; 8.20am-8.35: The World at One; 8.40am-8.55: The World at One; 9.00am-9.15: The World at One; 9.20am-9.35: The World at One





tions of danger ask us to withdraw details, and we respond. It is a new phenomenon and we find it frightful."

We left the pub and advanced to the rest of the electorate. Mr Heath and Mr Butterfill wandered up and down the High Street for a while in the middle of a tight pack of camera-men. A couple of times they all piled into a small grocery shop. Other times they would wade past houses where considerable numbers of photographers were waiting on the doorstep. Was Mr Heath predicting a Tory win on Thursday? "I don't make predictions," he said as he walked on. "I just take what which made off in the direction of his Bentley, Sidcup constituency as he lapsed into a well-earned further silence."

[illegible]

W COAST				E COAST				
	W	C	F		W	C	F	
Scarborough	—	.05	.33	Cloudy	Edwards	—	.25	.59
Brigantine	0.1	—	.33	Cloudy	Tellmuth	—	.03	.24
Freeport	—	.07	.33	Cloudy	Torrey	—	.46	.34
Lowestow	—	.02	.13	Cloudy	South	—	.22	.35
Clackam	—	.02	.13	Cloudy	Pasadena	—	.24	.14
Mariposa	—	.1	.34	Cloudy	Jersey	—	.02	.14
				W COAST				
Polkville	—	.03	.33	Rain	Southport	—	.34	.12
Hastings	—	.03	.33	Rain	Meramec	0.3	.50	.34
Wilmington	—	.03	.33	Rain	Douglas	0.7	.43	.34
Working	—	.12	.34	Rain	SCOTLAND			
Lillehammer	—	.12	.34	Rain	Freshwater	—	.31	.39
Winnipeg	—	.07	.33	Rain	Stornoway	—	1.1	.52
Shanlin	—	.09	.33	Rain	Greenock	—	.43	.67
Bourne	—	.12	.34	Rain	Wick	—	2.5	.09
Southport	—	.02	.14	Rain	Leith	—	.25	.04
Vancouver	—	.02	.14	Drizzle				

## Abroad

MIDDAY C, cloud; D, drizzle; F, fair; T, rain; S, sun.

C			F			C		
	C	F		C	F		C	F
Algeria	.28	.72	Carthage	.6	.75	Madrid	.29	.73
Alexandria	.28	.82	Casablanca	.5	.75	Malaga	.29	.73
Algiers	.29	.84	Dakar	.5	.75	Maracaibo	.26	.79
Amsterdam	.31	.52	Delft	.29	.66	Walla	.26	.79
Bombay	.31	.52	Dublin	.29	.66	Washington	.21	.70
Buenos Aires	.31	.52	Geneva	.29	.66	Winnipeg	.14	.57
Calcutta	.31	.52	Havana	.29	.66	Yokohama	.14	.57
Colon	.31	.52	London	.29	.66	San Francisco	.14	.57
Guatemala	.31	.52	Lyons	.29	.66	Seattle	.14	.57
Hankow	.31	.52	Manila	.29	.66	Singapore	.14	.57
Hong Kong	.31	.52	Medan	.29	.66	Stockholm	.14	.57
Kobe	.31	.52	Montevideo	.29	.66	Sydney	.14	.57
London	.31	.52	Osaka	.29	.66	Tokyo	.14	.57
Lyons	.31	.52	San Francisco	.29	.66	Yokohama	.14	.57
Manila	.31	.52	Shanghai	.29	.66			
Medan	.31	.52	Singapore	.29	.66			
Montevideo	.31	.52	Stockholm	.29	.66			
Osaka	.31	.52	Sydney	.29	.66			
San Francisco	.31	.52	Tokyo	.29	.66			
Seattle	.31	.52	Yokohama	.29	.66			

[illegible]



On the eve of Motorfair at Earl's Court this report looks at why seven out of 10 British cars on the road today do not belong to private motorists but are owned by companies; they are provided for reasons, not least that a car can cost less than a wage rise. Some manufacturers have taken note of this demand and make models specifically for the fleet market

# COMPANY CARS

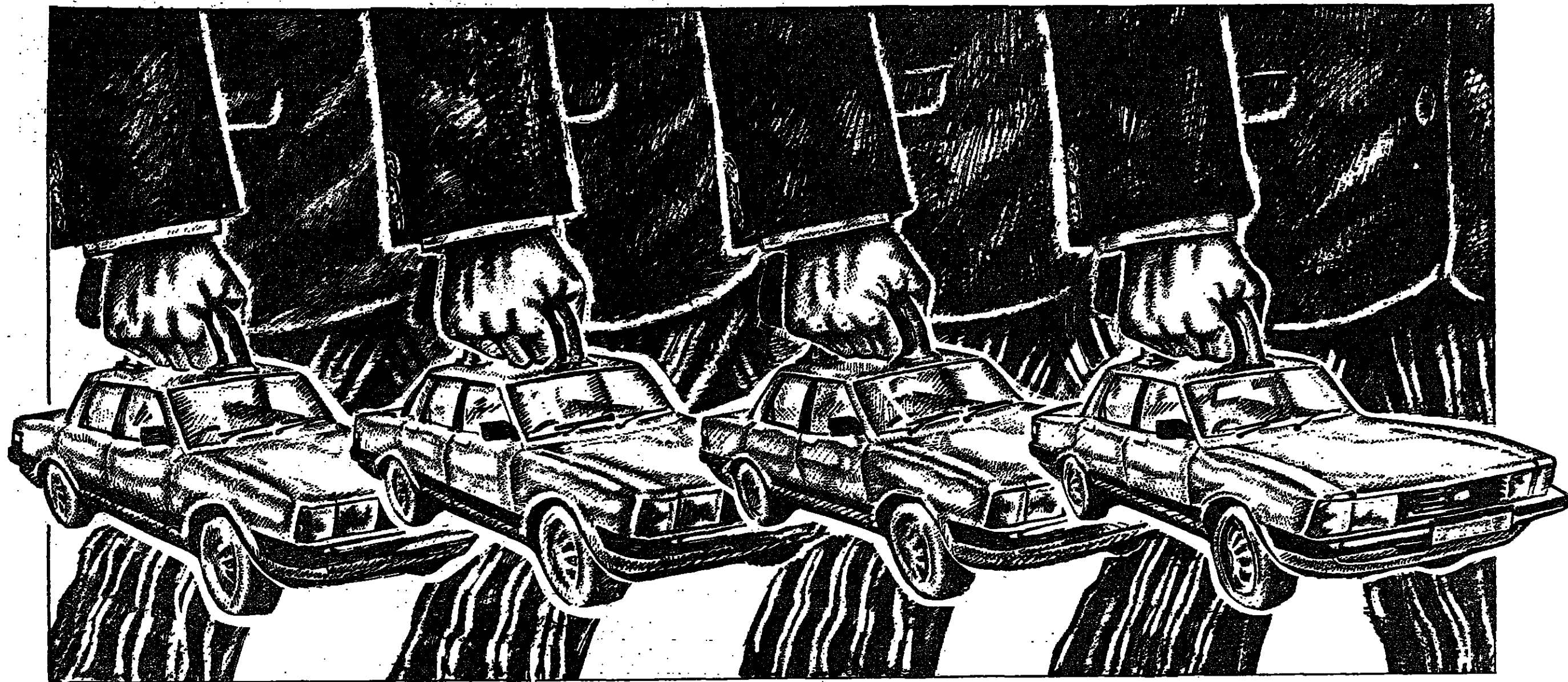


Illustration: Gerry Greaves

The most important thing to remember about sales of new cars in Britain is that the majority are made to company and business users. Probably as few as three new cars in 10 are bought by private motorists, a fact that has profound implications for the market as a whole.

Exact figures are impossible to establish, partly because manufacturers are shy about giving possible clues to the opposition but also because of the difficulties of definition. But it is generally agreed in the trade that about half of the new cars sold in Britain are registered by business users and that a further 15 to 20 per cent are bought with company money.

"Company car" is, therefore, an umbrella term which covers almost any new car purchase which is not genuinely private. It includes, obviously and most importantly, the fleets, big and small, which account for the bulk of business sales. These are the cars used by salesmen and representatives, police

forces, driving schools, hire companies, government departments, local authorities and television rental firms.

Then there are the vehicles which a company buys for its executives and directors, often setting a price band and letting the person choose. Here the distinction between the essential business tool and the car provided as a perk to boost a salary can become blurred. Top people can justifiably lay claim to comfortable and efficient personal transport, which may also have to serve as a temporary place of work.

Other cars are simply handed over with a job, like the typist's luncheon vouchers. The practice of giving cars as perks has been encouraged by the various incomes policies of the past 10 years: unable to attract the right calibre of person on salary alone, companies have offered a car as an additional incentive. And thanks to a favourable taxation system, it can be cheaper for firms to give cars than to raise salaries by a comparable amount.

In a further category are cars bought by professional people — doctors, dentists, architects and so on — which for tax purposes can legitimately be claimed as a business expense.

Companies tend to keep cars a shorter time than the private buyer, usually trading them in for new models after two or three years. Business users drive much farther than the domestic motorist and two years can easily equal 50,000 miles, at which point shock absorbers, brakes, clutch and exhaust may all come up for repairs or renewal.

When times are hard, however, cash flow considerations may force companies to hold on to vehicles longer and the lengthening of the two- to three-year cycle will obviously affect the level on new car purchases. The hope must be, as it is at the moment, that a time will come when replacing the fleet can no longer be put off.

Car makers are particularly watching the large car sector, which has dropped significantly more than the market as a whole over the past two

years. In this sector, company purchases probably account for 80 to 90 per cent of sales and whether the slump is caused just by deferred purchases or represents a permanent shift towards smaller cars remains to be seen.

Apart from higher fuel consumption and servicing costs, companies may be deciding that it is not appropriate in a time of depression, for their top men to be seen driving around in luxury limousines. It may be difficult to persuade the workforce to see the need for sacrifice if they are not being made higher up.

In contrast to private buyers, companies have tended to maintain a policy of buying British. The domestic car industry would be in a far worse state than it is without this loyalty, a fact that is invariably emphasized when governments threaten to crack down on company car perks.

This loyalty has a patriotic element, with one section of British industry feeling that it should be seen to be supporting another. But there are hard commercial motives as well. Much may be said and written about the supposed unreliability of British cars, yet the experience of transport managers is that taking everything into account, British models can be cheaper to run. Parts and servicing, for instance, generally cost less and repair bills can be lower; and this is reflected in more favourable insurance premiums.

The foreign importers have, however, been making strenuous efforts to break into the company car market. At the luxury and executive end, where the recipient of the car is often able to choose the model, foreign makes have found it relatively easy to get established. Progress in the fleet area has been slower, though Renault, Fiat, Volkswagen and others are making inroads.

The market is dominated, as it has been for a decade or more, by Ford. The very

reason for Ford's success in Britain, where it sells almost one new car out of three, has been its ability to cater for the fleet customer. The leading fleet models are the Cortina and Escort, while business purchases have put the Granada at the top of the large car sector.

BL, on the other hand, can ascribe much of its weakness to not having successful fleet models. The Marina, designed specifically to take on the Cortina, has been a steady seller but even in its newer guise as the Ital has never come near to challenging Ford's supremacy. The Allegro has lagged well behind the Escort and is due to cease production in the spring. The Honda-based Triumph Acclaim may help to fill the gap but for serious fleet competitors BL will have to await the LM10 and KM11 which are not due until 1983-84.

Vauxhall presents something of a puzzle. Even Ford men will privately concede that the Vauxhall range is as good as anyone's and that in the Cavalier, of which a new version has just been launched, it has a potential answer to the Cortina. Yet Vauxhall's market share remains wretchedly low, suggesting that the fault lies in the selling of the product rather than the product itself.

When Talbot was called Chrysler its main contenders in the fleet market were bread and butter models like the Hunter, Avenger and Sunbeam. Now the company is having to establish an identity for itself, and a niche in the fleet market, with more advanced cars. The decision to make the Horizon in Britain was taken with fleet sales in mind, as was the idea of giving the Alpine a boot and creating the Solaris.

To some extent British manufacturers have been imprisoned by the fleet manager's preference for mechanically unambitious cars that offer the promise of greater reliability and easier maintenance. Fleets have also demanded conventional saloons, rather than hatchbacks. But, mainly thanks to Ford, attitudes are changing.

It began with the Fiesta. Ford was able to convince

transport managers that its front-wheel drive design was not inherently more costly to maintain and unusually for a small car, the Fiesta started to figure prominently among fleet sales. The revised Escort, also front-wheel drive, overcame initial doubts to maintain the position held by its predecessor, though surprisingly the Cortina replacement due next year will stick to a conventional layout.

For the dealers, the fleet market is a mixed blessing. It offers the chance of large and regular orders; but the margins are usually lower than on private sales. Fleet customers buying, as it were, in bulk, naturally expect discounts. The Ford dealer network, which sells getting on for 500,000 cars a year, is in a better position to offer favourable terms to fleet managers than rivals with a smaller throughput. But the fleet market is too important for any car maker to ignore.

Peter Waymark  
Motoring Correspondent

## Fringe benefit on four wheels

The British car market is quite unique in that an estimated 60 per cent of all car sales are accounted for by company and fleet purchases in one form or another. This compares with 15 per cent to 20 per cent in Europe as a whole and slightly less in the USA.

It has come about because of two major factors. The long-standing tradition in British industry that the company should provide a car for employees who need to be mobile to perform their work adequately and secondly as a perk to retain key staff.

In other countries mobility is catered for through the provision of motor pools from which employees can draw a car for specific assignments or through the payment of allowances for the use of privately owned cars.

To this has been added the impetus provided by Government pay freezes, and more recently the need to maintain a public image of low wage increases to combat inflation. A company car is only one of a number of fringe benefits which employers use to pad out restricted salaries. The functional use of many of these company cars is questionable, to say the least but the status they carry for recipients is now such an established part of British life that any widespread attempt to withdraw them would be firmly resisted.

Against this background of huge, well established sales it is all the more surprising to find that the importers, who now account for over 60 per cent of the total new car market in Britain, should have made such small inroads in company and fleet sales. Why, if their cars are so demonstrably acceptable to the British motorists should

this be so? Buying and selling cars is a labour-intensive activity and support services from the manufacturers and their dealer networks. Ford, BL, Vauxhall and Talbot UK all maintain large fleet sales departments to handle such diverse but necessary sectors as investment, sales, service, parts, finance and self drive hire. These are backed up by regional offices and well established dealer networks.

No importer can match this strength on the ground which is reinforced by the ability to react quickly to fleet buyers' specialised requirements.

As an example Rank Xerox recently made enquiries of manufacturers for the supply of 500 estate cars. But they wanted to make considerable changes from the standard specification. BL won the business by building, within two weeks, 500 Ital 1300cc estate cars equipped to the deluxe HL specification and fitted with a sunroof — a combination which does not feature in their price list.

Then again there is a very real problem for the importer of the "Buy British" campaign and the growing support for the view that charity begins at home. It is just not acceptable for a GKN "rep" to arrive at a car plant in Britain driving a foreign car. Indeed, if he turns up at a BL plant he is more than likely to be asked to park his car within the factory boundaries.

Purchase price is not a significant factor. Many foreign cars are more than able to match domestic prices. But the difference between purchase and disposal prices is considerably in favour of British cars. It is much easier to sell several hundred second hand Corinas and obtain an acceptable price than to sell a

like number of Continental offerings.

The cost of spare parts and insurance are interlinked and again favour domestic cars. The insurance rating of a car is directly related to the cost of repairs. The importers have made considerable efforts to reduce their parts prices but most fleet operators insist that they still have a long way to go to close the gap.

BL is hoping to increase its penetration of the company and fleet market with the new Honda-designed Triumph Acclaim. But it has freely acknowledged that it first has to overcome the high cost of spare parts for Japanese cars — and the Acclaim's engine and transmission is entirely Japanese. So it has insisted that Honda-supplied parts should be made available to its dealers and fleet customers at prices which are competitive with British parts.

Mercedes and BMW have become well established in the company executive sector largely because of the well publicised shortcomings of BL's Rover and Jaguar models. Both have suffered from board room chit-chat about poor quality and reliability which once injected into the grape-vine is extremely difficult to eradicate.

It is in an attempt to do just that that Jaguar's new chairman, Mr. John Egan, has conducted a quite ruthless drive to improve quality. There have been no fewer than 150 product improvements in the past year, most of them at the expense of component suppliers. They were told to meet Continental quality standards or lose the business.

Clifford Webb  
Midlands Industrial  
Correspondent

## Ross Davies looks at the tax position A peculiar perk

Not until I went to Japan, the world's leading car manufacturer, did I understand how British a phenomenon is the company car.

As I stepped from my train at Suzuka, west of Tokyo, I was met by the functionary whose job it was to show me around the local Honda plant. In what, I wondered, would we drive off?

Suzuka is where Honda's motor cycle race track is based, although as a foreign visitor I did not expect to be invited to don crash helmet and jump on to the pillion. It would be a car, but which one? The little Civic, which is made at Suzuka, or a bigger saloon — a Prelude, perhaps — made elsewhere but kept at the plant for purposes of hospitality?

What I found waiting outside the station surprised me. It was not a motor cycle; it was not even a Honda. We were whisked away to a Honda motor company plant in the air-conditioned ease of a Nissan Cedric.

The car a carmaking firm manufactures, of course, is not what we in Britain mean by a "company car". But few Japanese firms, even in the motor industry, give their employees "company cars"; vehicles retained out of working hours for private use.

At Suzuka, I was told, the discounts available to employees even to buy a Honda car were small to non-existent. You take your pay cheque and buy either what you like or what you can afford. Even if it is a Nissan Cedric.

In Britain, however, it is much, much different. Here, there is an income tax system which until 1976 has yet to catch up with the then growing practice of giving employees company cars and

company petrol. Even now only "directors or other higher-paid employees", for example those earning over £8,500, are taxed on this perk.

In 1976, Mr. Eales, the then Chancellor of the Exchequer, brought in a flat-rate Income Tax on the private use of the company car. The user is taxed according to the capacity of the engine, retail cost of the car when new, and whether or not it is four years or more old.

The present Chancellor, Sir Geoffrey Howe, plans to increase this tax by an average of a fifth in April. He is also to tax for the first time the provision of free petrol.

In 1979-80, the last period for which the Inland Revenue will divulge figures, tax from private use of company cars yielded about £65m. Not much, when the Inland Revenue says there are about 750,000 private users of company cars.

Driving around in a free car, often running on free petrol, is thus going to be less of a perk than it was. But given the cost of buying and leasing cars these days, whether many of the 750,000 drivers so blessed will be volunteering to make other arrangements is open to doubt.

So, too, is the effect upon car sales and therefore upon employment within the motor industry. The protests from the manufacturers came before the proposals were published, and seem to have been headed. Certainly neither the Society of Motor Manufacturers and Traders nor the British company most likely to be affected by heavier taxes on the company car, British Leyland, seem concerned to discuss what Agri's tax increases will bring.

As the current proposals stand, therefore, it seems that there will be no more than a hiccup in that British tradition, the company car. Like many, whether voluntary or otherwise, that of the company car is quite recent and therefore still vigorous.

Company cars have been given away as perks in this country for a long time. In Britain cars are expensive. A few miles across the English Channel, it is possible to buy British cars cheaper than a few miles down the road from where they are made.

The Americans and the Japanese pay between a half and two-thirds of what we do for comparable cars. But the motor industry in those countries is not blessed with the poor management, bad labour relations and low productivity we have here.

Company cars have been given away as perks for a long time in Britain, but they were not dished out on the present scale until about 10 years ago. It was then that "income restraint," whether voluntary in the form of a "social contract," or compulsory, after the fashion of Prices and Incomes Policy, became fashionable among politicians.

Company cars, along with private health insurance and soft loans for buying homes or paying school fees, became a popular way obeying the letter of the law/contract while defying its spirit.

The lucky employee reserved for his or her leisure hours a car fancier than could be afforded if he or she had bought it. The employer, on the other hand, could set down against his corporation tax the cost of the car. Tax caught up with the former, if not the latter, but not to a degree to alarm either.

continued on next page

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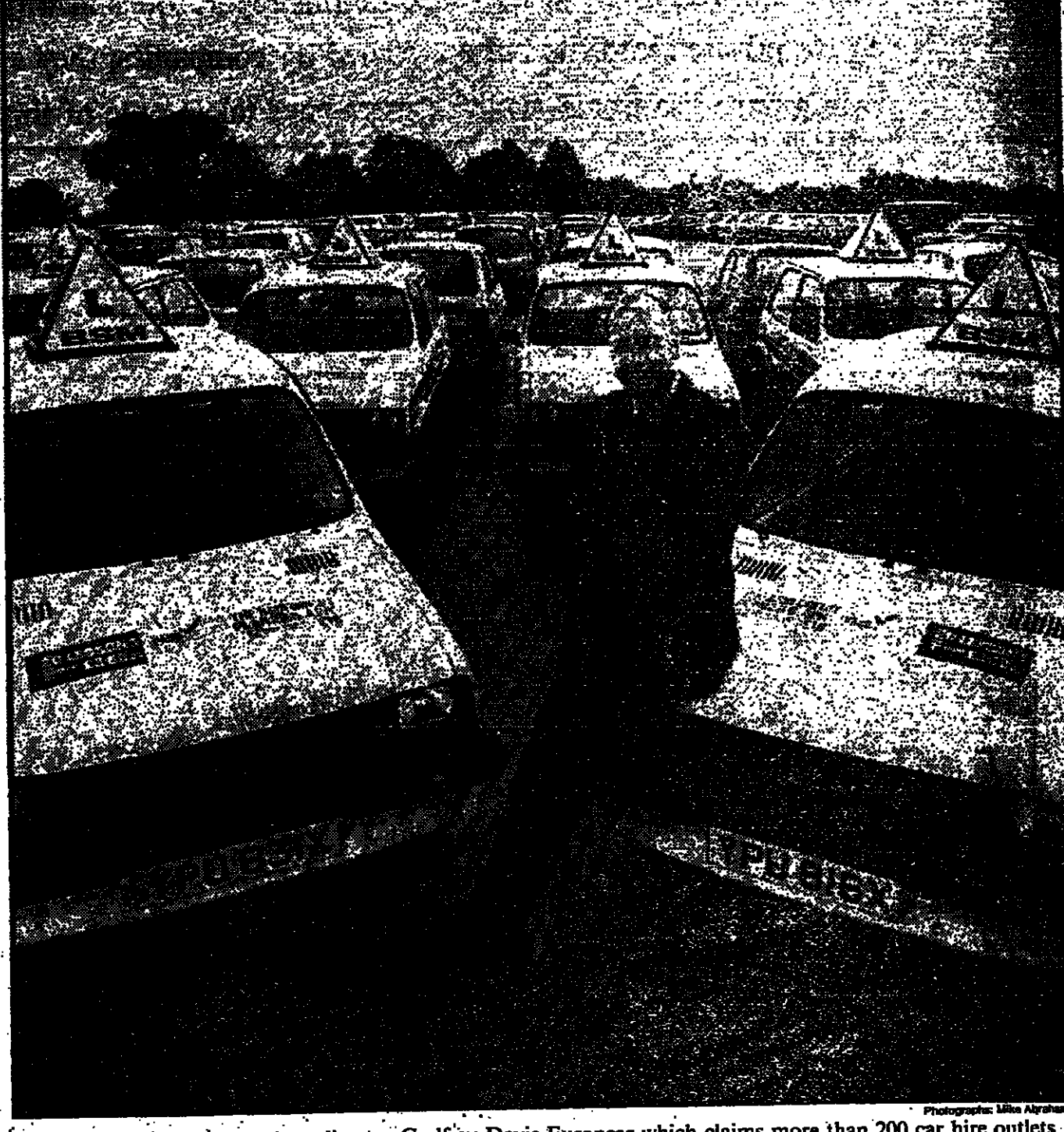
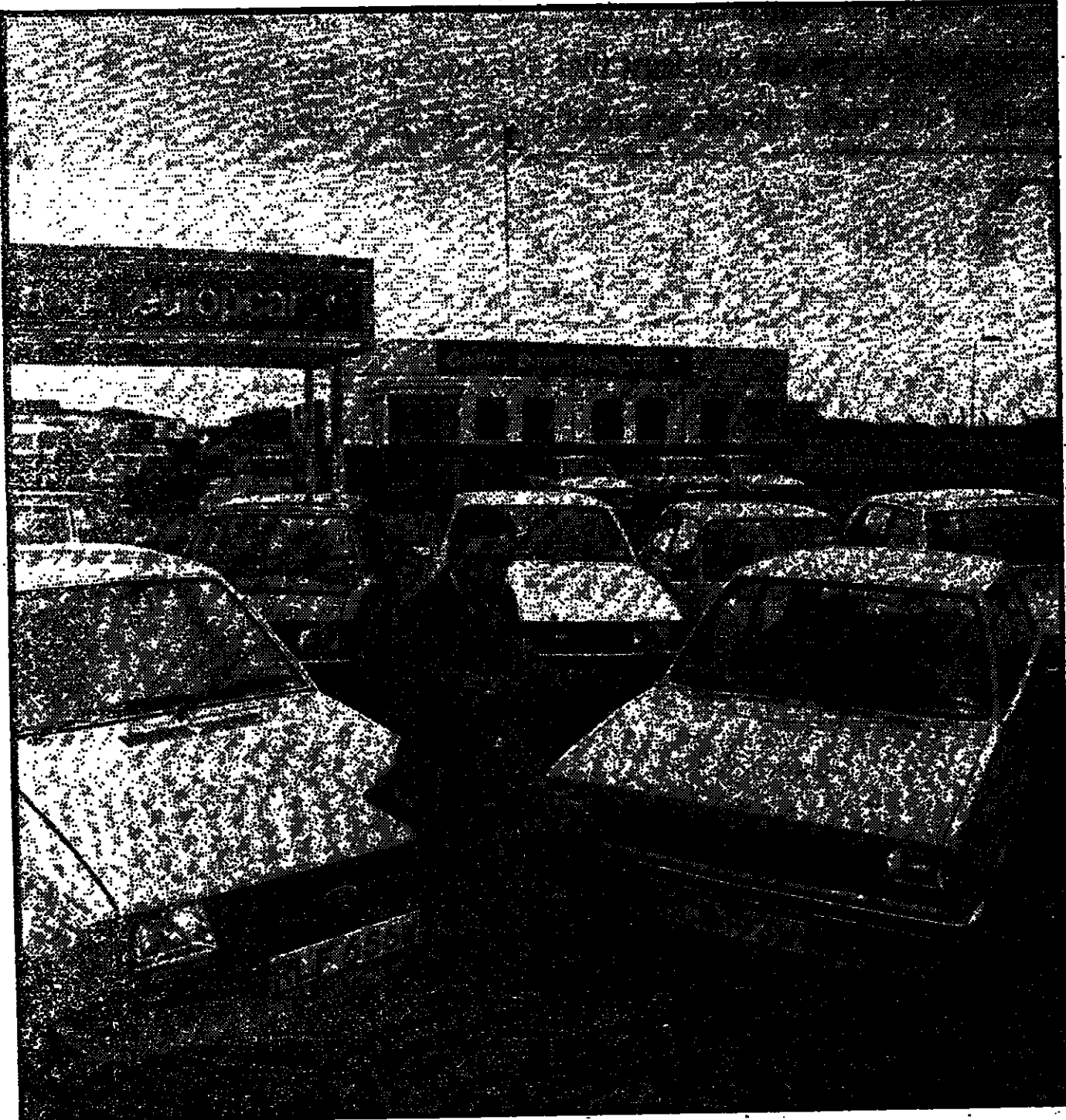
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Face to face... the two biggest companies in their respective fields and both large customers of British-built cars. Left: Derek Redfern, fleet director Godfrey Davis Europcar which claims more than 200 car hire outlets throughout Britain, and right: John Miller, fleet director of the British School of Motoring, which by 1986 will have bought around 12,500 BL Metros

Edward Townsend reports on the fierce trade warfare set for this winter, and explains the wooing of the instructors.

## Off come the gloves in the fight for rental business

This winter, the scene is set for a rapid escalation of hostilities in the war to win bigger shares of the business car rental trade. The chief protagonists have had a lean time this summer with the depressed tourist market and are now looking to the business user of rented cars to provide the means for advance. All of them will be trying harder.

The fighting, however, is likely to be intense and some of the smaller operators could be wiped out. Only the major groups possess the resources to wage a concerted campaign.

Hertz, Avis, Godfrey Davis Europcar, Swan National, Kenning and the others are now fully aware that business travel has become the car rental industry's major revenue earner. And the secret of success in this highly competitive sector seems to rest on being able to provide the vehicles rapidly on demand and with a minimum of fuss and paperwork. The theory is that good and prompt service coupled with competitive hiring rates will create loyalty — and a steady income.

The stability of the business rental market is the major attraction to an industry which has in the past been

bedevilled by the vagaries of the private tourist sector. While the casual hirer may be looking more at his wallet and less at the attraction of an instantly available form of personal transport, the business user remains more constant. This is the case despite changing tendencies in the business sector, with more hirers demanding more fuel efficient cars and a significant switch away from long rental periods.

The total market for car rental in the United Kingdom is estimated at £220m a year, sales and perhaps about 1,000 companies are battling for shares. Most of them are small, often, back street, organizations with just a few cars to rent and in the business sector only the big operators can hope for increased trade.

In the past year, discounts, commissions and other forms of price reductions have been widespread and the wise business user has shopped around before making a decision. And the competition has been heightened by the growing practice of the car manufacturers themselves to enter the rental business. Ford, BL, Talbot and Vauxhall cars can often be seen on offer to rent at major garages and dealers.

But the big battle in the British car rental arena remains that between Godfrey Davis Europcar and Swan National and not, as many casual observers might imagine, between the two world giants of Hertz and Avis.

GDE was formed only this year following the takeover of the Godfrey Davis rental interests by the Renault subsidiary Europcar. The British company was already the biggest car hirer, claiming about 10 per cent of the market. GDE now has well over 200 outlets and its operations include the rail-drive contract with British Rail.

Swan, owned by the Trustee Savings Bank, following the latter's takeover of United Dominions Trust, has less than half the outlets of GDE and has marketed itself aggressively. In eight years, the company has built up a peak fleet of 8,500 vehicles and claims that 70 per cent of its £25m rental turnover comes from business contract hire.

Claims and counter claims in the car rental business are a new legion, a further sign of the fiercely competitive nature of the trade, with Swan saying it is the market leader in business rental with

30 per cent of the £110m-a-year sales in Britain.

The biggest upset in the rental business has been the proliferation in the last year of companies operating at airports, traditionally the most lucrative source of business trade and one dominated in the past by the major international organizations like Hertz and Avis. London's Heathrow airport is reckoned to generate about £12m a year in car rental business and much of it comes from business travellers.

Through Europcar, GDE now has access not only to the Heathrow trade but also to an international network, while Swan set up its Heathrow desk earlier this year and began by undercutting its competitors' rates significantly.

The airport trade clearly provides one of the most tempting sources of revenue (Swan, for example, now has desks at Heathrow, Luton, Freetown and Edinburgh) but it is the access to international outlets that could well prove to be a prerequisite.

Europcar was built up on its airport connections and through its arrangements with National Car Rental in the United States and Tilden in Canada, but its activities on an international scale are still not as big as the world leaders in car rental.

Which leaves both GDE and Swan having to compete not only on rates and service but also against the fact that business travellers, particularly from North America and the rest of Europe are much more familiar with the Hertz and Avis names.

There is also a greater emphasis on investment in technological marvels to speed up the rental process and provide sophisticated check-in and check-out procedures. Swan has installed a central computer at Leicester and hopes to have its Heathrow operation linked to it within two years and all branches equipped with computer terminals within five years.

But it appears that on a world basis, the two main deadly rivals, Hertz and Avis, are spending the money, wooing customers with the aid of computerized systems. Avis with its Express system and Hertz with its world data centre at Oklahoma City.

Hertz, which claims to rent a car somewhere in the world every 2.5 seconds, is now installing video units at rental desks which, in connexion with the Oklahoma computer, can produce rental agreements and display invoices within minutes.

The company is also promoting its Number One Club, a free membership, computerized reservations service aimed specifically at business travellers. Hertz says that with only one hour's notice it can produce a car and the rental agreement at any of its offices in the world.

## Why schools are vital in the drive for the private buyer

Britain's driving schools traditionally have provided one of the single most sought-after areas for car manufacturers' fleet sales. Above all, they are regarded as an important means for advertising.

The theory is that potential car buyers cannot be anything but impressed if a driving school is confident enough in the product to allow learners loose on it. And with driving school vehicles out on the roads for up to eight hours a day, the cars are constantly in evidence.

The last major coup in this sector was won last year by BL which signed a £40m deal with the British School of Motoring, to replace the company's fleet entirely with Metros. By the end of November, BSM will have taken delivery of 1,500 Metros and after five years, following its policy of replacing cars after 18,000 miles, the total will be about 12,500.

BSM ordered 200 Metros before the car was introduced and on launch day a year ago 15 of its pupils passed the driving test in one of the cars.

Mr Tony Ball, chairman of BL Cars' world sales operations, stressed at the time the second most important aspect of selling into driving schools: "The Metro is an ideal vehicle in which to make your first venture on to the busy roads of Britain and I am sure that many first time drivers will be so impressed that they will choose the Metro when they come to purchase a new car for themselves."

Just how many successful driving test candidates go on

to buy the same type of car on which they were taught can only be a matter for conjecture. Certainly in the case of the Dolomite, used extensively by BSM, this cannot have been the case if the model's relatively poor market share is used as evidence.

Also difficult to assess is the exact size of the driving school market. An unknown proportion of Britain's learner drivers — at any one time they number about 1.25m — is taught by small, often one-car operators who may purchase second-hand cars. Another group comprises those who persuade a friend or relative to sit in the passenger seat while they fumble their way to some degree of proficiency.

**No major faults**

The number of new cars sold to driving schools generally is estimated at 10,000 a year, a small but highly significant market. The leader is Ford, followed by Datsun which, like some other importers, has not made a discernible dent in the fleet sector and BL.

Schools tend to prefer front wheel drive cars, because of their positive handling characteristics, good visibility and those that can be cheaply and easily serviced and maintained.

But there are other factors taken into account by driving school car buyers that the private motorist probably would never consider.

Mr Clive Deacon, national sales director for BSM, stresses the importance of a high standard clutch and gearbox while another consideration is the quality of the runners on the driver's seat. The latter may not be given a second thought by the private motorist but in a driving school car, the seat is ratcheted backwards or forwards every hour, eight hours a day throughout the year.

BSM has, in fact, provided one of the best advertisements for the Metro. In their first year with the school, the cars have completed about 10 million miles with no major faults or servicing difficulties, although, says Mr Deacon, they have experienced "slight problems with seat runners."

Time off the road is money lost to a driving school but here again, BSM claims that servicing of its Metros has had minimal effect on the business. Average servicing time for its fleet has been only four hours per car. Reliability is of paramount importance for, as Mr Deacon says, "breaking down is the absolute sin in our business."

This latter factor probably explains why Datsun has done well in the driving school sector. Japanese cars have such a high reputation for reliability that they become a natural choice for the schools, while dealers who are mindful of the theory that pupils will buy the car on which they were taught are keen to foster the business.

Datsun UK encourages its dealers to go for the driving school trade, but because of the uncertainty over supplies

of new cars that has arisen since the introduction of the voluntary Japanese restraint in Britain, has not been able to formulate a concerted drive and leaves it to dealers to negotiate independently with the schools.

Datsun's driving school sales of about 2,000 a year are mostly Sunny, Violet and Cherry models and are to the smaller, independent establishments. Datsun sums up its success thus: "Our strength lies in the fact the school is buying a nice, simple car that is easy to drive and will not go wrong."

One of the latest attempts to increase sales to the schools came this year from Talbot which devised a plan called Surepass. This allows a learner driver who takes 25 lessons in a Talbot or Peugeot car under expert supervision to receive free tuition until he or she passes the test.

The scheme, established jointly with the Motor Schools Association, was said Talbot, designed to encourage learners to take the optimum number of lessons from properly qualified and recognised instructors while simultaneously offering attractive car purchase facilities.

Under the scheme, learners who fail the test after 25 lessons will receive another 15 lessons, paid for by Talbot, aimed to cover the pupil's next five tests. After qualifying for a full licence, the new driver who opts to buy one of the company's cars from a Talbot dealer taking part in the scheme gets a refund of the total cost of the professional lessons.

## How Autolease set Alastair on the road to success

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## A peculiar perk

continued from previous page

The Chancellor's proposals, as the accompanying tables show, are not harsh. The ceiling beyond which a company car user pays income tax remains (thus far) at £8,500 and so brings in more taxpayers as incomes rise with inflation. But how many neither the Inland Revenue nor the car-makers are saying. And the present level still excludes from tax thousands of service engineers and salespersons enjoying the use of humble vehicles.

The new tax on free petrol would add to the weekly tax bill of the average company car user, driving say a

Cortina, the equivalent of the price of one gallon of petrol. As with the engines of the cars themselves, so with the taxation of the driver — it is all a matter of timing. Too heavy a hand in the company car user's pocket, as the magazine *Executive Car* gave warning would "carve a great hole" in the Rover-Jaguar market. These cars are popular in the export market, and there can't be exports without a reasonable base in the home market — and that means "fleet sales", the trade synonym for the company car.

A few ostentatious gestures towards buying British rather than foreign cars by fleet purchasers — such as we are now seeing — should help sway the Chancellor's hand. Who wants to raise tax on Rover-Jaguar drivers merely to further hobble that great drain on the public purse, BL, makers of Jaguar?

The carmakers have less to fear from tax at the moment than from the reduction in the number of companies around to buy, and the number of employees to drive,

company cars. The remaining fleet buyers for sometime have been able to extort bigger and bigger discounts for their purchases.

A future Chancellor may see some political advantage in tracking down on all those company chairman loafing about in "their" Rolls-Royces. There are some votes in that, but how many?

The chairman would hang on to their Rolls by one means or another, and who,

after a few days would remember that it was more at the chairman's expense and less at that of the shareholder and the taxpayer? Park Lane may be littered with Rolls-Royces, but then so too, at night, are the council estates of Camberwell thick with Ford Escort vans. Their users would neither thank nor forget the Chancellor who, on election day, went into power drive in this peculiarly British perk.

Use of a business car (excluding petrol) (1982-83)

	Cars under 4 years old	Cars 4 years old or more
	£	£
Cars with original market value up to £11,500 (9,800) and having a cylinder capacity:		
1300cc or less	270 (230)*	180 (155)*
1301-1800cc	350 (300)*	240 (200)*
More than 1800cc	540 (500)*	360 (300)*

Notes: (1) 2,500 business miles and less and all second company cars. (2) 2,501 business miles to 18,000 business miles: scale figures. (3) Over 18,000 business miles half scale figures. (Non-cylinder cars are taxed on equivalent scales.) \*1981-1982.



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## As well as Father, Son and Daughter.

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In other words, what's good for the company is even better for the individual.

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It is the most economical way not only to enter the marque, but to drive the marque as well.

Yet the 2-litre owner has not won his 36.2 mpg\* and 12,000 mile service intervals at the expense of performance.

He could cruise indefinitely and un-deafeningly at around 100 mph, were it legal. His car's acceleration has been deemed 'sparkling' by one of the least fulsome of

all motoring magazines.

And its stability and agility are exactly as those of every other Mercedes-Benz. Impeccable.

### The 2.3 litre Mercedes-Benz 230E.

By preconception, the 230E owner should be a middle-of-the-road compromiser.

He compromises nothing whatsoever.

He gets 33.8 mpg\* and the ability to travel at a constant 112 mph where legal. He also enjoys the eager response that comes from fuel injection and an overhead camshaft.

As with all Mercedes-Benz owners, the owner of the 230E does not change at the whim of fashion.

He appreciates the car's styling. Modern, yet classic. Dynamic, without being aggressive.

### The 2.8 litre Mercedes-Benz 280E.

Elegant, discreet and very, very fast.

The fuel-injection 2.8 litre twin-cam six-cylinder engine builds up the power smoothly and

swiftly. In fact, she is able to outrun and out-accelerate many of today's sports cars.

But she has not thrown caution, or petrol, to the winds.

27.4 mpg\* and the same 12,000 mile service intervals are hardly conspicuous consumption.

It's simply nice to know that if you're going places in business, you can get there quickly.

### The Mercedes-Benz you don't see.

A world of subtle 'ergonomics'. Seats that breathe. A heating system that can keep driver and passengers at different



individual temperature levels. Intelligently laid-out controls to reduce driving stress.

More than 120 safety features that far out-distance any safety legislation in the world. And that renowned Mercedes-Benz quality of inner peace and quiet.

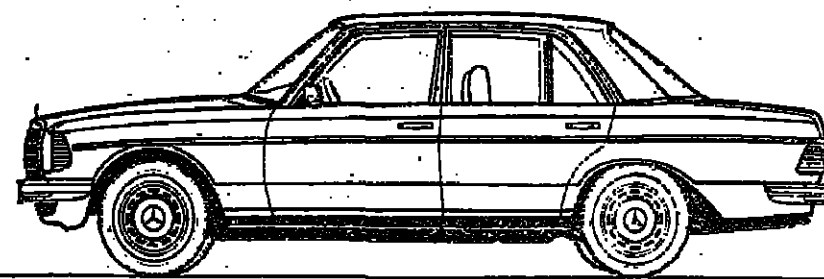
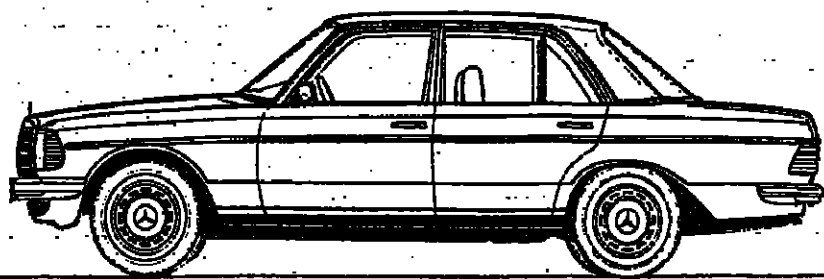
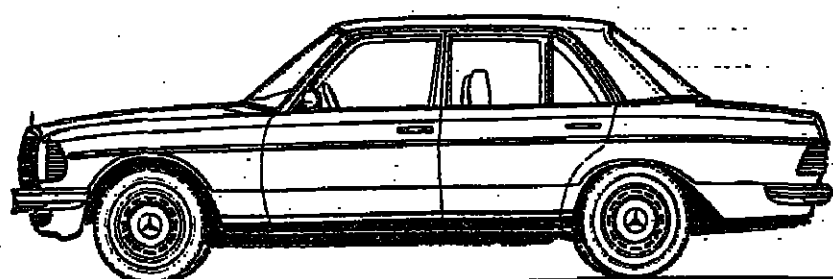
### Legendary longevity.

The life of a Mercedes-Benz can run into decades. And there are at least two Mercedes-Benz Diesels that have been driven more than one million miles. The durability of those cars is present today in the current 240D and 300D Diesel saloons.

Durability counts when it's time to trade in your petrol or Diesel Mercedes. History indicates remarkably high re-sale values. Which should please your financial director very much.

Your Mercedes-Benz dealer can show him something else. Prices for new models that start at just £8,700.

Now when was the last time you saw a financial director smile? Engineered like no other car in the world.



\* Official fuel consumption figures for the 200 urban cycle 22.6 mpg (12.5 litres/100km) manual and 23.0 mpg (12.0 litres/100km) automatic. At a constant 50 mph 30.2 mpg (17.8 litres/100km) manual and 33.0 mpg (18.4 litres/100km) automatic. At a constant 75 mph 26.6 mpg (19.9 litres/100km) manual and 26.4 mpg (19.7 litres/100km) automatic. For the 230E urban cycle 20.4 mpg (13.8 litres/100km) manual and 20.9 mpg (13.5 litres/100km) automatic. At a constant 50 mph 31.8 mpg (18.4 litres/100km) manual and 32.1 mpg (18.5 litres/100km) automatic. At a constant 75 mph 26.6 mpg (19.9 litres/100km) manual and 25.2 mpg (17.2 litres/100km) automatic. For the 280E urban cycle 16.5 mpg (17.1 litres/100km) manual and 16.5 mpg (17.1 litres/100km) automatic. At a constant 50 mph 27.4 mpg (10.3 litres/100km) manual and 27.4 mpg (10.3 litres/100km) automatic. At a constant 75 mph 21.7 mpg (13.0 litres/100km) manual and 21.7 mpg (13.0 litres/100km) automatic.



# Your choice, from status symbol to rep's workhorse

## EXECUTIVE CLASS

	Ford Granada 2.8i	Rover 3500 SE	Vauxhall Royale 2800	Talbot Tego 2.6 SX	Volvo 264 GLE	Audi 200 int.
price	£11,541	£11,903	£12,257	£10,815	£11,072	£10,334
engine size (cc)	2,792	3,528	2,784	2,664	2,649	2,144
consumption (mpg):						
urban	17.4	16.2	17.5	17.7	15.1	23.0
56 mph	32.8	36.3	33.2	33.2	34.5	37.2
75 mph	25.4	27.9	26.4	25.0	26.2	28.5
front wing	£67.70	£69.00	£43.25	£50.00	£87.91	£71.04
clutch	£80.21	£97.82	£80.65	£81.93	£130.51	£99.41
major service	3hrs	3hrs 30mins	2hrs 10mins	2hrs 40mins	3hrs 10mins	3hrs 25mins
insurance group	6	7	6	6	7	8

## EXECUTIVE CLASS

### Climbing into the prestige seat

The executive class is aptly named since the majority of cars in this sector are bought with company money and driven by directors, senior managers and professional people. The choice of car, within a specified price band, is usually left to the recipient and probably because of this, foreign models figure much more prominently than lower down the market.

The sector is fiercely competitive, with many excellent cars chasing what over the past couple of years or so has been a steadily dwindling number of customers. Mr Sam Toy, chairman of Ford of Britain, has predicted that the large car could be dead by the mid 1990s but the more optimistic view is that there will always be motorists wanting the comfort and refinement — not to mention prestige — that only a large car can provide.

In sales terms, the Ford Granada remains the clear leader though it has suffered heavily from the recent slump. The revised models, which were launched this autumn, could not have come at a better time. Ford has spent £50m on improvements to the range, of which the most important is a retuning of the suspension to give a smoother ride.

When the Granada first appeared in its present form in 1977 it took Ford much more convincingly into the quality market than hitherto and subsequent modifications have helped to consolidate its position. The standard of inner appointment and mechanical refinement is very high and the top Ghia model can almost claim to be Ford's first luxury car.

The Granada's main competitor is the BL Rover, launched five years ago in a wave of euphoria and voted Car of the Year but which has fallen well below the ambitious sales targets set for it. There were quality and mechanical problems which depressed second-hand values and, sadly, the car has been unable to justify the new factory at Solihull from which it was born.

It remains, though, a desirable vehicle, powerful and not uneconomical. A 3.5 litre V8 engine or the 2.6 and 2.3 litre "sixes". It is quiet, roomy and versatile, with the fifth door and folding rear seat. A revised version is expected in the new year when production transfers to Cowley, and there are plans to introduce a diesel to the range.

Another BL model, the Princess, comes in at the lower end of the executive market. Like the Rover, it suffered from teething problems and, once restored, its reputation is hard to restore. As a spacious and comfortable vehicle it has much to commend it; a tallgated and restyled version, the Ambassador, is being launched next year.

Vauxhall, with its Carlton, Viceroy and Royale, now has far more executive appeal than in the days, not long since, when its sales offering was the uninspiring Victor. These more recent models, derived from Opel counterparts in Germany, have a sturdy competence and the Royale, at the top of the range, offers a combination of ride, handling and performance that few rivals can match.

Given the shrinking executive market, the arrival this year of the Talbot Tego seemed almost a case of the right car coming at the wrong time. A vast improvement on the dreary Chrysler Two Litre, which it replaces, its assets are smooth, quiet engines, a stylish three-box bodyside, finely tuned suspension and plenty of room inside.

Leading the challenge to the Granada and Rover are the big Volvos from Sweden. British motorists seem to have a peculiar affection for these rugged, tank-like vehicles which have looked more of less the same since the late 1960s. Their main appeal is their durability, though there has been a steady improvement in refinement and handling. A successor is imminent.

The Audi 100 and its offspring from the Volkswagen stable are excellent all-round cars, planned and built with a German thoroughness. From the four door saloon, the family has grown with the addition of the four door hatchback and the 200 Turbo and there is an impressive diesel version. An interesting technical point is that the cars use a five cylinder engine, an unusual arrangement designed to give the performance of a six cylinder with the economy of a four.

Another German contender is the BMW 5 series range, which has just gone into a mark two version. The changes are discreet and the overall look of the car is much the same, but there is better performance and fuel economy and more space. The revised cars also incorporate some clever technology, including a service interval indicator (said to be a world "first") which collates the necessary information in order to inform the driver when an oil change is due. Germany's strength in the executive market is further emphasized by the compact Mercedes range. These cars are now, it is hard to realize, five years old, since the Mercedes styling has a classic timelessness about it. A combination of robust construction, high-quality engineering and immaculate finish ensures long waiting lists for new cars and good second-hand prices for old ones.

Saab, like Volvo, seems to strike a chord with British motorists and another basically old design still manages to find a ready sale. Stretching the '99 into the 900 was a shrewd move; the bigger car looks far more the part. It was also good thinking to introduce turbocharged versions adding glamour and performance without compromising fuel economy. In this area, Saab can claim to have pioneered a trend.

Apart from the Tagora, a controversial French car, there have been three to choose from. The Citroen CX is the most striking design, the Peugeot 604 the most orthodox and the Renault 20/30, with its tall gate, the most practical. The CX is a thoroughly characteristic of the companies that produced them. Peugeot is also represented by the 505, a comfortable and tasteful two litre.

The Lancia Gamma, an attractive Pininfarina styled fastback saloon and coupé, is unconventional in having a 2.5 litre engine with only four, horizontally opposed, cylinders. Italy's only six cylinder model is the Alfa 6, but it is unconventional in having a 2.5 litre engine with only four, horizontally opposed, cylinders. Italy's only six cylinder model is the Alfa 6, but it is unconventional in having a 2.5 litre engine with only four, horizontally opposed, cylinders.

## MEDIUM CLASS

### Few rivals to Ford's supremacy

The Ford Cortina's dominance of the company car market was underlined recently in a survey conducted by Company Secretary's Review and based on data over 1,000 firms. It found that the Cortina was not only the most popular model among company representatives, but was the main choice of middle and even senior management. Among representatives, 39 per cent drove Cortinas and 17.5 per cent Ford Escorts, with the Vauxhall Cavalier coming a poor third on 6.6 per cent. Of middle managers, 48.6 per cent were Cortina drivers; the next most popular model, the Cavalier, scored only 6.3 per cent. Senior managers preferred the Cortina (26.1 per cent) to the Granada (15.8 per cent).

These figures help to explain why the Cortina has been Britain's best-selling car for virtually a decade. It has become the one the others must beat and so far no rival car in the medium sector has come anywhere near challenging its supremacy. The success of the Cortina may be partly due to a strong dealer network but it also stems from a shrewd appreciation of the needs of the market. The fleet buyer, in particular, demands cars that are roomy enough to carry the salesman's samples and

## LUXURY CLASS

	Rolls-Royce Silver Spirit	Mercedes-Benz 500 SEL	Daimler Double Six	BMW 725i
price	£52,113	£23,900	£19,950	£17,806
engine size (cc)	6,750	4,937	5,949	3,453
consumption (mpg):				
urban	12.0	14.0	15.0	15.6
56 mph	18.1	18.1	20.2	28.0
75 mph	13.1	13.1	17.5	23.7
front wing	£576.21	£72.98	£141.00	£76.00
clutch				
major service	12hrs 30mins	4hrs 12mins	5hrs	3hrs 20mins
insurance group	9	9	9	9

\*automatic transmission.

simple enough not to require expensive maintenance.

From its start in 1962 the Cortina has fulfilled these requirements. It was conceived after Ford had considered and rejected a riposte to the BMC Mini and decided it could make more money on a bigger vehicle that would not cost proportionately more to produce. While the Mini and its offspring won the technical accolades, the Cortina helped to make Ford the only consistently profitable British car company.

Frequent revisions have helped to keep the model range fresh: the mark two arrived in 1966, the mark three in 1970 and the current model in 1976. Next year there will be yet another, though the Cortina name is being dropped, probably in favour of Sierra — so that the model can have a common identity with the Continent, where it is known as the Taurus.

The Cortina is by no means a driver's car and those wanting superb handling and fine ride quality must look elsewhere. But with three engine options and even more combinations of trim and equipment it offers something for everyone at competitive prices not to mention plenty of room for passengers and luggage.

For car for the strongest competitor for the Cortina has been Vauxhall's Opel-derived Cavalier. Many good judges would rate its handling and general quality above the Cortina's, and its reliability has been reflected in the prices it commands in the second-hand market.

The new version, launched last month, has little in common with the original Cavalier except the name. The most significant change is from rear-wheel to front-wheel drive, with the engine mounted transversely. This has enabled the car to be shorter overall, yet able to offer more interior and boot space.

The switch to front-wheel drive has also saved weight and gives, so Vauxhall maintains, better roadholding. Almost every other European manufacturer has adopted front-wheel drive for its medium cars, the glaring exception being the Cortina. Nor will the new one and it remains to be seen whether, just for once, Ford may have judged things wrongly.

The Cavalier has a new 1600cc overhead camshaft engine with enough power, in Vauxhall's view, for the range not to need the two-litre unit offered on the previous Cavalier. Lively performance is combined with good fuel consumption. The other engine is the 1300cc unit from the Astra.

Vauxhall has settled the saloon versus hatchback argu-

ment by offering the Cavalier in both guises, giving a choice of two-door, four-door and five-door bodysides. With five trim and equipment levels, the range comprises 15 versions and almost rivals the Cortina for choice.

British Leyland rushed out the Morris Marina in 1977 in an attempt to take on the Cortina in the fleet market. It was an unpretentious car, notable more for its passenger space and large boot than its looks or its drivability. The Cortina somehow came over as the smarter vehicle.

Last year in a modest £3m facelift, the Marina was re-engineered and given new front and back ends. The 1.3-litre A series engine, which goes back to the early 1950s, was completely overhauled to give more power, better fuel economy and smoother, quieter running. The same revised unit was later to power the Metro.

As on the Cortina, handling and ride remain the weaker points but as a fleet car the Marina has its appeal. Apart from generous space it is easy to service and light on fuel; the two-litre automatic version prices it as the most economical in its class.

The first new car to emerge after Chrysler changed its name to Talbot was really an old car with a boot added, the Solara. It is a three-box version of the hatchback Alpine, though smart styling has largely disguised its origins and the lines offer a six-light treatment of the side windows add up to arguably the best-looking of the medium models under discussion.

Mechanically, though, the Alpine recipe was followed: transverse engine, front-wheel drive and all-independent suspension. The engines, lively for the capacity, are 1.3 and 1.6 litres; and in the French style — the Alpine was originally a French car — there are soft seats and ride to match.

The Solara was designed mainly with the fleet buyer in mind but it has taken time to establish itself. Perhaps like Talbot itself, the name has yet to catch on. For another French car, however, the fleet market in Britain has proved a lucrative area; and that is the Renault 18.

Given Renault's reputation for unusually sturdy cars with mechanical flair, the 18 was in some eyes disappointingly conventional, a three-box saloon much like several others. But if Renault had to some extent followed the Cortina path, that obviously was what the market wanted, and its success in Britain, particularly, could precisely lie in that it does not try to be clever.

## MEDIUM CLASS

	Ford Cortina 1600 L	Vauxhall Cavalier 1600 L	Morris Ital 1.7 HL	Talbot Solara 1.6 LS	Renault 18 TS
price	£4,933	£4,906	£4,745	£4,929	£4,795
engine size (cc)	1,593	1,598	1,700	1,592	1,647
consumption (mpg):					
urban	27.4	29.4	30.0	29.7	28.5
56 mph	38.8	46.3	40.1	43.5	42.8
75 mph	29.7	35.3	28.1	31.7	32.5
front wing	£49.13	£30.95	£40.50	£43.00	£37.80
clutch	£39.92	£84.75	£45.89	£61.48	£56.46
major service	2hrs 40mins	1hr 35mins	3hrs	2hrs 50mins	3hrs 30mins
insurance group	3	3	3	4	4

economical version of the huge 6.7 litre V8 engine and the results could be ready in a couple of years. Looking further ahead the car will, as the Americans say be downsized and the Spirit's bodyside will be replaced a lot sooner than the Shadow's. The Silver Spirit may turn out to be an historic vehicle: the last of the traditional Rolls-Royces.

Rolls is unique among car makers in having no direct competitor. The nearest model to it is probably the Mercedes S Class. When the current version appeared, Daimler-Benz went out of its way to emphasize that far from being an anachronism, the luxury car would still be in demand until the turn of the century and beyond. Professor Werner Breitschwert, the head of development, even predicted an "increasing need" for such a vehicle.

At the same time, Daimler-Benz described the revised S Class range as an exercise in "making the big car respectable". The bodyside, while retaining the Mercedes family resemblance, had 14 per cent less drag and was considerably lighter than the former 6.9 and 4.5 V8 engines gave way to smaller, lighter 3.8 and 5 litre units. The result was 10 per cent better fuel consumption with no loss of performance, though the cars are still far from being economy models.

The other changes were mainly directed at making an already fine car even better, in areas like handling, ride and noise. But where, above all, the S Class scores is in unobtrusive all-round quality: it is superbly built and finished and gives the impression that it will last for ever.

Quality and reliability are precisely what have let Jaguar down and when Mr John Egan took over as chairman in April 1980 he identified 210 faults which speak out the difference between Jaguar and its two main rivals, Mercedes and BMW. His first task was to mount a determined attack on poor quality, directing particular attention to power suppliers which were blamed for 50 per cent of the problems.

There has never been much doubt that as cars, and for the money, the 12-cylinder Jaguar and Daimler models offer a combination of performance and refinement that is unequalled. The almost eerie silence of the power unit makes a Rolls seem almost noisy by comparison, while the 155 mph XJS coupe can claim to be the fastest production car in the world with automatic transmission.

The 12-cylinder has, however, also been one of the world's thirstiest engines and recent changes to the combustion chamber, which have improved consumption by 20 per cent, may win only a temporary reprieve. With its eye like Rolls-Royce, on the United States, Jaguar is being forced into more fundamental changes.

In the next two years a diesel version will appear and there will be a new six-cylinder petrol unit lighter and more economical than the present "six". It will be used first in the XJS in 1983 and then in the new XJ40 saloon which is scheduled for the first quarter of 1984. Board approval for the XJ40 came as a vote of confidence in Jaguar, whose future had seemed uncertain.

The other main contenders in the luxury sector are the big BMWs, the 7 Series saloons and the 6 Series coupes. Without matching the refinement of the Jaguar or the finish of the Mercedes, they combine stirring per-

formance with a high standard of comfort and excellent handling, and despite high prices, they have enjoyed considerable success in the British market.

## SMALL CLASS

### Fleet buyers on the increase

The traditional image of the fleet car as a middle-range 1500 saloon has been substantially modified in the last five years or so and now almost all fleet buyers are looking for small. The "supermini" may still not be the choice of the salesman driving 25,000 miles a year but its economy and versatility as a load carrier is attracting an increasing number of fleet customers.

Ford estimates that a quarter of its Fiestas are sold to companies, with GEC and Rediffusion among the largest takers. The Metro, too, has built up a substantial fleet business, including an exclusive contract to supply the British School of Motoring.

Driving schools, television rental companies, hire car firms and small businesses are all turning to this size of car. It is cheaper to run, easier to park and manoeuvre in traffic, and with the tailgate and folding rear seat arrangement it can take fairly substantial loads.

That being said, there is still much fleet business in the small-medium sector, where the dominance of the Ford Escort is almost as great as the Cortina's in its part of the market. And for much the same reasons: straightforward engineering, easy maintenance and good interior and luggage space for its overall size.

There was some nervousness at Ford that the new Escort, launched last year, would not be accepted as readily as the old, since it seemed to offer everything the transport manager was supposed not to want — transverse engine, front-wheel drive and the hatchback bodyside. Some fleet operators saw the simple workhorse being fashioned for a more complex design that might appeal to driving enthusiasts but would surely be dearer to maintain.

In the event Ford's fears have proved groundless and the new Escort has sold just as strongly as its predecessor. In fact, the new Escort has a more complex design that might appeal to driving enthusiasts but would surely be dearer to maintain.

Despite some doubts about its ride the new Escort was voted Car of the Year and it combines practicality with considerable driver appeal in terms of handling and performance. With a choice of three engines — two of the new — and the usual wide range of trim levels, the Escort is outselling its nearest rival, the Vauxhall Chevette, by three to one.

The Chevette is a further illustration of a company's nervousness about the demands of the fleet market. Vauxhall decided to keep it in production even after the arrival of its successor, the Astra. The Chevette, which has its origins in the previous Opel Kadet launched eight years ago, is the epitome of the traditional fleet car —

simple, basic and conventional. To have discontinued the Chevette when the Astra appeared would have meant risking the loss of fleet business and Vauxhall's policy of running the two models side by side seems to have paid off. The Chevette is still the more popular, though Astra sales have been rising, and it will continue to be made as long as the market wants it.

The Astra, which originally appeared as the Opel Kadet 12 months before the new Escort, is a similar car to the Ford in its mechanical specification and offers the same taut handling. It, too, has eschewed the conventional saloon bodyside, though its two-box design is offered in both hatchback and non-hatchback versions.

The use of a transversely mounted engine, driving the front wheels has enabled the Astra to be roomier inside than the rear-wheel-drive Chevette despite being several inches shorter overall. Lively performance is combined with good fuel consumption, though the engine is noisy and the ride rather firm. Next month the car, which up to now has been imported from Germany, goes into production at Ellesmere Port.

Vauxhall's dilemma in the lower end of the fleet market was echoed by Talbot, where in Talbot's case the issue has been decided by the closure of Linwood where the Avenger and Sunbeam models were made. These were the company's staple fleet cars, but based on proved components that promised to give little trouble.

With the demise of the Avenger and Sunbeam, Talbot must now try to woo the fleet buyer with its front-wheel-drive-hatchback Horizon. To improve its chances of success, Talbot is shortly to start making the car so far produced only in France — in Coventry so that it can be genuinely sold as a British model.

The Horizon was the successor to, and based mechanically on, the Simca 1100 and has much the same characteristics — a boxy shape on corners and a typically soft French ride. The three engines have all been inherited from other models but are none the worse for that performance, especially from the 1200cc and 1442cc, is excellent for the class, and in the 1.5 GL introduced in the summer Talbot can claim one of the most economical small-medium cars.

BL's representative in this sector, the Austin Allegro, has never been an outstanding fleet model and as it is ceasing production in March, the company must await the appearance of its successor, the LM10, early in 1983.

Meanwhile the Honda-designed Triumf Acclaim, though not seen primarily as a company car, has already picked up some useful fleet business, with a £5 million deal for 1,200 vehicles being concluded on the launch day. With the promise of Japanese reliability and 40 mpg fuel consumption, the Acclaim could be an attractive proposition for company use.

Though Datsun has successfully penetrated the driving school market, foreign makes have not so far made a great impact in this sector. The position could change next year when the Renault 9 arrives in Britain, for it would seem to offer the fleet manager an ideal combination of an orthodox three-box bodyside, of which there are very few in the small/medium class, low servicing costs and the claim, which the independent test figures substantiate, of being the most economical car in its class in the world.

Peter Waymark

## CHARTS:

### Additional information

1. The fuel consumption figures are from the official Government tests.
2. The prices for front wing and clutch do not include VAT.
3. Insurance ratings are a general guide and may vary from company to company.

## SMALL CLASS

	Austin Metro L	Ford Fiesta L	Ford Escort 1.3 L	Vauxhall Chevette L	Vauxhall Astra 1300	Talbot Horizon 1.3 LS	Triumph Acclaim HL
price	£3,499	£3,939	£4,667	£4,109	£4,764	£4,519	£4,668
engine size (cc)	998	957	1,295	1,256	1,297	1,294	1,335
consumption (mpg):							
urban	38.4	35.8	30.4	29.7	28.8	31.7	32.8
56 mph	53.1	47.1	47.1	44.0	47.1	44.1	48.8
75 mph	38.5	37.8	36.7	31.3	34.0	31.4	34.0
front wing	£21.00	£29.80	£37.10	£42.10	£37.10	£40.00	£40.00
clutch	£23.66	£33.04	£40.53	£49.36	£51.15	£48.58	£40.00
major service	2hrs 45mins	2hrs 20mins	1hr 40mins	4hrs 30mins	2hrs 5mins	2hrs 40mins	2hrs 35mins
insurance group	1	1	3	2	3	3	4



## To lease or buy?

# Drop in deals on wheels

Leasing equipment rather than buying outright as a way of releasing capital for other purposes has continued to grow — except for cars. Or so it appears from last year's tally by the Equipment Leasing Association, which showed a 30 per cent increase in leasing overall but a 43 per cent drop in car leasing.

A company fighting its corner in its markets, with little time to consider how it provides a fleet of cars for its various employees, might be forgiven for thinking that where others are pulling out may not be the place to stay. It is not quite so simple as that. The big drop in the ELA's figures is for a start not as dramatic as it may seem.

There has been a cutback in demand for cars generally because of the recession, affecting all forms of car leasing. Another reason is that the ELA's membership is heavily weighted to the leasing subsidiaries of financial institutions, including banks, for which holding assets like cars has had taxation advantages arising from the capital allowances available on the assets.

Car leasing, in this sector, often based on what is known as a financing lease, hit an unusual boom in 1979 because of the tax advantages. The capital allowances amounted to 100 per cent in the first year. Those offering the leases — the lessors — were in consequence able to do so on good terms, although the hallmark of the various types of financing lease was that the lessee took responsibility for depreciation, maintenance costs and risks.

ELA members overall were less involved in the contract hire form of leasing, although

contract hire accounts for a large proportion of car leasing as a whole. In contract hire the lessor takes over the depreciation risks on a vehicle; some arrangements offer a maintenance deal as well.

What affected all leasing was the 1980 Budget, when capital allowances on most cars were reduced to 25 per cent in the first year, with the same applying in subsequent years on a reducing balance basis.

The decline in car leasing is attributed by the ELA not only to the effects of recession and the Budget, but also to the growth of non-ELA specialist lessors.

There were other Budget changes. Lease rentals on cars costing up to £8,000 are wholly allowable against a company's profits. On more expensive cars a proportion of the rental is disallowed, although this is not large until the luxury saloon level is reached, where disallowance is around 25 per cent. The maintenance element in any rental can be separated and not included in the disallowance.

The 25 per cent capital allowance with the £8,000 rule applies whether a car is purchased outright or brought on hire purchase as well as leased. In outright purchase or hire purchase buying there is, when the car is finally sold, either a balancing charge or allowance made according to the sale value.

With hire purchase, interest paid can be laid against company profits. At the end of a hire purchase deal the car, of course, belongs to the company operating it. With leasing there can be an equivalent of end-sale balancing charges. Sales proceeds received as a refund of rentals are taxable as income.

One factor which has to be weighed with financing leases is in estimating what the residual sale value will be. If that value is estimated at say 50 per cent, but turns out to be 40 per cent, it is the lessee who will pay. A careful assessment of likely market conditions in the future obviously needs to be made.

There is also an increasing range of leases tailored to the varying needs of companies. Some finance leases are on a fixed term, but others can be made more flexible, the latter carrying a pre-determined settlement figure if the option of early termination is taken.

There is also a "balloon" lease in which the rental payments are concentrated at termination of a contract after a predetermined period, thus reducing payments earlier in the leasing period.

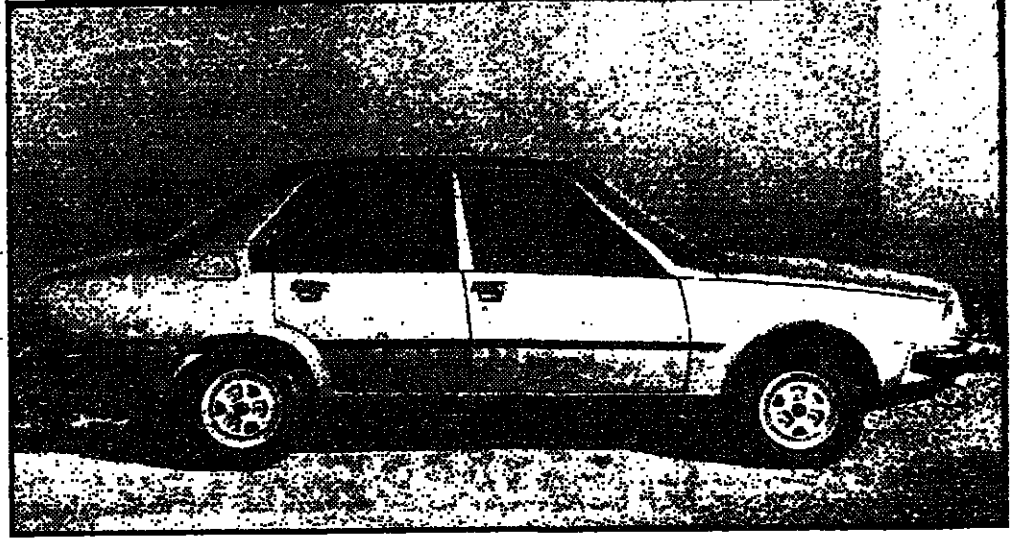
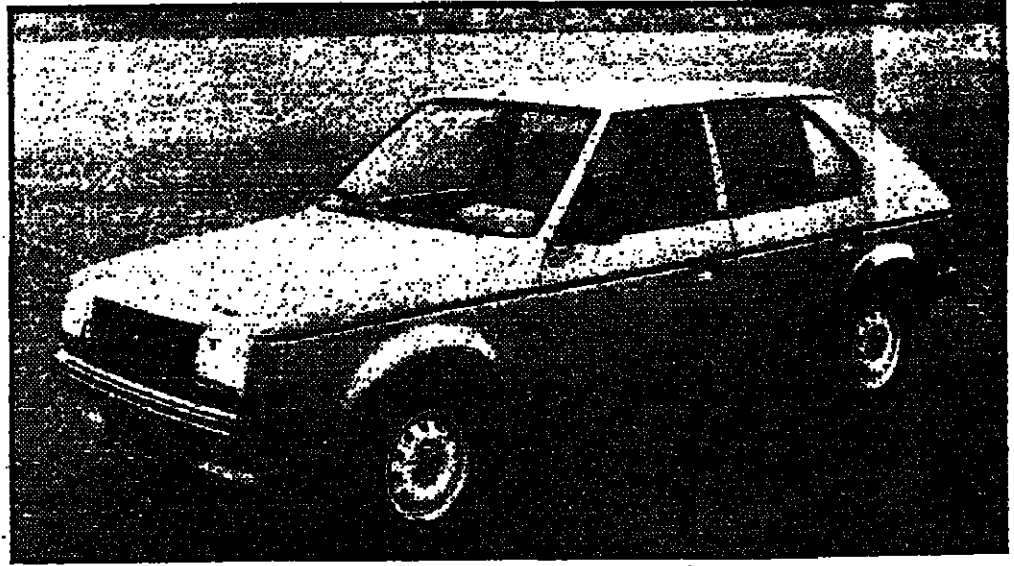
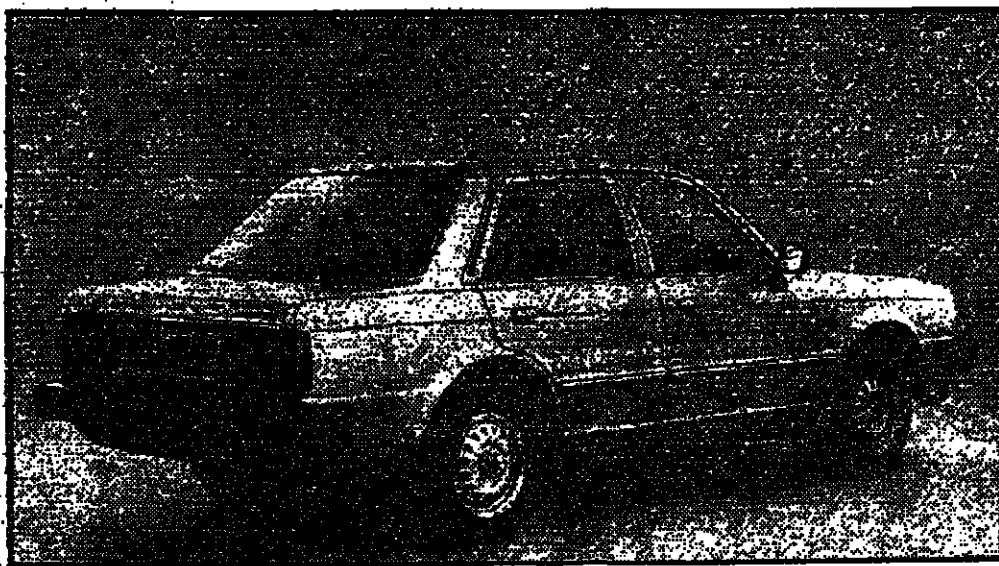
Some leasing companies argue that there is an advantage in leasing in the way in which leased vehicles are dealt with in company accounts. A leased vehicle need not appear on a company balance sheet as an asset, and outstanding rentals need not be entered as company liabilities (unlike outstanding hire purchase payments).

This is why leasing is often described as "off-balance-sheet financing." One advantage for a company is that it can improve some of the common financial ratios applied to a company's performance. What needs to be borne in mind is that the accounting profession is now anxious to change this situation so that leased assets are shown and a contingent liability for future payments made clear.

In making choices between buying company cars outright, finance leasing or contract hiring there is no substitute for going through the basic costs arithmetic offered by all of these methods. What would a DIY operation — buying cars at a discount, servicing them, selling them on, and all the management time and transport department operation that this implies — really involve in cost terms?

How much is capital needed for other parts of a company operation? Do you have the car market skills to avoid the possible residual values problem in an otherwise attractive financing lease? Or is the car fleet operation best hired off to the contract hire experts so you know where you are simply by paying a regular bill?

Derek Harris  
Commercial Editor



Triumph Acclaim, Talbot Horizon, BMW 3.5 litre coupé and Renault 18GTS. Lease rentals on cars up to £8,000 are wholly allowable against a company's profits. On more expensive cars a proportion of the rental is disallowed.



### For:

Economical — all things being equal — if there is plenty of cash to spare that is not needed for anything else or if there is bank-borrowing capacity not needed for other purposes. Completely flexible: if things turn difficult next year, just keep the car longer. Buy whatever make you like. Keep maintenance in-house if desired.

### Against:

Discounts on purchase could be meagre to moderate for most normal-sized companies. Capital is tied up in the vehicles. In-house maintenance may not be a particularly economical operation if comparatively small. Management time can be absorbed not only in buying and the maintaining of a fleet but also in dealing with eventual sales if optimum returns are to be achieved.

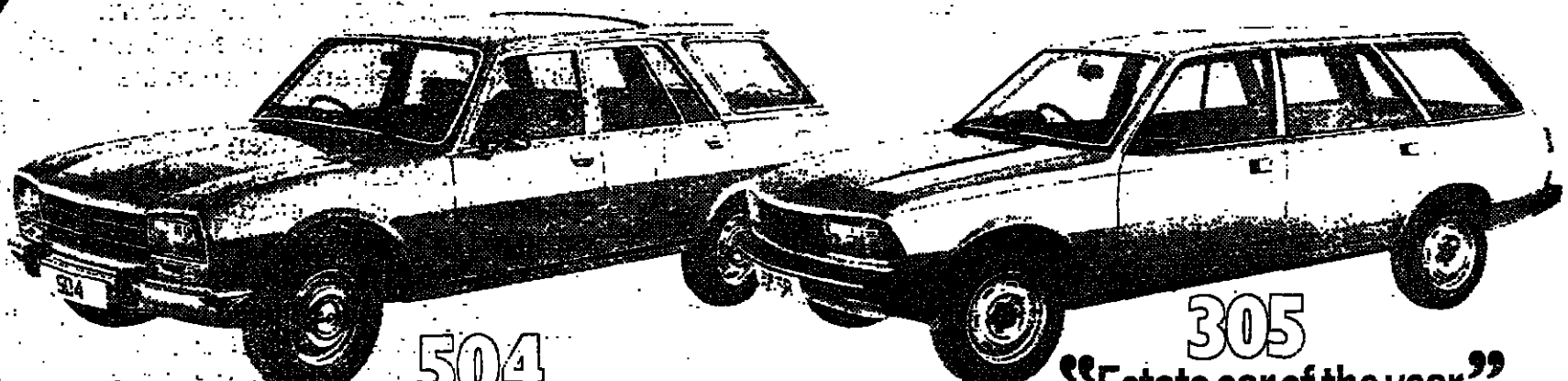


### For:

Releases capital for other purposes. Rentals are chargeable in full against company profits of the year in which rentals are paid. Sales proceeds received as a refund of rentals. For the moment leasing can be "off balance sheet" with vehicles showing up neither as assets nor liabilities. With contract hire the lessor bears depreciation and maintenance costs and risks.

### Against:

Caution needed in establishing scale of residual value of vehicles when adopting a financing lease in which lessee can also be responsible for maintenance. If car costs more than £8,000 the tax allowance on rentals becomes progressively restricted. Careful estimation necessary as between the cost of the various forms of leasing, including contract hire, and the varying advantages offered.

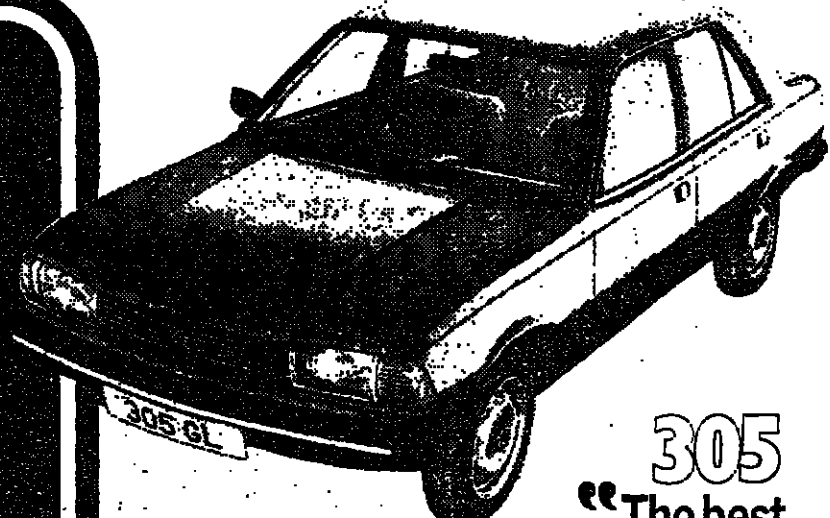


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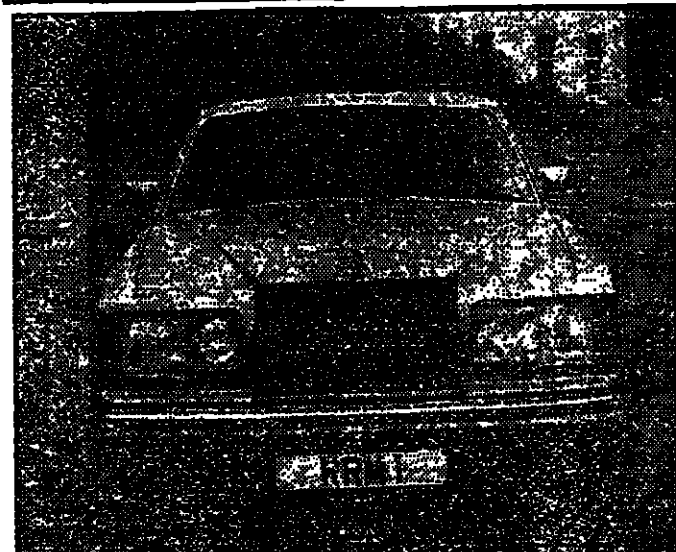
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## TAKE PRIDE IN PRECISION



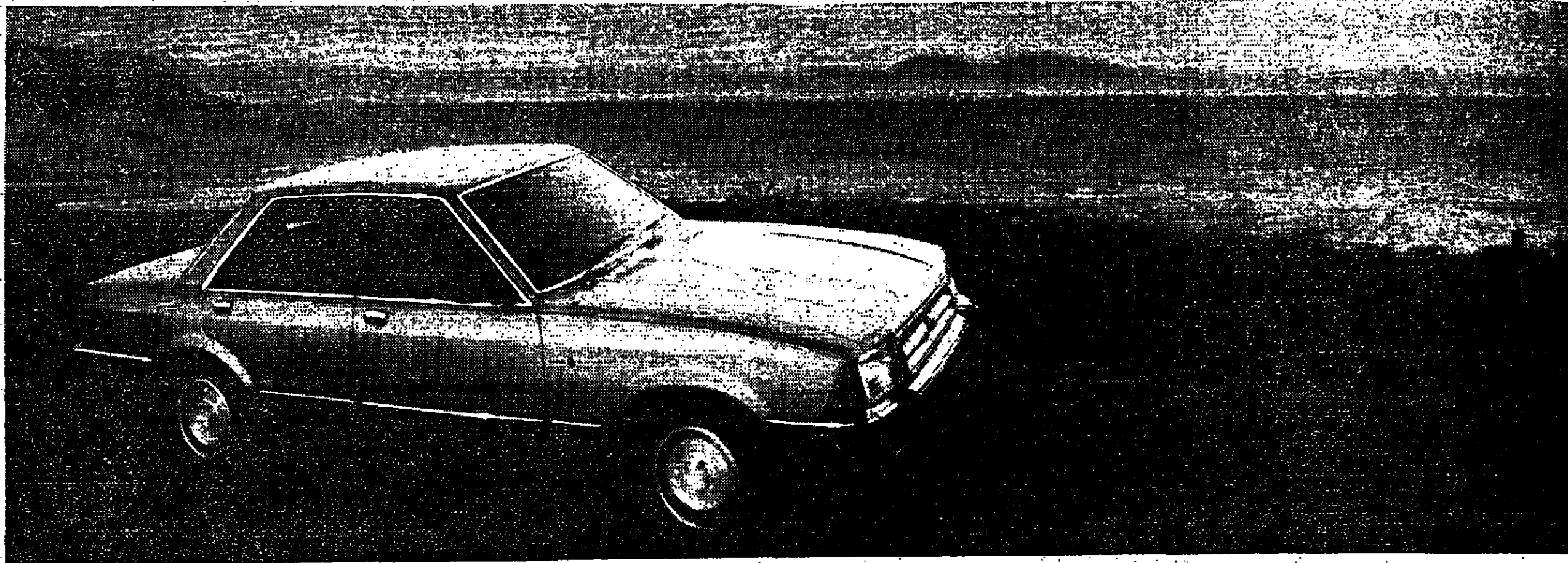
For the address of your nearest dealer check Yellow Pages.

Diplomatic Nato and personal export inquiries to Peugeot Park Lane, 63/67 Park Lane, London W1Y 3TE. Tel: 01-499 5533.



Rolls-Royce Silver Spirit: about 25 per cent rental is disallowed on luxury cars.





## Friday night and 200 miles to drive. What better introduction to the 1982 Ford Granada.

I'd never driven a 1982 model Granada before, and Bob had never driven a car like mine, so, just for a change, we decided to swap for the weekend.

His Ghia was waiting in my parking space when I left the office. Late as usual, Joanna wouldn't be amused.



At first glance, the new car looked almost identical to the previous model, but closer inspection revealed some subtle changes. As time went on I found they rather grew on me.

The grille had fewer, but broader, slats, which apparently improve its aerodynamic penetration. And the bumpers wrap further round the wings than before. Functional changes rather than decorative, but that's typical of Ford these days.

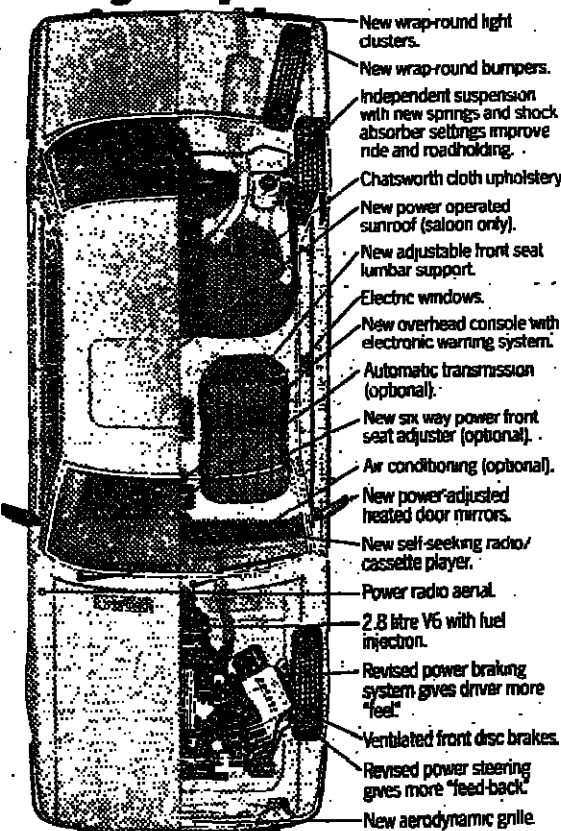
It's my impression that they only alter their cars when they know they can make a genuine improvement. And then only when the technology involved has been thoroughly tested.

But back to the Granada.

The driver's door clunked shut with a nicely engineered feel, closing out the trials of the week.

I noticed that the courtesy lights stayed on for a few seconds to give me time to make myself at home.

### Ford gives you more.



There was much that was new to me.

Bob opted for the electrically adjustable driver's seat – up and down, backwards and forwards, you can even tilt it. There's an adjustable lumbar support in the back rest too. And the upholstery is made of a restful material called Chatsworth cloth. All in pleasantly muted colours.

The door mirrors are electrically controlled as well, and heated so that they don't mist up.

I counted no less than six dials and sixteen switches in front of me, but the beauty of it is that everything is arranged so logically that it only takes a second to find your way around.

Another feature I hadn't encountered before was the electronic warning system which keeps a check on all the car's fluid levels and even on its brake pad wear. (As I invariably find that my windscreen washer bottle runs out just as the sun is setting in my eyes, that was a little bit of technology that I'd be grateful for.)

In a Ghia, the system is housed in an overhead console along with the electric sunroof control and two swivelling map reading lights like the ones you get in an aeroplane.



Time to get moving. The engine, a splendid V6 with fuel injection, started with a distant hum and ticked over so smoothly that I found myself looking at the rev counter just to confirm that it was still running.

I eased out into the traffic feeling very conscious that I was driving someone else's car, something that always makes me a little anxious.

I needn't have been. Big though the Granada is, it seems to shrink in traffic. From your commanding position behind the wheel, you can see all four corners of the car, which always inspires confidence. And the power steering is so quick and light that you can slip through the narrowest gaps without flinching. Incidentally, the faster you go the less power assistance there is, so the steering doesn't lose its "feel" at speed.

I stopped at the flower stall as usual ("Not another new car, Guv?"), bought my

peace offering, then headed for the motorway.

As you'd expect, that's where the Granada comes into its own. I'm not a speed merchant myself, but I do enjoy a powerful car, and this one was obviously capable of cruising way above the legal limit.

I soon settled down to my usual pace, roof open, evening sun on my face and an old Cannonball Adderley tape on the stereo wishing I was twenty again.

However, as I joined the 303, my enjoyment was interrupted by a bank of black clouds. Why does it always have to rain when I'm going to the country for the weekend?

The Granada didn't seem to mind though.

According to Bob, Ford have adjusted the spring and shock absorber rates in the all independent suspension, which has not only made the ride even smoother, but has also battered down the roadholding. The low profile tyres have terrific grip too.

It reminded me of an article I read in an issue of Car, which said that the Granada now "out-handles some of the best cars in Europe". Since they were comparing

it with BMWs and Mercs I had been a little sceptical, but now I wasn't so sure.

The corners didn't feel as sharp as usual to me, even in this weather, with the road made greasy by falling leaves.

As I neared home, cocooned in the warm cockpit, the instruments glowing softly, and the

powerful headlights throwing a tunnel of white light through the rainy darkness, I couldn't help wondering whether Bob was enjoying my car as much as I was enjoying his.

As it turned out, he hadn't been. And I've been feeling slightly annoyed with myself ever since.

I wish I'd thought to try a Granada before I bought the car I did.

# FORD GRANADA

